The Weather
New York City and vicinity: Mostly fair with the high in the 70s. Variable and southeasterly winds. Yesterday's temperature range to 9 p.m.: High 81, low 63.

THE WALL STREET JOURNAL.

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Front Man

Marshall Field Keeps Executive Kribben Busy Pushing Civic Crusades

A Corporate Grover Whalen Coaxes Chicago to Fix Up; An Aim: Happy Shoppers

"A Long-Suffering Goat?"

By Arlen J. Large
Staff Reporter of The Wall Street Journal

CHICAGO—A dozen Thursday Thirsty Thinkers sit casually around a table on the seventh floor of the sedate Standard's Club. Empty coffee cups are pushed aside. The hum and honking of the morning rush hour drifts up from the streets of the Loop.

Around the table, the talk is bright, unrestrained. Such phrases as these recur: "Urban renewal funds . . . support from the property owners . . . real Donnybrook in the city council." The speakers address their remarks chiefly to a composed, distinguished-looking gent with pepper-and-salt hair.

The Thursday Thirsty Thinkers, as you might guess, have no official status. They meet on an indifferently-scheduled series of Thursday mornings to sip coffee and orange juice and to chat about slum clearance and clean streets, air pollution and parking lots. Some are architects, some realtors, some businessmen. In the words of Earl Kribben, the man with the grey-flecked hair, they are "guys who are doing things for Chicago."

Economics is, after all, mostly a matter of people at work. One man's job is inspected herewith; others will be given a glance in coming weeks.

When the meeting breaks up, Mr. Kribben bums a ride with one of the Thinkers northward through thick downtown traffic. He gets out at 25 East Washington Street, and rides the elevator to the sixth-floor executive offices of Marshall Field & Co.

It's 10:30 in the morning, but nobody considers Mr. Kribben "late." His working day began as he smiled his first smile and shook his first hand at the club an hour and a half before.

Mr. Kribben is the big department store's Vice President of Civic Affairs. About 75% of his time is spent on projects having nothing to do with the day-to-day running of what he jokingly calls Marshall Field's "rag business." He has, he vows, "the most interesting job in Chicago—I wouldn't trade it with anyone."

Corporate Grover Whalens

Although Mr. Kribben has few exact counterparts, he's typical of the "front men" found in an increasing number of companies. This person may be a smiling, gracious corporate equivalent of Grover A. Whalen, the one-time official "greeter" of New York City. He may be a genial member of a company's public relations staff, who hasn't written a press release in years. Or he may take the form of a big hotel's official "host," who looks after the happiness of VIP's on the register.

For many businessmen, "fronting" for their firm is not a full-time role, but only an occasional assignment. More than one executive has found himself dispatched to a cocktail party with no other instructions than to show up, smile and occasionally drop the company's name into the conversation.

In big firms, the president or chairman may attend only key prestige affairs, leaving service club speeches and sewer tax committee posts to subordinates. But the harassed head man of many a smaller concern is apt to be short of talented glad-handers and wind up addressing many luncheon clubs and attending the sewer committee meeting himself.

Merchandising and Do-gooding

By assigning to Mr. Kribben the task of representing the store in civic matters, Marshall Field has freed other officers for closer attention to merchandising and money making.

The 54-year-old Mr. Kribben finds his present job more varied and frequently more complex than the duties he performed when he was the store's secretary-treasurer in other days. Some sample chores: He represents the company on tax and legislative matters; he parcels out the store's charitable contributions, and he's chairman of the retirement and investment committee, administering a fund of $33 million.

But his main activity, the one that gets his picture in the papers now and again, is in the brightly-lit arena of civic do-gooding. Mr. Kribben speaks for the State Street store on a dozen or so committees bent on boosting, cleaning up or dramatically rearranging the Windy City.

"I've become known as Marshall Field & Co. to a great many people," avers Mr. Kribben. "In fact, I can go out to a dinner party and some beady-eyed dowager will fix me with a look and say: 'Kribben, I wasn't a bit happy with those shoes I bought from you last Thursday.' "

No. 1 Assignment

Right now, Mr. Kribben's No. 1 civic affairs assignment is pushing the Fort Dearborn project—a vast scheme, likened to Pittsburgh's Golden Triangle development, to overhaul a down-at-the-heels area just north of Chicago's Loop. As director of the project, it's his job to help convert blueprints and scale models into a glittering cluster of government and institutional buildings, apartments, an esplanade and parking areas—costing a rather grand total of $288 million.

As a corporate financial officer turned civic crusader, Mr. Kribben disports his 180-pound, 5 foot 10½-inch frame with considerable dignity and a huge helping of charm. ("Mr. Kribben," gushes a belle of La Salle Street's financial district, "he's a sweetie.")

Winning friends for Marshall Field through social or civic contacts is not Mr. Kribben's main task, his company insists. Indeed, the company claims it wants him to keep out of the limelight as much as possible. (It often isn't possible.) "In any of these civic improvement projects, we like to co-operate di-

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What's News—

Business and Finance

COPPER SUCCUMBED to continued pressure stemming from lagging demand and excessive world supplies. Custom smelters cut their price for the metal a half-cent, bringing it down to 27¾ cents a pound. At the same time, copper scrap eased a quarter cent to a level equivalent to between 26¾ and 27¼ cents for refined copper available for delivery three months from now. In London, spot copper fell to 26.18 cents. This compared with the 26.59-cent quotation Monday prior to disclosure that the British Government will dispose of an additional 27,000 tons of copper.

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Corporate financing set a record pace in the first half. Securities offerings climbed to $6.9 billion—$1.7 billion above marketings in the initial six months last year. The S.E.C., which compiled the report, said the figures reflected stepped-up capital expenditures. Federal Reserve authorities have cited heavy borrowings by corporations for expansion as a big reason for stiffening money rates.

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Steel companies were charged with fostering inflation by raising prices, which enabled them to finance expansion out of earnings, "with little recourse to credit markets." The accusation was made by Otis Brubaker, United Steelworkers' economist, as a Senate Judiciary subcommittee continued its inquiry into the steel price situation. Such a policy, he declared, has thwarted Federal Reserve efforts to restrain inflation by permitting money rates to rise.

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Sunshine Mining Co. began production tests on an oil well near Aberdeen, Wash., which are expected to show soon whether the company has brought in the first commercial well in the state. Washington officials said the initial tests appear "highly successful." The Sunshine discovery has brought 700 applications for land leases from major oil companies.

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The Navy estimated it will eliminate about $90 million of spending in fiscal 1958 as a result of stretch-outs in production of four of its newest planes. The revisions affect three aircraft companies—Douglas, McDonnell and Chance-Vought. Navy officials said no curtailments of its various guided missile programs have been slated, and no other changes in aircraft procurement are expected at this time.

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Major toll roads mostly were ruled to be part of the interstate highway system. Federal Highway Administrator Tallamy announced 2,102 miles of toll roads were included in the 41,000-mile system. Next January, he said, Congress will take up the question whether these toll roads should be taken over by the Government and made free. Pay highways that were not included in the system were the West Virginia Turnpike, Pennsylvania's Northeast Turnpike Extension and most of the New Jersey Turnpike.

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Pennsylvania Railroad reported net income for July sharply above the like 1956 period. Earnings for the first 7 months, however, were 40.7% behind a year ago. Officials noted that the comparison with July, 1956, was aided by the fact that steel mills were strike-bound throughout the latter month.

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Company Notes—

Bigelow-Sanford Carpet Co.—Hartford Rayon Co., Bigelow-Sanford subsidiary, boosted two cents a pound on one line of rayon carpet staple.

Industrial Rayon Corp.—Reduced the common dividend to 25 cents. The previous payment was 50 cents in June, prior to which disbursements were 75 cents quarterly. First half net declined to 76 cents a share, from $1.88 in the like 1956 period.

Milwaukee Road—Leo T. Crowley, chairman, said earnings this year should climb to "at least $3 a share—maybe even better." The road netted $2.78 a share in 1956 before sinking funds.

Muskegon Piston Ring Co.—Directors voted to omit the common dividend for the third quarter. Previous payments were 20 cents quarterly. H. G. Vaughan, president, said the decision was due partly to a $1,250,000 borrowing to finance expansion.

Western Pacific Railroad Co.—F. B. Whitman, president, predicted net income this year would top $10 a share, compared with $6.29 earned in 1956 before sinking funds.

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Markets—

Stocks—Volume 1,720,000 shares. Dow-Jones industrials 485.14, up 0.26%; rails 141.28, off 0.15%; utilities 68.08, up 0.46%. **London**—Financial Times common share index 198.2, up 1.0.

Bonds—Volume $3,480,000. Dow-Jones 40 bonds 85.21, off 0.07; high grade rails 85.62, off 0.18; speculative rails 83.42, up 0.02; utilities 83.52, off 0.08; industrials 88.26, off 0.03.

Commodities — Dow-Jones futures index 158.64, up 0.80; spot index 161.54, up 0.14.

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Earnings—

	Net Income		Per Com. Shr.	
7 mos. July 31:	1957	1956	1957	1956
Del. & Hudson Co.	$4,064,166	$4,316,286	$2.51	$2.67
Pennsylvania R. R.	13,306,988	22,452,019	1.01	1.70
Quarter June 30:				
Charles E. Hires Co.	222,877	215,674	.58	.56
6 mos. June 30:				
Aircraft Radio	379,142	214,968	1.25	.74
Melville Shoe	2,862,672	2,941,866	.91	.94

(Today's Index on Page 2)

World-Wide

THE U. S. PROPOSED a two-year nuclear test ban provided Russia agrees to halt output.

Eisenhower authorized what he termed "a significant change" in disarmament policy. Russia has demanded a two or three-year suspension of tests, while the U. S. previously insisted on a 10-month limit. The President said Canada, Britain and France are joining the U. S. in presenting the plan to disarmament sessions in London.

The American plan, approved by the N.A.T.O. council in Paris, would be conditioned upon Soviet acceptance of a limited disarmament plan and agreement to full safeguards during the test stoppage. The latter would include inspectors stationed in countries agreeing to the plan.

Even in advance of the proposal, Russia apparently threw cold water on it. In London, Soviet delegate Zorin accused the West of blocking disarmament by impossible artificial preconditions. He said later, however, he would study the plan.

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HOFFA ACKNOWLEDGED he conferred in 1953 with New York racketeer Johnny Dio.

But the Teamsters Union vice president, testifying in the Senate rackets investigation, denied recommending bringing Dio into the union. Hoffa said he arranged a meeting with Dio and Teamsters President Beck in Miami about a taxi drivers organizational drive Dio was leading in New York, but that he requested that a charter be issued "to the officers of the organization of cab drivers."

The committee recalled previous testimony from Thomas Hickey, an international Teamsters vice president, that at a later meeting in New York Hoffa had suggested bringing Dio into the Teamsters.

The committee then played what it said was a 1953 telephone conversation between Hoffa and Dio despite the protests of Hoffa's attorney. He contended secret recordings were barred by Federal law, but Committee Chairman McClellan overruled him.

Earlier in the day, the committee charged that $150,000 of Teamsters' money was paid to a Midwest mobster, Paul (The Waiter) Ricca, for his home at Long Beach, Ind.

Hoffa retorted: "I don't believe it." He said the money from two Detroit locals, was used to buy the house as a training school for union officers who handle pension and welfare funds.

Hoffa testified he once intervened to get a Philadelphia charter in another union for a hoodlum, Samuel (Shorty) Feldman, but wasn't fully aware at the time of the man's record.

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EISENHOWER SAID he is "tremendously disappointed" Congress balked at his bills.

The President told a press conference that Republicans who voted with Democrats against many of his proposals must share the blame. He specifically mentioned finances, welfare and foreign aid. Eisenhower did not fix any party blame, however, for what he said was a disappointing Congressional record.

Eisenhower announced his support for a revamped version of the civil rights compromise drafted yesterday by House Republicans.

The proposal would provide for jury trials only in voting rights cases involving more than $300 fine or 90 days' imprisonment. House Speaker Rayburn termed the plan "very deep stuff" and said he would "have to have more time to digest it."

The President said he won't call Congress back into a special session unless it is absolutely necessary to provide more foreign aid funds in the light of world events.

On the international scene, the President said the free world must watch carefully the Communist move to seize control in Syria. But he ruled out—for the present, at least—any U. S. intervention.

In Syria, a government spokesman reported "some arrests" of army officers in connection with an alleged American plot to overthrow President Kuwatly's regime.

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The House passed a $2.3 billion money bill for the Atomic Energy Commission after adding $30 million to encourage private industry to take part in the program. Eisenhower signed a bill authorizing preliminary studies on Government-built power reactors — for which the House-passed measure contains funds—but said he would oppose Federal money to build them.

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Sen. Kennedy (D., Mass.) proposed legislation to wipe out current restrictions against U. S. aid to Poland and other Eastern European satellites where such assistance may help promote American interests. He said the agreement last June for $95 million in aid to Poland "can unfortunately be summed up in only five words—too little and too late."

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The 25,000-ton Liberian tanker World Splendor, owned by the Niarchos group, sank in the Mediterranean a day after it was rocked by two explosions 60 miles east of Gibraltar. A salvage ship reported seven of the 78 aboard were not accounted for but may have been picked up by other vessels.

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New York police seized 22 youths for offenses ranging from gunplay at a church affair to the rape of two girls. The arrests followed one of the most crime-plagued nights in the city's history and the worst outbreak since rookie patrolmen started pounding troubled beats.

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Typhoon Agnes swept over the Pusan area of South Korea with winds of 125 miles an hour. U. S. military installations sustained damage estimated at $500,000. Ten Japanese and Koreans, but no Americans were killed.

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Woodruff Randolph, president of the International Typographical Union for 13 years, said he will not seek reelection. He told the I.T.U.'s annual convention, meeting in New York, his personal health prompted the decision.

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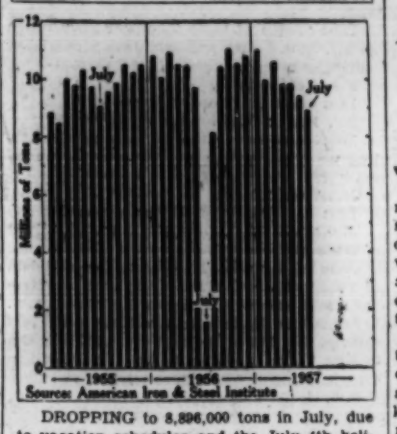
Princess Margaret celebrated her 27th birthday at Balmoral Castle in Scotland beside the Bonnie River Dee. But no eligible man was coming through the rye. For the first time since she was 17, no one was linked romantically to the Princess.

Output of Steel



DROPPING to 8,896,000 tons in July, due to vacation schedules and the July 4th holiday, steel production was the smallest for any month so far this year. But the latest figure was well above the 1,622,163 tons of July last year when a strike was in progress. Production in the first seven months of this year totaled 69.5 million tons and was a record for the period, topping the previous high of 66.3 million tons in the like 1955 period.

President Says Soviets Try Syrian Takeover; Opposes U. S. Action

U. S. Offers to Halt Nuclear Tests For Up to 2 Years If Russia Agrees to Conditions

By a Wall Street Journal *Staff Reporter*

WASHINGTON — President Eisenhower charged that Soviet Russia is trying to take over Syria, but he said the trouble doesn't yet justify U S. action under the so-called Eisenhower doctrine.

The U. S. is still trying to figure out exactly what has happened in Syria and what it all means, Mr. Eisenhower summed up.

On other matters, the President told his news conference: his advisers are studying Auto Union Chief Walter Reuther's proposal for a $100 cut in car prices; he is tremendously disappointed over the way Congress is handling his legislative program; he endorses a Republican compromise proposal designed to strengthen the civil rights bill; he won't call a special Congressional session as a result of foreign aid appropriations cuts unless absolutely necessary, and he favors settlement of the lead and zinc industry's import problems via regular Tariff Commission procedures, if possible. (Transcript of the news conference is on Page 10)

Mr. Eisenhower also announced, later in the day, that the U. S. and its allies are willing to halt nuclear weapons tests for up to two years if Russia will agree to certain conditions.

The Syrian matter was one to which the President showed he is giving much thought, although he hasn't yet decided just what the U. S. should do.

Conflicting Rumors Circulate

On the surface, what has happened in Syria has been a seizure of the army's high command by officers who are extremely friendly to Russia, if not out-and-out Communists. Since this occurred last weekend, flurries of conflicting rumors have circulated claiming Syria's civilian president has resigned and the entire Middle Eastern country is being run by pro-red officials. Diplomats fear a Communist regime in Syria could threaten western defenses and oil supplies as well as possibly starting new fighting with Israel.

For the last three days, the U. S. has refrained from saying anything about what it intends to do or even from making any public judgment of what the Syrian uproar means. In this manner, the Eisenhower Administration's foreign policy chiefs have hoped to avoid turning the Syrian trouble into a great crisis that might be unwarranted. But there has been no question but what the U. S. is extremely concerned about the possibility of a Russian satellite being formed in the heart of the oil-rich Middle East.

President Eisenhower yesterday continued this American policy by voicing the first high level U. S. appraisal of the Syrian trouble since it arose.

"The pattern that is seemingly emerging is an old one for the Soviets," the President declared, "to insert or offer economic and military aid, and through doing so, to penetrate the receiving counry with their agents, for these to get into power, to find stooges that will do their will, and finally, to take over this country."

So far, the U. S. doesn't know how far this pattern has gone, Mr. Eisenhower said. "We don't know exactly what is happening."

No Action Justified

From what the U. S. does know, Mr. Eisenhower declared, "It is not one of those instances that at present that justify any kind of action at all under the Mid-East Doctrine."

The Mid-East Doctrine is frequently called the Eisenhower Doctrine. Passed by Congress at the President's insistence early this year, the legislation allows Mr. Eisenhower to give military or economic aid to Middle Eastern countries who request it because they are threatened by Communist-run lands.

Demonstrating that the U.S. still has hopes the Syrian muddle may yet come out to the favor of the free world, Mr. Eisenhower refused to brand the new army leaders in that country as Communists. You can call them whatever you want, the President said, with a smile. "But there is one thing about fighting a battle as well probably as taking a public position—always give your enemy a line of retreat if you can."

Reliable information is particularly hard to come by, the President complained, because Syrian authorities have been harassing the U.S. embassy in Damascus, Syria's capital. The State Department later explained that Syrian troops and police have been surrounding the U.S. embassy for about two weeks. At latest report, 10 to 12 policemen were

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Business Bulletin

A Special Background Report On Trends in Industry and Finance

NETWORK RADIO shows signs of a revival.

N.B.C., for instance, with $14 million of business on its books, exults: "It's been four years since we've had anything like this." Eleven of its 38 advertisers are either new to network radio or have been out of it for two years or more. C.B.S. boasts that new business signed during July was the largest for any month in the past ten years.

The medium's low cost appeals to advertisers, despite fewer listeners. A half hour of evening time on N.B.C. costs $5,625; five years ago the tag was $12,000. Another factor: TV's kiting costs—an average half-hour evening show runs $85,000 to $90,000 for time and talent—have all but barred video to advertisers with modest budgets.

The Jack Benny show gets a new sponsor—Home Insurance Co.—starting next month.

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AUTO MAKERS again resort to bonuses in a move to shrink dealers' new-car stocks.

Oldsmobile and Pontiac, for example, offer fat premiums ranging from $50 a car for dealers who exceed 50% of their quotas to $200 a car for those that top 90%. Similar deals, though not quite as lucrative, are made by other manufacturers, including Dodge and Buick, as in some past model cleanup periods.

Prodding manufacturers into action is the mountain of 1957 models still in dealers' hands as new model introduction dates draw near. Industry sources now fear stocks may rise above the 800,000 level this month, the highest for any post-war August.

G. M. executives now get discounts of 25% to 26% when purchasing company cars. Previously, it was 20%.

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OIL FEVER rises in Alaska despite warnings of caution.

Excited citizens hail Richfield Oil Co.'s discovery well on the tundra of Kenai Peninsula, 40 miles south of Anchorage, as "Alaska's first major oil well." But Richfield, still drilling, hedges: "You can't determine for sure if you have a commercial well until it's completed." A preliminary test yielded petroleum at a 200-barrel-a-day rate from a 30-foot strata.

Oil seekers jam Anchorage. Ten days after the strike Pacific Northern Airlines' flights to the area were sold out. Claim filers storm the Bureau of Land Management; applications for leases covering 800,000 acres of Government-owned land were filed in one day. Major oil companies—Phillips, Union, Sunray, Shell, California Standard and General Petroleum, besides Richfield—already have most of the peninsula tied up.

An Anchorage dairy gives customers 1/10,000 of a share in an oil lease in "a potential oil producing area."

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INSTANT COFFEE with the aroma of fresh roasted coffee is being quietly test-marketed in several upstate New York communities by General Foods. The aroma, unmistakable when the jar is opened, is even stronger when hot water is added. G. F. vows it's the real thing, not a synthetic aroma.

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MERGER MILL grinds faster in the aviation industry. Big Curtiss-Wright Corp., talks marriage with Isotope Products, Ltd., of Canada. Two medium-size concerns prominent in the missile field are at the hand-holding stage. Some big plane makers, faced with rapidly idling floor space, seek merger candidates.

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FREE FOIL: A full page of pure Alcoa wrap aluminum foil is scheduled to be inserted in today's Chicago Daily News. The 15-by-22-inch sample will appear opposite a full-page four color ad by Aluminum Co. of America telling all about the sample. Nearly 250 miles of the foil will be used in the press run.

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GREENER GRASS? The San Diego police department advertised job openings in Seattle newspapers, drew 267 applications in a week. Earlier this year, the Seattle police department (it pays recruits only $3 a week less than San Diego) advertised for candidates. Result: Only 166 applicants.

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A NEW SPEAKER may halve the cost of sound systems for drive-in movies, according to its developers. Employing transistors and a tiny battery, the speaker operates on a radio-like signal radiated from an antenna either under the macadam or strung along a fence. All cables and stanchions would be eliminated. Patrons would pick up speakers at drive-in entrance, return them when leaving.

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SALES SPURT when trading stamps are dropped, some supermarkets report.

Kansas City's 17-unit Thriftway chain says sales are up 5% since it eliminated trading stamps last January. Gristede Bros., a New York chain which discontinued stamps last month, reports initial customer reaction is favorable. Nearly all of the first dozen supermarkets to drop stamps claim sales and profits have risen, according to Supermarket News, industry trade paper. Merchants attribute the sales upturn to the lower prices and stepped-up advertising with which they replaced stamps.

Cost is the main reason given by most grocers for dropping stamps. Generally retailers estimate stamps cost them 2% or more of gross sales. Says one: "Competition prevented passing on the cost of stamps to customers. So it had to come out of profits."

A Long Island, N. Y., Plymouth dealer offers 5,000 stamps with the purchase of any new or used car.

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BRIEFS: Pistol Packin' Mamma: A firearms maker is offering .22 calibre pistols in pastel shades for the ladies. . . . A Portland, Ore., gasoline station has a shower in its washroom for customers. . . . Manhattan's Hanover Bank hired a full-time gardener to tend the shrubbery and plants inside its main office. . . . Sears Roebuck is expanding its national magazine advertising campaign, launched a year ago as an experiment. . . . Denver restaurants offer free movie tickets to diners eating full course dinners. . . . Florists' Telegraph Delivery Association soon may add candy, greeting cards and pottery to the flowers it now delivers by wire.

Congress & 1958

Election's Approach May Put Through Many Bills Now Sidetracked

Lawmakers May Up Minimum Pay, Boost Veterans' and Social Security Benefits

Will the Tariff Wall Rise?

By Alan L. Otten
Staff Reporter of The Wall Street Journal

WASHINGTON—"Next year is going to be murder."

That's a key Democratic Senator's grim appraisal of the huge legislative workload facing Congress in 1958. The lawmakers now struggling to go home will have to deal, starting in January, with scores of major problems.

Besides such familiar holdovers from this session as taxes, natural gas regulation and farm aid, Congress must act next year, one way or the other, on expiring programs such as public housing and the Reciprocal Trade Act, with its tariff-cutting power. Plans that never got beyond the talk stage this year, such as proposed regulation of union funds, will become serious candidates for passage in 1958. Loud election year cries will rise for action on new proposals to liberalize Social Security benefits and boost veterans' pensions.

Despite this fierce rivalry for legislative attention, early signs suggest 1958 could bring enactment of more laws than in none-too-productive 1957. (Just yesterday President Eisenhower said he was tremendously disappointed in Congress' performance this session.) By next year, for one thing, the obstacle of civil rights squabbling may be removed.

Snarling Snags Laws

"A lot of proposals will go easier next year if civil rights is out of the way," declares a House Democrat. "Too many people were snarling at each other all this session. That atmosphere doesn't produce much legislation."

More important, partisan visions of November glory next year are sure to enhance chances for some legislation. An inter-party contest to grab credit for 1958 tax cuts is taking shape. Proposals without high price tags attached will face the smoothest sledding. But if tax cut efforts should fail and if the approach of the Congressional elections cools the lawmakers' economy fervor, some spending measures that fell victim to the budget-cutting axe this year could stand a better chance next year. In such circumstances, some new spending schemes also might benefit from the search for votes.

Almost regardless of election-year influences, some other legislation appears headed for 1958 passage. Much spadework has already been done toward bringing union health and welfare funds under some Federal regulation, and labor leaders themselves are backing the idea; about all that remains is to resolve a dispute on whether management-run-funds should be included. A majority of the McClellan committee probing labor corruption will probably propose bringing unions under the anti-trust laws, but resistance from lawmakers hailing from big industrial states raises doubts as to the move's success.

Both parties already are maneuvering to claim credit for any tax cuts that budget trimming may permit. House Ways and Means Committee Democrats have scheduled sweeping tax revision hearings to start January 7, immediately after Congress returns. The Administration has been redoubling its efforts to cut Federal spending in the hope of recommending tax cuts in January.

Many lawmakers in both parties hope there'll be enough budget leeway for a tax-cutting package amounting to several billion dollars a year—individual income tax relief, some excise reduction, a small corporate cut, and some special tax help for small business.

Won't Rule Out Veto

In view of the millions of votes involved, efforts to raise the pay of Government employes will almost automatically prove successful in Congress next year, lawmakers agree, although they won't rule out an Eisenhower veto.

Union men and their friends on Capitol Hill think the coming election may help them move the stalled bill to broaden minimum wage law coverage, and possibly even get another increase in the present $1-an-hour pay floor; labor wants a $1.25 minimum.

The "pork barrel" bill, which would authorize $1.5 billion worth of new Federal public works projects, will certainly seem a much more tempting dish with elections in the offing. It passed the Senate this year but bogged down in the House.

New Government aid for the domestic metal mining industry, notably in the form of increased tariffs for lead and zinc, will stand a better chance of success in an election year. Though the Senate may yet vote this session to raise lead and zinc duties, House action appears out of the question for this year.

Congress seems almost certain to liberalize Government lending policies for small business next year. And the lawmakers probably will put the Small Business Administration, the Federal agency that aids little enterprise, on a permanent footing for the first time.

More Liberal Benefits Likely

The move to sweeten Social Security plainly will be hard to stop. Congress has liberalized the setup in each of the past four election years. Lawmakers of both parties are proposing bigger benefits. They stress that their proposals won't cost Uncle Sam a cent; to finance bigger payments, the liberalizers propose to increase the amount of annual earnings on which wage earners' contributions to the Social Security kitty are based. Administration officials are even considering proposing a mild liberalization of their own to stave off more drastic changes.

But the plan to boost veterans' pensions faces a more uncertain fate. Not only do veterans' organizations and their allies in Congress aim to increase pensions, but they want to extend them to almost all ex-servicemen

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EXEC-AIR
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Hoffa, Senate Investigators Differ Over Whether He Helped Dio in New York Taxi Union Organizing Drive

Inquiry Told Teamsters Were Charged $9,000 for Hotel Bills During Hoffa Trial

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON—James R. Hoffa came face-to-face with Senate investigators' charges linking him with Johnny Dio, but he said he didn't help the convicted racketeer.

However, the Teamsters Union vice president hedged his denial with the words "to the best of my recollection," in the face of a wire-tap recording the Senate Special Investigating Committee said showed he agreed with Dio to intercede with Teamster President Dave Beck to stop a competing Teamster group from organizing New York taxi drivers.

Dio at the time was trying to organize the drivers into his old A.F.L. United Auto Workers local.

The committee has also heard testimony from New York Teamster Vice President Tom Hickey that Mr. Hoffa did urge Dio be brought into the union. Mr. Hoffa first denied this, but later qualified this answer.

The introduction of Dio into the hearings brought the inquiry to a major point—the alleged tie-up between Dio and Mr. Hoffa aimed at helping the Teamster chieftain get control of New York Teamster Union operations.

Other Testimony

In a day of leading up to the Dio affair, the committee heard that:

Teamsters Unions have been charged with hotel bills of some $9,000 for a number of Teamster officials and others—including former heavyweight boxing champion Joe Louis—during the June-July trial in which Mr. Hoffa was acquitted of charges he tried to buy information on the Senate investigating committee's activities.

A Teamster Union paid $260 to the man who ran a violently pro-Hoffa ad in a newspaper which also attacked the judge in the Hoffa trial.

Funds from Mr. Hoffa's local union were used for the Teamsters to buy a house that belonged to what was termed a "notorious hoodlum"—Paul (The Waiter) Ricca—without the Teamster official's knowledge that Mr. Ricca was the owner.

Mr. Hoffa had a part in getting a local union charter for a man with a long police record.

The Teamster vice president held stock in two concerns with which the Teamsters negotiated contracts.

He appointed two indicted men, who later were convicted, as officials of a local union under his trusteeship.

Mr. Hoffa handed out $5,000 in Michigan Teamsters funds in an unsuccessful attempt to swing the election of a president of a Philadelphia Teamster Union.

The panel also heard that Mr. Hoffa was involved in an extortion charge that was dismissed after a witness would not testify against him—and Mr. Hoffa never would say flatly enough for Committee Counsel Robert Kennedy that he had no part in sending the witness out to California when the charge was pending.

Charge Was Pending

Mr. Hoffa was obviously beginning to feel the pressure of the committee's far-reaching probing. As he started his second day on the stand, he again had the breezy manner he had Tuesday. But again it wore off before long as Mr. Kennedy and the Senators peppered him with sharp questions.

The unanswered questions—Mr. Hoffa answered "I don't recall" on some key items in the panel's grilling—are growing more numerous. As they do, it's considered a sure bet he will face investigation by the A.F.L.-C.I.O. for his various activities as disclosed before the Senate panel.

Whether Mr. Hoffa's standing with his union has been damaged enough to knock him out of his odds-on bid for the union presidency, which Dave Beck is to vacate this fall, is another question. And the Senators are not through with him.

The Teamster chief was grim and expressionless as the wiretap recording of his conversation with Dio was played. Then, although he said he did not recall the circumstances around the call clearly, he launched into a quick and vigorous explanation.

He did not deny he talked to Dio. He identified his voice. But he disputed with the investigators the meaning of the February 26, 1953, conversation. Committee Counsel Robert Kennedy insisted it showed Mr. Hoffa was willing to intercede on Dio's behalf with Teamster President Beck to stop a Teamster Union from cutting into Dio's New York City cab organizing efforts for his U.A.W.-A.F.L. Local 102.

Mr. Hoffa's attorney objected to the playing of the recording on the ground it violated Federal laws but was overruled by Committee Chairman McClellan (D., Ark.)

A snatch of the conversation went this way:

Dio: "Some of these Teamster guys called up Mr. John Strong and—ah, John Strong says that 102 has been wiped off the map——

Mr. Hoffa: Yeah.

Dio:—And for them to carry on—

Mr. Hoffa: Yeah.

Dio:—And here's the garages particularly that we got 'em all signed up an that we already had the hearings with them.

Mr. Hoffa: Yeah.

Dio: So, now, what do you suggest?

Mr. Hoffa: Well, John, I'd better get a hold of Dave Beck.

John Strong was identified as the president of Teamster Local 807, a union that Mr. Kennedy said was competing with Dio's U.A.W. Local 102 in organizing the New York taxi drivers. The lawyer asked Mr. Hoffa why Dio in New York City would call him in Detroit to complain about Teamster inroads on Dio's U.A.W. local and why Mr. Hoffa, in turn, would take the matter up with Mr. Beck.

Hoffa Explains

The chunky Teamster vice president explained that the matter of switching taxicab drivers from the U.A.W. to the Teamsters was still pending and he did not want Mr. Strong to upset things before a final decision was reached.

"We were still in the discussion stage on the cab situation," he contended, "so it wouldn't be unusual to want to keep things on an even keel. I don't see anything unusual to want to keep things on an even keel. I don't see anything unusual in getting hold of the president on a situation he's interested in to avoid making more friction with a U.A.W. local we're already having jurisdictional problem's with."

However, Sen. Kennedy (D., Mass.) disputed Mr. Hoffa's explanation of the phone call. "Johnny Dio called you up and tried to get you to prevent the Teamsters from going in and ousting the U.A.W. If the Teamsters had the jurisdiction, as you say, why should you call Beck? I think it was just one of a series of related favors between the two of you."

The Massachusetts Democrat indicated the committee would go into more "favors" when Mr. Hoffa comes back this morning.

As Mr. Hoffa described it, Mr. Beck ruled out in late 1952 any possibility Dio could switch from the U.A.W. to the Teamster group. The witness told the lawmakers he accepted Mr. Beck's decision.

A Misunderstanding, He Says

Mr. Hoffa said the idea that he personally sought to bring Dio into the Teamsters probably stemmed from a misunderstanding of his position in the matter. He said he felt the Teamsters, instead of the U.A.W.-A.F.L., ought to have jurisdiction over New York cab drivers, but that to get the best organizers available, the Teamsters should take in the executive board of the U.A.W. taxicab local.

This position, Mr. Hoffa contended, made it seem to others he was trying to bring Dio into the Teamsters but he asserted Dio, though a power in the U.A.W. local, was not a member of the executive board and this would not come along with other officials into the Teamsters.

Testimony on the Teamsters' alleged payment of hotel bills during the time of Mr. Hoffa's trial came from Staff Investigator Carmine Bellino. He said the bills totaled more than $9,300, of which nearly $9,000 was charged to various Teamster locals.

Mr. Hoffa was acquitted last July 19.

Others on the list of two dozen names included Hyman I. Fischbach, co-defendant in the trial with Mr. Hoffa; William Buffalino, head of "juke box" Local 985 in Detroit; Bert Brennan, close associate of Mr. Hoffa and head of Teamster Local 337 in Detroit; Harold Gibbons, secretary-treasurer of the Central States Conference of Teamsters which Mr. Hoffa heads; Robert (Barney) Baker, described by Mr. Bellino as a "New York hoodlum" and a "union goon," and other minor Teamster officials.

George S. Fitzgerald, Mr. Hoffa's personal attorney, paid his own hotel bill, Mr. Bellino told the committee. The staff investigator said he did not know who authorized the payments, which he said were made by various Teamster local unions. The staff investigator also said that according to his information, Baker had arranged for Joe Louis to come to Washington. Mr. Louis made several appearances at the trial and talked to Mr. Hoffa in full sight of the predominately Negro jury. After the acquittal Sen. Goldwater (R., Ariz.) commented tartly that Joe Louis "made a good defense attorney."

During this recitation by Mr. Bellino, Mr. Hoffa listened without any expression on his face, his arms stretched out before him on the witness stand.

The witness was also confronted with a $260 check dated June 8, 1957, to a John L. Cowling. Mr. Hoffa described Mr. Cowling as head of the National Negro Tavern Owners Association and a figure in civic circles in Detroit.

"Are you familiar with the ad he placed in the Afro-American?" Mr. Kennedy asked. This ad was published in the Negro paper during the Hoffa trial and was strongly pro-Hoffa.

The Teamster official said he knew of the ad but would not say whether he talked about the ad with Mr. Cowling in advance. He merely said he talked to him many times.

"Do you know whether any Teamster money went to Mr. Cowling, other than this?" Mr. Kennedy asked. Mr. Hoffa said yes, but added "I can't tell you just how much."

Quiried About Witness

The witness did considerable sidestepping of Mr. Kennedy's persistent questioning as to whether Mr. Hoffa had any part in sending a witness in an extortion case involving the Teamster official out to California. The witness, one "Turk" Prujanski, was brought back from California after much trouble, Mr. Kennedy said, and finally refused to testify against Mr. Hoffa and was sent to jail for his refusal.

Mr. Kennedy started in on this case by asking Mr. Hoffa if he knew an Orfin Demass, described as a poet, a tailor, and a one-time liquor commissioner. Mr. Hoffa replied that this person had loaned him money "several times."

"Did Demass have trouble with the law?" Mr. Kennedy asked.

"If he did," Mr. Hoffa replied, "I never heard of it."

Then he hastily added: "I want to correct the record. There was some difficulty."

"Were you involved in that difficulty?" Mr. Kennedy asked.

"I understand I was," the witness replied.

Mr. Kennedy said the difficulty was a charge of extortion involving $3,000. Mr. Hoffa said the charge was dismissed and the case did not go to trial. It was at this time, Mr. Kennedy said, that Mr. Prujanski left town and went to California, was brought back, and refused to testify.

"Did you have anything to do with Prujanski going to California, directly or indirectly?"

"To the best of my recollection," Mr. Hoffa said, "I had nothing to do with Prujanski going to California."

"But you can't say flatly," Mr. Kennedy insisted.

"I gave you my answer," the witness replied. Mr. Kennedy said he thought this is something Mr. Hoffa would remember: "But you'd rather not answer, you can't give us anything more?" he asked.

"I gave you my answer," Mr. Hoffa reiterated.

Mr. Hoffa also was questioned closely on his dealings with Harold Mark. It was disclosed Tuesday that Mr. Mark had borrowed $25,000 from Local 299 in Detroit, Mr. Hoffa's local, and then lent it to Mr. Hoffa. The witness said "he couldn't recall" whether he had any business dealings with Mr. Mark. He said Mr. Mark's concern was one for the accountants for the Central States Driver Council Pension and Welfare Fund. Mr. Hoffa is a council official.

Under persistent questioning by Mr. Kennedy, Mr. Hoffa insisted he didn't know what Mr. Mark used the borrowed money for.

"I can't explain . . . I don't recollect," he said again and again. "My best recollection is that he was going to invest it in some stocks and bonds." He denied that Mr. Marks was going to buy any bonds for him.

Sen. Ives drew from the witness that Mr. Hoffa had full authority to make the loan and that interest was paid on the loan. Mr. Ives noted that the money used was "tax exempt, and you are loaning it out for a private undertaking" and getting income through the interest.

"As long as it's legal," Mr. Hoffa said, "I dont see anything wrong in it."

"Something ought to be done to tighten that up" Mr. Ives declared.

Mr. Hoffa denied he knew the house he said was bought with $150,000 of Teamster money had belonged to Paul (The Waiter) Ricca. He also denied he knew of the police record of Sam (Shorty) Feldman, which includes a four-year term in Sing Sing for burglary, when he helped him get a Philadelphia charter in the Hotel and Restaurant Workers Union.

Committee counsel Robert Kennedy asked him if he had "taken an interest" in getting Feldman a charter with the Hotel and Restau-

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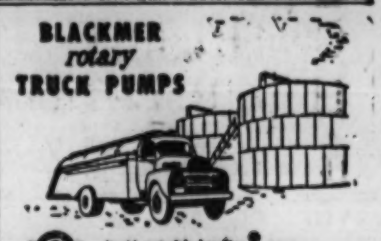

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Civil Rights Compromise Offered; Hope Raised for Foreign Aid Boost

House GOP Suggests Limited Jury Trial; Sen. Johnson Asks More Data on Aid

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—A Republican civil rights compromise offer and the prospect of more money for foreign aid came up in Congress yesterday after President Eisenhower scolded the lawmakers for not adopting much of his legislative program.

House Republicans disclosed their proposed compromise, designed to break the stalemate over civil rights legislation, several hours after Mr. Eisenhower told his news conference the proposal would be acceptable to him.

As outlined by G.O.P. House Leader Martin (R., Mass.), the compromise would make jury trials mandatory in criminal contempt cases only where voting rights are involved and where the penalty to be imposed is to exceed a $300 fine or 90 days imprisonment.

As the measure now stands with Senate changes, jury trials must be permitted for all contempt charges on right-to-vote cases and other non-voting matters as well. Mr. Eisenhower has opposed the blanket jury trial provision on the ground it would weaken the effectiveness of the new legislation and hamper law enforcement in other fields.

House Speaker Rayburn (D., Texas) declared he needed some time to "digest" the Republican proposal.

Bill Held Up in Committee

The Civil rights bill is still bottled up in the House Rules Committee. Democratic committee members are trying to force a meeting of the panel today to take up the measure.

Senate action to boost foreign aid funds from the $3.2 billion level set by the House was practically promised by majority Leader Johnson (D., Texas) yesterday, although the lawmaker did not mention how much of an increase he would support.

Mr. Eisenhower repeated his hope that the Senate would put back all of an $810 million cut made by the House from the Administration's $4 billion request for new and reappropriated funds.

However, the President said that if the funds finally voted were insufficient, he "certainly wouldn't" call a special session of Congress later this year to grant more money "unless it were absolutely necessary." He flatly ruled out the possibility of a special session on civil rights.

Mr. Johnson expressed confidence the upper chamber would vote what he called a completely adequate amount of money for foreign aid. But before it does, he declared, more information was still needed to show just how foreign aid money is being spent and "why the Administration must have more than the House provided."

The Senate Appropriations Committee, which is not expected to begin drafting its version of the money bill until later this week, questioned Administration witnesses behind closed doors yesterday in an attempt to find out specifically how much money was available for the program from previous years.

President Voices Disappointment

Earlier in the day, President Eisenhower declared he was "tremendously disappointed" that many bills "have not been acted on, and in some cases not even held hearings." He declined to go into details, saying "there is no use going into (them) now."

"They are long things," he added. "They apply to everything from the country's finances, the welfare of our people, mutual aid and right down the line."

In other Congressional developments yesterday:

The House passed and sent to the Senate a bill appropriating $2.3 billion for the Atomic Energy Commission this fiscal year, $186 million below the budget request. A 214-to-135 vote reversed an earlier Appropriations Committee decision and included in the bill $30 million for the A.E.C.'s so-called third round power reactor program, under which the agency plans to help private utilities build reactors to produce electricity.

The House approved a $1.7 billion House-Senate compromise appropriation bill for the military public works program, Small Business Administration and various other Government programs not covered in earlier money bills. The total was $239 million below the budget request.

The lower chamber also agreed to the latest Senate changes on a bill to extend the Veterans Administration home loan guarantee program for another year until mid-1959 and sent the measure to the White House. The bill also authorizes the V.A. to make direct loans up to $200 million to former G.I.'s in rural areas but does not include an additional $150 million for the program that the House had previously provided for fiscal 1959.

House-Senate conferees agreed on a bill that would provide Government guarantees for private loans to 25 small air carriers and three helicopter lines for equipment that would increase their operating efficiency. Under the measure, Uncle Sam would guarantee 90% of such loans up to a maximum $5,000,000 for any individual carrier. The compromise version removes much of the restrictions in an earlier Senate bill that would have confined Federal loan guarantees only to new aircraft built specially for small airlines.

Chances of Congressional passage of a bill setting up a sliding scale of higher tariffs on lead and zinc imports grew dimmer. There were signs the measure, approved by the Senate Finance Committee, might not be brought up for a Senate vote this session. President Eisenhower said yesterday the domestic lead-zinc industries now seemed to favor tariff commission action to boost import levies instead of the sliding scale Congress is considering.

House Cuts Near $5.4 Billion

House approval of the Atomic Energy bill yesterday brought close to $5.4 billion the total the House cut this fiscal year from Administration requests for over $64 billion of new spending authority. There's another $9 million or more in so-called permanent appropriations that Congress cannot cut—interest on the public debt and similar fixed charges. The Senate has acted on all but two of the bills—the foreign aid and atomic measures—which involved cuts of over $1 billion.

The atomic bill earmarked $3 million of the money for design studies of a natural uranium, gas-cooled power reactor prototype.

Also specifically voted was $2 million for a design study of a new dual-purpose reactor, estimated to cost ultimately $95 million.

The lawmakers also included funds to continue Government research help to Yankee Atomic Electric Co.'s power reactor project, to begin Government assistance under a proposed contract for a reactor to be built and operated by the Consumers Public Power District of Nebraska and for the Government to start work on four other Government-constructed power reactors ultimately to be operated by co-ops and other public power groups.

Although the House approved $1,500,000 for the A.E.C. for research in the fast breeder reactor field, it eliminated a provision that specified the research should be made available to Power Reactor Development Co.—a group of utilities headed by Detroit Edison Co. building a civilian power reactor near Detroit. This action still permits the commission to pay P.R.D.C. the money under a contract with the company, but at the same time it does not imply endorsement or approval of the commission contract by the House.

"Third Round" Reactor Program

Under the A.E.C.'s "third round" atomic power reactor program for which the House voted $30 million, the commission has received inquiries from a group of Southern utilities planning a reactor in Florida and a group of utilities in the North Central States planning a reactor in Minnesota.

Earlier in the day, the House appropriations committee had turned down money for this program because the individual projects had not been specificially authorized.

A big chunk of the committee reduction in the over-all atomic bill was of a "paper cut" variety. Some $185 million of the total represented putting off to next year appropriations that ordinarily would have been voted this year. In the past, the committee has voted funds for certain types of A.E.C. operations to carry the commission through six months of the following year. The committee said it now is going to vote those funds for only three months of each following year.

Buick to Distribute German Opel Auto in U. S. This Fall

FLINT, Mich. — General Motors Corp.'s Buick division announced it will begin distribution this fall of the Opel German-made car.

Scheduled to be imported in September is the Opel Olympia Rekord, a two-door sedan. The first shipment will be split between the East and West Coasts, the division said. The distribution program will be expanded in November when the two-door station wagon, the Caravan, becomes available. Sources said dealers in the central states probably would not have Opels for distribution until after the first of next year.

Both models are 175 inches long and 64 inches wide.

Hard Coal Output Declined Last Week From '56 Figure

WILKES-BARRE, Pa.—Hard coal production for the week ended August 17 was estimated at 374,000 net tons, down from 433,000 tons in the like year-ago week and 423,000 tons in the week previous, the Anthracite Institute reported. Production for the year-to-date at 13,175,000 tons was off 7.2% from 14,200,000 tons in the like year-ago period, the institute said.

Trade sources attribute a large part of the year's production decline to warmer weather in the 1956-57 heating season, which is reflected in lower U. S. retail and miscellaneous sales. Exports, however, have been up.

Big Colorado Oil Field May Be Operated as Unit By California Co.

By a WALL STREET JOURNAL Staff Reporter

DENVER — Colorado's largest oil field, Rangely, will be operated as a unit under an agreement subject to approval by the Colorado Oil and Gas Conservation Commission and the U. S Geological Survey.

Under the unit arrangement, an entire field is operated as a single unit regardless of its size or number of owners.

The California Co., subsidiary of Standard Oil Co. of California, will operate the field under the agreement which is expected to be effective October 1.

Warwick M. Downing, chairman of the state commission, said the agency undoubtedly would approve the unitization. He termed the agreement as "important as the discovery of a new oil field with 400 million barrels of recoverable oil."

Charles L. Pickett of the California Co. said Rangely operators recently estimated total primary recovery from the field at 350 million barrels with operators working individually. Estimates of operations under unitization, he said, combined with new conservation measures, added to the field potentially another 385 million to 437 million barrels.

The field's current daily production of 72,080 barrels represents about 43% of Colorado's total oil output.

Major producers in the Rangely field are the California Co., about 50%; Pan American Petroleum Corp., about 19%; Texas Co. and Union Pacific Railroad Co., joint interest about 19%; Phillips Petroleum Co., about 10% and Sharples Oil Co., about 3%.

California Oil Output Off

LOS ANGELES—Crude oil produced in California for the week ended August 16 was estimated by the American Petroleum Institute at 925,200 barrels daily, down from 960,200 barrels daily for the like 1956 period.

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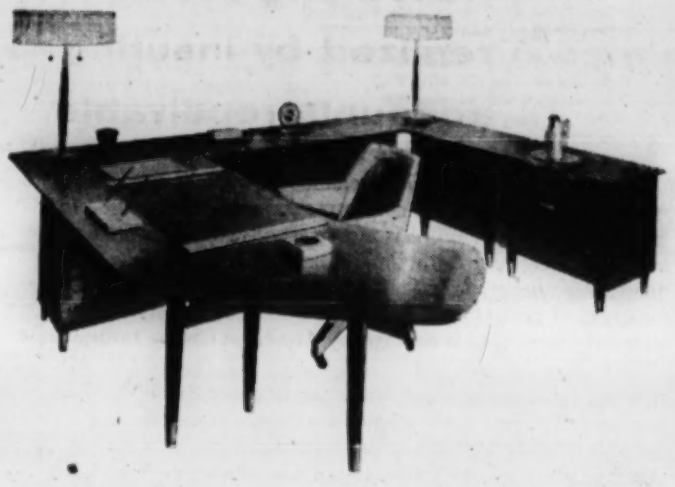

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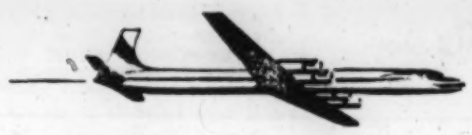

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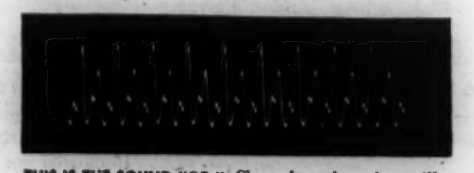
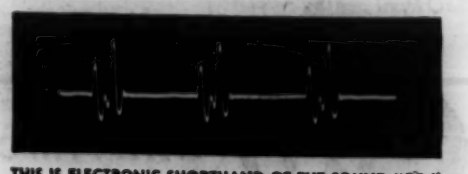


THIS IS THE SOUND "OR." Chart shows how the oscilloscope records vibrations of the sound "or." Vibrations originate in puffs of air from the larynx when a word is spoken. Electronic machines don't really need all these vibrations to recognize the particular sound.



THIS IS ELECTRONIC SHORTHAND OF THE SOUND "OR." One "pitch period" in three (as against all nine shown in upper chart) has been selected for transmission. With this system, three times as many voices could theoretically travel over the same pair of wires and be rebuilt into the total original sounds.

Any time we can speed your voice from telephone to telephone with less equipment you're bound to benefit.

One possible way to do this is by a new transmission method which Bell Telephone Laboratories scientists are exploring. You might call it "electronic shorthand."

Actually, it's a method by which samples are snipped off a speech sound—just enough to identify it—and sent by telephone to a receiver that rebuilds the original sound.

The two charts on the right show how this can be done even with a short sound like "or."

Our scientists are putting further research into this idea, which could mean not only improved service but a more economical use of lines as well. Voices could be sent by fewer electrical signals. And more voices could be sent over each wire.

It's exploring and developing like this that make telephone service the bargain it is.

Working together to bring people together
BELL TELEPHONE SYSTEM

Protect the link between capital risked and profits realized by insuring accounts receivable

When profit is added and merchandise shipped, your working capital—now invested in accounts receivable—is exposed to risk. Realization of profit is more certain when you protect accounts receivable with Credit Insurance. That's why an increasing number of executives have decided that no program of protection is complete unless capital invested in accounts receivable is covered by American Credit Insurance.

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Copper Prices Reduced Half-Cent By Custom Smelters to 27¾ Cents

Scrap Also Lower; Kennecott Reported Low Bidder for $6 Million Order by Spain

NEW YORK—New weakness hit copper's price yesterday as custom smelters shaved a half-cent from their quotation bringing it down to 27¾ cents a pound.

Copper scrap was also down with No. 2 copper wire scrap selling at 21¾ cents a pound, off ¼ of a cent. This is equivalent to between 26¾ and 27¼ cents a pound for refined copper that would be available from this scrap for delivery three months from now.

The custom smelters' quotation had been at the 28¼ cent level since July when it fell ¼ of a cent. It has been declining since last summer when it reached a high of between 55 cents and 55½ cents per pound.

The latest drop in the custom smelters' price has been expected ever since early this month when the primary producers' price dropped ¾ of a cent to 28½ cents a pound. Their reduction narrowed the gap between their price and the custom smelters' quotation to only ¼ of a cent and as a result dried up some of the demand for custom smelter copper.

Some industry observers believed custom smelters would have made this cut sooner but hesitated when copper's price on the London Metal Exchange began showing strength last week. The rise in London was attributed to expectations among some buyers that the pound sterling would be devalued.

Yesterday copper closed in London at the equivalent of 26.18 cents a pound. This compared with Monday's price of 26.59 cents, which it reached before the British Board of Trade announced it will dispose of a further 27,000 tons of copper.

Primary producers kept their price at the 28½ cents per pound level.

It was also learned yesterday that the Spanish Government had called for and received on Tuesday bids for $6 million worth of blister copper which reportedly would go into the production of copper sulphate for use as an insecticide.

Trade sources said that Kennecott Copper Corp. was the low bidder. Kennecott confirmed that it had submitted a bid but said that an official reply had not yet been received and added that it could make no additonal official comment.

According to the trade sources, Kennecott offered to supply 11,480 metric tons for shipment f.o.b. Houston starting in October and extending through next April. The industry sources said Kennecott's reported offer worked out to $522.49 per metric ton, which, these sources estimated, would come to a price of about 23.69 cents per pound for blister copper or between 25.5 cents and 26.5 cents per pound for refined electrolytic copper.

The official reply to the bids was expected on Friday.

Transatlantic Shipping Groups Postpone Boost In General Cargo Rates

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK — Three transatlantic shipping organizations have notified their members that a general cargo rate increase of 10%, scheduled to go into effect October 1, 1957, has been postponed until February 1, 1958.

The notices were sent out by the North Atlantic Continental Freight Conference, the North Atlantic Mediterranean Freight Conference and the North Atlantic French Atlantic Freight Conference.

United States Lines, American Export Lines, Isthmian Lines, Inc., States Marine Corp. and several other U. S. shipping lines are included, along with major foreign flag lines.

The conferences assigned no reason to the postponement of the increase, but shipping rates in general have been soft in recent months.

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★ Satisfaction Guaranteed

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100 East 42nd Street, New York 17, N. Y. NYC residents please add 3% sales tax, no C.O.D.'s

Bigelow-Sanford Unit Raises Prices on Rayon Carpet Staple Line

Viscalon 66 Hiked Two Cents A Pound to 35 Cents; Rise Attributed to Increased Costs

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK—Hartford Rayon Co., subsidiary of Bigelow-Sanford Carpet Co., Inc., boosted prices two cents a pound on one line of rayon carpet staple effective immediately.

Prices were raised to 35 cents a pound from 33 cents on Hartford's Viscalon 66, crimped white rayon staple, George R. McGrath, sales manager, said. Viscalon staple is used in making carpets. American Viscose Corp. said Tuesday it was raising prices on two grades of rayon staple but left prices unchanged on its carpet staple.

Mr. McGrath said, "The small increase in price will not offset the higher cost of raw materials, labor and transportation.

"Costs have risen sharply since October, 1955, when prices for rayon staple were from three to four cents a pound higher than those in effect today," he added.

Prices for Hartford's Kolorbon solution-dyed carpet staple remain unchanged, the company said.

Courtaulds (Alabama), Ltd., subsidiary of Courtaulds, Ltd., of London, said it would raise prices effective today on two grades of rayon staple to match the Avisco increase. Courtaulds' regular staple will go up to 31 cents a pound from 29 cents and crimped staple to 32 cents a pound from 31 cents. Courtaulds does not make rayon carpet staple.

American Enka Corp. said it will revise its price schedule upward in line with the Avisco hike. An official said American Enka recently entered the rayon staple field and has not published its price list.

Gardner-Denver Expansion

QUINCY, Ill.—Gardner-Denver Co. said it completed the major part of a foundry facilities expansion program here.

G. V. Leece, president, said the program included new sections in the iron foundry for cleaning castings and floor molding work, a core oven room, lockers and wash-up facilities and a brass foundry.

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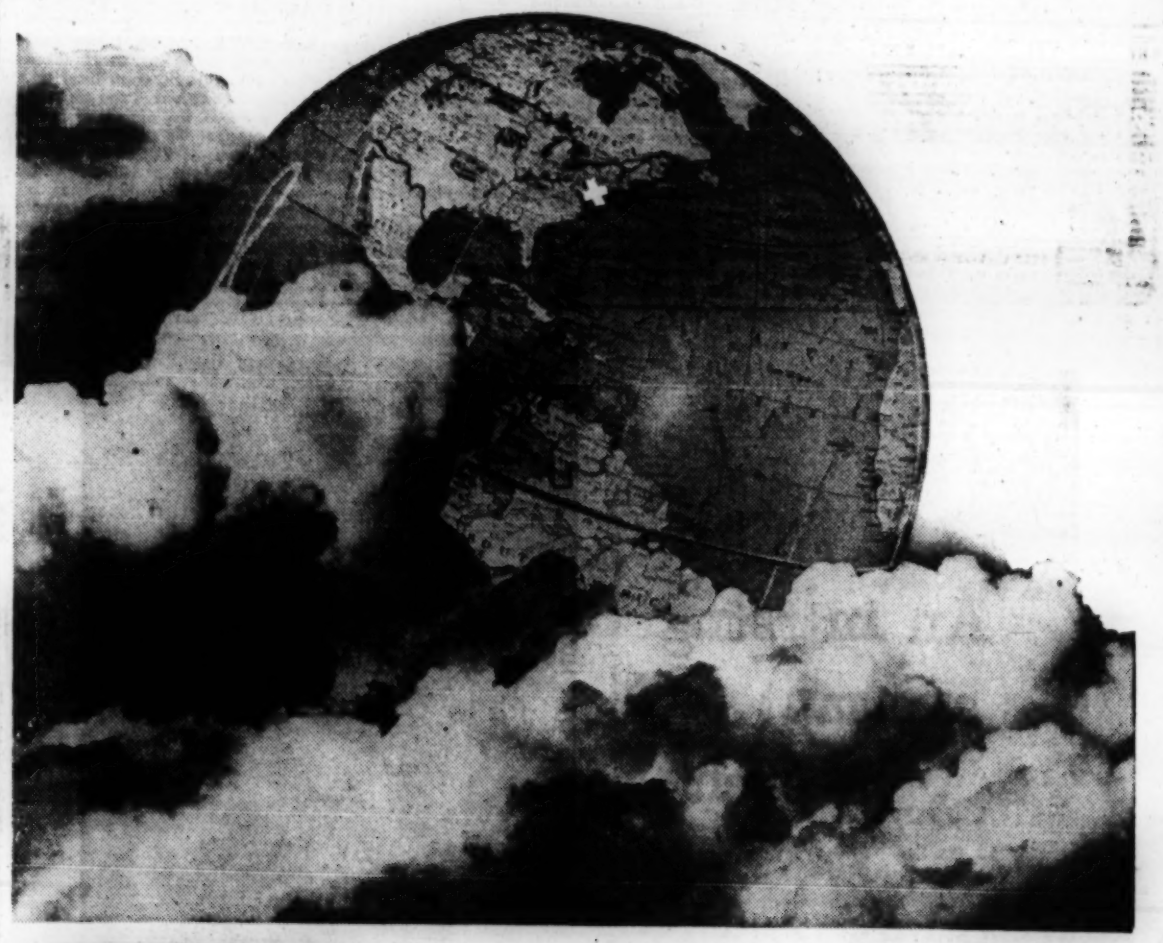
at Marley Neck, *Port of Baltimore*



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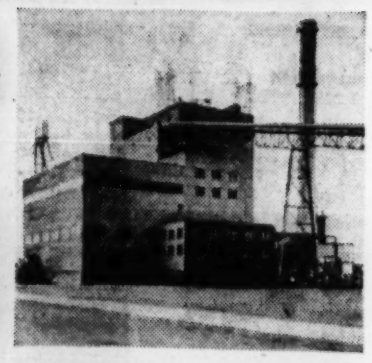

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TIME WILL TELL

Business Milestones

Harley-Davidson Motor Plans Move to Milwaukee Suburb

MILWAUKEE—The Harley-Davidson Motor Co., Milwaukee motorcycle manufacturer, announced plans to move out of Milwaukee and consolidate its operations at Butler, Wis., a Milwaukee suburb.

William H. Davidson, president, disclosed the company plans to come out with a motor scooter for its 1959 line. The scooter would be the company's first. Until now, it has specialized only in motorcycles and accessorics.

The company's move will involve doubling the size of its present plant at Butler, Mr. Davidson said. The plant comprises 275,000 square feet. The moving date has not yet been set.

Speaking at a company dealers' convention, Mr. Davidson stated sales for the current fiscal year, which will end September 30, should be about 9% above last year. No figures were given.

Harley-Davidson employs approximately 1,100 workers.

• • •

Standard Pressed Steel Co.

JENKINTOWN, Pa.—Columbia Steel Equipment Co., wholly-owned subsidiary of Standard Pressed Steel Co., plans to build a 75,000 square foot addition to its plant at Fort Washington, Pa., John F. Emhardt, Columbia's president, said.

Work on the addition, which will give the firm a total of 150,000 square feet of office and manufacturing space, is scheduled to begin in September, and will be completed early next year. Columbia makes steel office furniture.

• • •

Clark Equipment Buys Interest

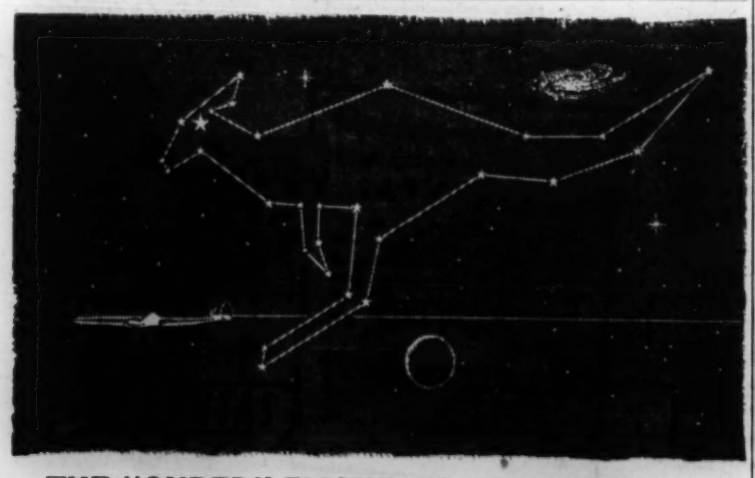
BUCHANAN, Mich.—Clark Equipment Co. announced the acquisition of a 30% equity interest in the West German manufacturing concern which has been producing Clark fork lift trucks under license since 1952.

The company—Ruhr Intrans Hupstapler G. M. B. H.—is located at Mulheim-Ruhr on the industrial outskirts of Dusseldorf. The equity interest was obtained in exchange for 18,000 shares of Clark common stock which have a present market value of about $1 million.

New Locomotives Put in Service

WASHINGTON — New locomotives put in service by the nation's Class 1 railroads slumped to 847 units during the first seven months of 1957, from 905 in the corresponding period last year, the Association of American Railroads reported.

Of the total this year, 843 were diesel-electric and four were electric. Railroads had 395 new units on order August 1, the association added, down from 849 a year earlier.



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NEW ZEALAND, AND THE SOUTH PACIFIC

Westward the "Super" way, from San Francisco and Vancouver, B.C., via Honolulu, Fiji, Sydney . . . Ask your Travel Agent for complete information and schedules.

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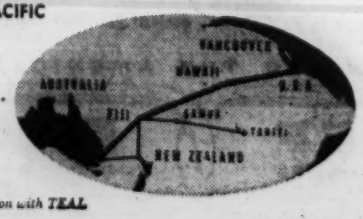

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Who's News

Personnel Notes—Management—

• • •

Commerce and Industry

Archer-Daniels-Midland Co. (Minneapolis)—Sims S. Adair, treasurer and a director, was elected a director of Applied Radiation Corp., Walnut Creek, Calif., manufacturer of electronic equipment, in which Archer has a half interest.

Pittsburgh Coke & Chemical Co.—Norman T. Shideler was elected president of Insul-Mastic, Inc., Inc., a newly acquired subsidiary producing protective coatings. Arthur E. Gray succeeds Mr. Shideler as general manger of the Protective Coatings division of Pittsburgh Coke.

Vickers, Inc. (Detroit)—R. E. Esch, general manager of the international division, was elected a vice president of this maker of hydraulic feeds, controls and drives.

Ekco Products Co. (Chicago)—Benson Littman was named vice president in charge of all industrial divisions; Thomas A. Dillon was made vice president-bakery operations; and H. W. Gillespie was elected vice president-bakery sales, for this manufacturer of bakers' and home kitchen equipment, bathroom fixtures and closet hardware. Mr. Dillon continues as president of Ekco Engineering Co., a subsidiary, and Mr. Gillespie continues as president of the National Glaco Chemical Corp. unit.

Nedick's Stores, Inc. (New York)—R. W. Rosevear, vice president of W. T. Grant Co., was elected a director.

Diamond Alkali Co. (Cleveland) — A. H. Ingley was elected senior vice president, a new post. James A. Hughes was named vice president of administration, also a new post. Donald S. Carmichael was named general counsel, R. H. Armor, was chosen treasurer and C. R. Brown was named director of labor relations.

Vick Chemical Co. (New York)—Paul P. Woolard was named vice president of sales and Clarke C. Hambley, vice president of promotion of Prince Matchabelli, Inc., a subsidiary.

Colgate-Palmolive Co. (New York)—C. Gilbert Green was appointed general sales manager of the toilet articles division and H. P. McClure was named to the newly-created post of general sales and promotion manager of food and drug store chains.

H. O. Canfield Co. (Bridgeport, Conn.)—Karl N. Carter was named vice president and will be in charge of sales for this manufacturer of rubber, silicone and plastic products and for its subsidiaries, Virginia Rubber Corp. and Wabash Rubber & Plastics Corp.

Timken Roller Bearing Co. (Canton)—Dwight A. Bessmer has been elected an executive vice president.

Leo Burnett Co., Inc. (New York)—DeWitt O'Kieffe was appointed vice president-creative planning for this advertising agency.

Official Films, Inc. (New York)—William A. Cruikshank, Jr., president of Four Star Films, Inc., was elected a director.

Borg-Warner Corp. (Chicago)—Andrew W. Rose was named vice president and assistant to the president of the Byron Jackson division of this diversified manufacturer whose products include automotive parts, refrigerators, oil burners and aircraft accessories.

Southern California Gas Co. (Los Angeles)—Courtlandt S. Gross, president of Lockheed Aircraft Corp., was elected a director.

S & W Fine Foods, Inc. (San Francisco)—Albert L. Petri, executive vice president of United Vintners, Inc.; L. N. Bianchini, vice president of United Vintners, and George D. Hart, president of Farnsworth & Ruggles, investment firm, were elected directors. Five of the nine board members are now nominees of Louis A. Petri, president of United Vintners, which controls 48% of the outstanding S & W common stock.

Pittsburgh Forgings Co. (Pittsburgh) — Frederick H. Norton, formerly vice president-sales of American Car & Foundry division of ACF Industries, Inc., was elected vice president-sales. Walter H. Stocking was named executive vice president. Edward H. Eaton was elected vice president and treasurer.

Finance

Northwest Bancorporation (Minneapolis)—Charles B. Green, vice president and general manager of the Globe Elevators division of F. H. Peavey & Co., was elected a director of First & American National Bank of Duluth, Minn., an affiliate of this bank holding firm.

Grace National Bank (New York)—William J. O'Connell was elected a vice president.

Boston Fund (Boston)—Louis W. Cabot, vice president and treasurer of Godfrey L. Cabot, Inc., was named a member of the advisory board of this mutual investment company.

Capital Research & Management Co. (Los Angeles)—James D. Fullerton was elected a vice president of this investment advisor for mutual funds.

Solar Aircraft Co. Had Profit in July Quarter Against Loss in 1956

By a WALL STREET JOURNAL *Staff Reporter*

SAN DIEGO, Calif.—Solar Aircraft Co. had sales of $21,091,700 in the first quarter ended July 31, an increase of about $6 million over last year, Herbert Kunzel, president, told shareholders at the annual meeting.

The company also reported earnings of $640,000 or 91 cents a share for the first quarter, compared with a net loss of $189,200 in the like period last year.

Backlog of unfilled orders as of July 31 totaled $76.6 million, down from $80.5 million on the like date last year.

Mr .Kunzel said "at present it appears as though the balance of this fiscal year will also produce sales and earnings that will be at a satisfactory level." He attributed the drop in backlog to the company's "high production rate, combined with new requirements of the military services and the fact that they are not placing orders nearly as far in advance as they had been doing in the past."

The "rapid and profound changes in our defense plans and strategy" are bound to affect Solar to some degree, Mr. Kunzel conceded.

The company is making an effort to broaden its business, Mr. Kunzel said. It is seeking prime missile contracts although thus far none have been awarded to the company.

Walker G. Dollmeyer, Solar vice president of operations, said the company is going to have to get "a greater number of small jobs if we are to maintain our present volume." He warned that competition will be strong and profits harder to obtain in the coming months.

SOLAR AIRCRAFT CO. reports for quarter ended July 31:

	1957	1956	1955
Earned per share	$.91	....	$.34
Sales	21,091,700	$15,973,566	$12,947,800
Net income	640,000	d-189,200	380,800
Capital shares	700,653	691,113	663,902

d-Net loss.
Company's fiscal year ends April 30.

Sunshine Mining Begins Tests on Oil Well In Washington State

By a WALL STREET JOURNAL *Staff Reporter*

ABERDEEN, Wash.—Sunshine Mining Co. has begun production tests on its J. W. Tanner-Sunshine Mining No. 1 Medina oil well near here which are expected to show within the next 30 to 60 days whether the company has brought in the first commercial oil well in Washington.

Initial tests which began Tuesday showed a controlled flow of an estimated 175 to 200 barrels a day of 40% gravity oil, according to Robert M. Hardy, Jr., president. The well is producing from perforations between 3,952 and 3,958 feet. Originally, the well's production had been estimated by the company at 400 barrels a day, on the basis of a 40-minute drill stem test.

"It appears to be a highly successful test," stated Bert Cole, Washington State land commissioner.

An independent oil authority in the Pacific Northwest said, "The Sunshine oil well looks encouraging, but I definitely wouldn't be able to appraise the commercial possibilities until at least 30 days of production tests have been completed."

Mr. Cole reports that over 700 applications for land leases have been filed with his office by major oil companies as a result of the Sunshine discovery.

Mr. Hardy said Sunshine holds 17-32 working interest in the oil well, meaning the company participates to that extent in both the expenses and proceeds after royalties. As to the names of the minority partners, he said: "That's for them to release."

Mr. Hardy added: "We're pretty well satisfied we have enough justification to go ahead with further drilling, but other problems are involved." He did not say what they are. However, he said, "the next well could be spudded next month and surely by the end of the year. We're not going to go hog wild slapping in wells. A hole in the ground means nothing. It's what comes out of it."

Bucyrus-Erie Sells Floating Dredge Business to Ellicott

BALTIMORE—The floating dredge business of Bucyrus-Erie Co. of South Milwaukee, Wis., has been acquired by the Ellicott Machine Corp. of Baltimore, C. Ellis Ellicott, board chairman, announced. This acquisition includes all manufacturing rights, drawings, engineering data, patterns, etc.

The Bucyrus-Erie Co. was founded in 1880 and is a manufacturer of excavating and drilling machinery.

As a result of the disposal of its floating dredge business to Ellicott, Bucyrus-Erie will concentrate on its other products—shovels, cranes, drag lines and drilling machines, including units for such machinery for mounting on barges.

Ellicott was founded in 1885 and has specialized in the design and manufacture of dredges, especially for river and harbor improvement and for production of sand, gravel and shell.

Owens-Corning to Give Free Flu Inoculations to Workers

TOLEDO, Ohio — Owens-Corning Fiberglas Corp. announced that it plans to provide its 10,000 employes and their 18,000 dependents with free inoculations against Asiatic influenza. Letters explaining the plan have been sent to the homes of employes of the firm's seven plants and 60 branch offices.

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Stay crisp and fresh all evening. This Dacron blend marvel doesn't wilt without great cause. Exclusive "stain shy" finish keeps it wrinkle free, repels liquids, resists stains. Single breasted.

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JOB APPLICANTS SCREENED HERE. Island Creek coals are carefully screened in the most modern preparation plants to make sure the customer gets exactly the right coal for his specific job requirements.

You *expect* a company that makes a career of coal to have the quality of coals you need for your operations . . . with plenty of reserves to make sure that you'll be able to keep on getting them.

You *expect* a career company to take these coals and "manufacture" them . clean them, size them, blend them to the most exacting specifications. What you may *not* have expected is how much interest a career company takes, not only in providing precisely the right coals for your specific requirements, but in the assistance it provides both before and *after* the coal is delivered.

If you've ever talked to an Island Creek customer about the technical assistance he receives, you know what we mean.

YOU CAN DEPEND ON Island Creek A CAREER COMPANY . . . DEDICATED TO COAL

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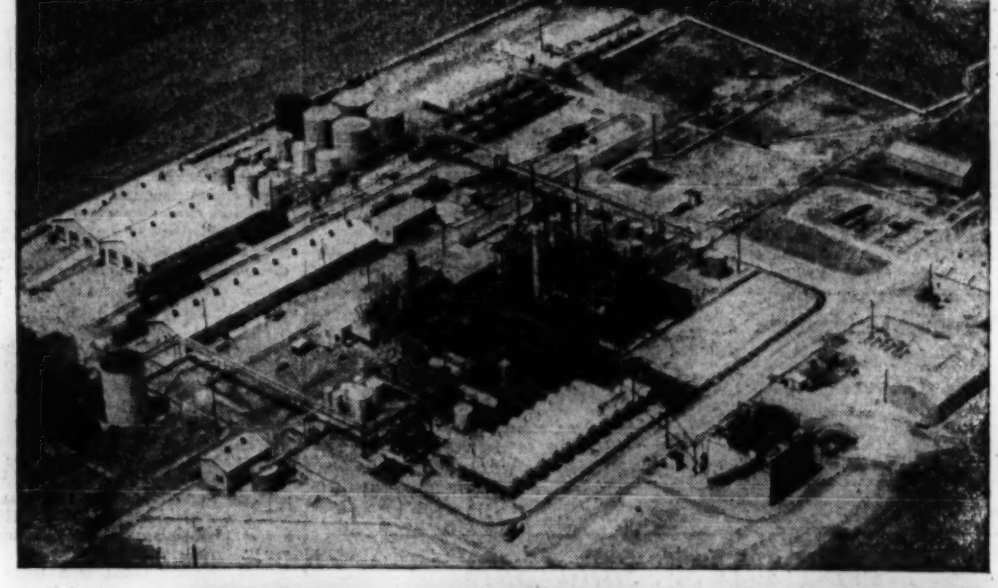

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Perchlorethylene for safe and odorless dry-cleaning; Trichlorethylene for degreasing; Carbon Tetrachloride for the manufacture of fluorocarbons and fire extinguisher fluids; Methylene Chloride for paint removers; Chloroform as a solvent and extractant for penicillin and cortisone . . . these merely suggest the scores of important uses which industry makes of chlorinated hydrocarbons.

For some years Stauffer has been a large producer of Chlorinated Hydrocarbons . . . is now on stream with greatly expanded plant facilities at Louisville, Ky. AN INFORMATIVE BOOKLET ON STAUFFER'S CHLORINATED HYDROCARBONS WILL BE SENT ON REQUEST. For Chlorinated Hydrocarbons . . .

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REVIEW and OUTLOOK

On Their Own Two Feet

Vice President Nixon made a point the other day in a speech which perhaps received less notice than it deserved. What he had to say about Government subsidies strikes us as well worth developing into Administration policy.

Mr. Nixon says that business ought not to receive help from Washington. "The Government is prepared to encourage and provide a favorable climate for business, but there is no place in the American economy for those businesses that cannot stand on their own two feet."

Now that could be said in many different ways, but it could hardly be said better. It is not, though, exactly present Administration policy; the philosophy of 1952 which was designed to get the Government out of such questionable Government activities as, say, the lending business by ending the Reconstruction Finance Corporation, finds itself with the substituted Small Business Administration.

Nor do subsidies always accomplish their purpose. For example, the airlines industry was subsidized to allow it to compete in the transportation field. But now railroads want the Government to buy their equipment and lease it to them; they say they cannot afford to buy equipment themselves because they must compete against airlines and that what subsidy airlines enjoy keeps the railroads from prospering enough to buy what they need.

Still, Mr. Nixon's observation is sound and we don't want to throw cold water just because the Government isn't doing what he thinks it should. Obviously, he is on the right track and if he can develop some support for the idea that business ought to stand on its own two feet the possibilities are practically unlimited.

The idea might even spread eventually to agriculture. The subsidization that might be ended in that field of business is rather awesome in cost, including as it does not only crops and warehouses and ships to store the crops but land that isn't planted to crops. The competition that has arisen from agriculture subsidies is not between farmer and farmer, but between the Government and the consumer — with the taxpayer meeting the cost of the subsidy dollars. Agriculture can and ought also to stand on its own two feet, which it does not now do.

What applies to business firms and to farmers applies, it seems to us, equally well to other fields. It would be especially helpful if the Vice President were to broaden his observations to include foreign governments, too. Since the end of World War II we have spent around $60 billion on foreign aid's crutch for countries which might have got along much better if they had begun long since to stand on their own two feet, however feebly they may have walked at first.

The principle is the same, and so is the danger implied in Mr. Nixon's words. It is not hard to imagine how a growth of the unsound idea of subsidies may arrange things so that the whole American economy is standing on tottering feet.

Treaties and Taxes

Of late there has been an increasing tendency on the part of foreign countries to invite American private enterprise to share in the development of natural resources where the country alone cannot develop them. There has even grown up a competition for American development dollars.

Pakistan, for example, has enacted legislation exempting for five years payment of taxes up to five per cent of invested capital in its effort to woo U.S. industrial development.

But there's a rub. U. S. tax laws—which do recognize the value to our own economy of foreign development—allow a tax credit against U. S. income tax laws for taxes paid to a foreign country. But the tax laws do not allow U. S. companies to take advantage of such incentives as Pakistan's tax forgiveness. As they are now written, what Pakistan forgave the U. S. would collect. Thus there is actually no incentive at all in Pakistan's attempt to induce Americans to invest their money there.

As Mr. Dan Throop Smith, the Treasury's tax expert, points out, a country with a tax-concession provision is apt to resent Uncle Sam—or any other country for that matter—picking up the taxes they have in an effort to develop their economy.

Obviously, this is a situation which begs for a solution. And one was promptly forthcoming, backed by both the Treasury and the State Department.

What is proposed is a treaty with Pakistan which would allow a credit against U. S. taxes for a large part of the taxes waived by Pakistan. Further, the State Department presently is negotiating like treaties with five Latin American countries and hopes to conclude others with as many under-developed countries as are willing to grant tax forgiveness.

But along with our sympathy for the countries and the companies that are caught in this box, and our general appreciation for any suggestions that taxes ought to be reduced, we wonder if the right way to go about it is a treaty.

And for a number of reasons. First, the Congress has the power to lay and collect all taxes and the Congress has the responsibility to make the tax laws. Under the Constitution, all tax legislation must originate in the House of Representatives—that part of Congress closest to the people.

Under a treaty, the House would have nothing whatever to say about this tax forgiveness, for only the Executive can propose a treaty and only the Senate can advise and consent or reject its ratification.

There are a number of treaties which affect U.S. taxpayers, and there are situations where treaties are necessary to bind other countries to tax concessions we grant—such as relief from double taxation. But the proposed Pakistan treaty is another extension of the use of treaties in the tax field—and it is a precedent, because it would grant U.S. corporations tax credits for taxes they have not paid.

However fair it may be for alert countries to offer such lures, and however fair it may be for the U.S. Government to allow such tax credits, it seems to us that it should not be done by treaty as the first and only step. Tax policy should be set by the whole Congress and tax levying or tax relief should originate in the House. A treaty may serve very well as an instrument for pursuing Congressional tax policy. But we doubt that treaties should set tax policy, for that would be to encroach on the powers and responsibilities of the House.

There is one further objection to the growth of treaties in the field of setting tax policy. If treaties can be used to lower taxes, treaties can be used to raise them. And that is no way to levy taxes the public pays.

Letters To the Editor

Jolly Drinkers . . .

Editor, The Wall Street Journal:

Your Hollywood press agent story (Aug. 13) was interesting, and probably a true account of one man's life as a new and ambitious theatrical promoter. But I do object to Reporter Cony's editorializing in paragraphs 12, 13 and 14 regarding the public relations profession in general, and in particular, his implications about business and industrial PR staffs. He simply is either uninformed, misinformed, or has not delved very deeply into this aspect of modern business.

Remember how upset newspaper people get when pictured as jolly drinkers who don't make much money but have a good time as they chase one hot story after another, "stop the presses" over the phone, etc? Well, it seems to me Mr. Cony has fallen for a similar line about the general business PR field —with his references to efforts to cover up the real news, streams of pleasant news releases, etc.

ROBERT S. JOHANSON
Director of Public Relations, AC Spark Plug Division, GM

Flint, Mich.

• • •

. . . And Trench Coats

Editor, The Wall Street Journal:

The article headed "Press Agent" (Aug. 13) struck a discordant note here. While undoubtedly an accurate portrayal of the individual who was singled out by your West Coast bureau chief, it was far from an accurate portrayal of the broad segment of men who have selected public relations as their lifetime careers.

For many years there has been a completely synthetic portrayal of newspapermen; and I have had members of the working press state time and time again how sickening it is to them to be portrayed in novels, television shows, magazine articles, movies, etc., as being guys who wear trench coats, stick press cards in their hats and swagger around throwing their weight at all and sundry (and this, of course, in between drinking bouts with press agents).

It is possible also that we in the public relations business who constantly seek well-prepared, eager, intelligent young men for our field are being penalized by the same distorted image of our occupation.

JOHN MORRISSEY GRAY
Public Relations

New York City

• • •

Press Agent's Press Agent

Editor, The Wall Street Journal:

Shame on the Journal for being press agent to a press agent.

SAMUEL MINEO

Sherman Oaks, Calif.

• • •

Kind Comments

Editor, The Wall Street Journal:

I don't argue with how Judd Bernard operates, or whether he calls himself a press agent, public relations consultant or just plain genius. More power to him if he's making a mint at it.

But The Wall Street Journal, I am sure, knows better than to present the Judd Bernards as typical of those in the public relations profession who resemble this character no more than they resemble the former occupant of the sarong he buried at Hollywood and Vine.

Many thanks, too, for the kind comments about corporation public relations staffs (of which I am a member) that "churn out streams of pleasant, oft times innocuous 'news' releases" and which "spend a lot of time attempting to create a 'favorable' climate for their activities and their employers by trying to be helpful to reporters and by picking up lunch checks."

I wish I could have spotted a "tongue in cheek" somewhere in the article instead of just a "hole in the head"!

THOMAS H. MUTCHLER

Tacoma, Wash.

• • •

Oil Tariff

Editor, The Wall Street Journal:

I have been following with interest the news reports and editorial discussion on the "oil import problem" that have been appearing in the Journal the last few weeks.

Petroleum marketing is intensely competitive and the "majors" must hold prices down to the local competitive level. These "major companies" are faced with a cost-price squeeze. If they are to continue to meet the demands of their customers they must find a cheaper source of crude oil. This they have done through foreign exploration. As long as foreign oil can be delivered at East coast refineries for less than Gulf coast crude it is only good business to use as much as they can get.

The solution is obvious. If President Eisenhower wishes to protect and promote the domestic industry he must place a tariff on foreign oil which will put it on an equal cost basis with domestic crude.

I realize that this will alienate some of our foreign friends but that is a decision which he must take. Once the price differential has been erased the problem will obviate itself.

CLARENCE B. FOLSOM, JR.
Chief Petroleum Engineer, North Dakota Geological Survey

Grand Forks, N. D.

• • •

Always Drab

Editor, The Wall Street Journal:

While I find no fault with William Henry Chamberlin's story "Berlin Exit" (Aug. 16), I would like to add a brief observation. He says: "It's necessary only to cross into East Berlin to feel in an alien land. . . . Traffic on what were once the busiest streets of downtown Berlin — Unter den Linden, Leipziger Strasse, Friedrichstrasse — is negligible."

Now, if you cross from West Berlin into East Berlin you hit those three streets first. What Mr. Chamberlin says of them is quite true, for the past as well as for the present. I was born in those districts, and I grew up in them. Every Sunday the East Berliner who could afford the street car fare traveled to a fabulous alien land to escape the drabness of his own — to West Berlin. I never saw or heard of a West Berliner who traveled to East Berlin to relax. East Berlin was always drab.

RUDOLF COPER

New Orleans, La.

Prosperity Headache

West Germans' Startling Success in Expanding Exports Creates Difficulties and Could Bring Reprisals

BY WILLIAM HENRY CHAMBERLIN

FRANKFURT—One of West Germany's greatest economic triumphs is ironically becoming one if its most serious economic headaches.

The triumph is the phenomenal expansion of the country's export trade, far beyond anything achieved in the time when Germany was united and had not experienced the destruction of World War II. The headache is that the tremendous surpluses which Germany has been piling up in its trade with other European countries, notably France and Britain, is eliciting cries of protest from them and raising the specter of possible future discrimination against German exports.

Ten years ago there were practically no German exports and the people were leading a hungry existence, saved from starvation only by large relief shipments of basic foodstuffs from America. Even after the introduction of a stable currency restored the incentive to work in 1948, foreign trade was slow to revive, especially while its operations were controlled by the military occupation authorities.

But after the Germans were permitted to run their own businesses there was a tremendous expansion of German production for export, which has not yet run its course. Exports in 1956 reached the record figure of 30.9 billion marks (about $7.5 billion) and during the first half of 1957 hit a new high level of 17.3 billion marks. The highest export figure in prewar times was in 1928, when the figure was 12.3 billion marks. Even allowing for the lower value of the present-day mark, German exports are at an unprecedented high and are steadily increasing.

Equally striking is the surplus which Germany is piling up in its transactions with the rest of the world. This surplus was about $700 million in 1956, about $500 million in the first half of 1957. Germany's reserves in gold and foreign currency were practically zero in 1948; the only support of the experimental currency at first was an advance of $200 million from the American occupation authorities.

During these last years, however, Germany developed an uncanny Midas touch. Its reserves of gold and foreign currency advanced from a little over $1 billion at the end of 1952 to almost $5 billion at the present time.

Bigger Than Britain's

These are the largest reserves at the disposal of any European government and are more than double those of Britain, which has the responsibility of acting as banker for the whole sterling area. Gunther Harkort, foreign trade expert in the Ministry of Foreign Affairs, explains the growth of Germany's exports and the predominance of exports over imports as follows:

"We enjoyed a favorable commercial position. There was a large world demand, especially in neighboring European countries, for the investment goods which Germany was best qualified to produce: machine tools, electrical equipment, motor vehicles, optical instruments, cameras, ships. Moreover, despite the loss of agricultural regions which lie in the part of Germany occupied by Poland and the Soviet Union, we have been less dependent on imports than we expected. One reason is that our chemical industry supplies many synthetic products. We don't need so much imported raw materials as formerly.

"Another reason for the success of our exports is that we have held the line against inflation more successfully than some other countries. As a result our export goods are cheaper and more competitive."

The mark, which a few years ago seemed to be one of the weakest and most dubious of European currencies, is now the hardest, except for that financial Rock of Gibraltar, the Swiss franc. For the first time in German financial history the reserves of gold and foreign currency (about 20 billion marks) exceed the currency in circulation (a little over 15 billion marks). Foreign capital is storming at the gates of Germany, despite the settled policy of the central bank to discourage any large influx.

So it is impossible for foreigners to buy German stocks and bonds merely by changing dollars into marks. This can be done only through the purchase of so-called liberalized capital marks, which can be acquired only if some other holder sells and which are not directly convertible. Such is the demand for these marks that they have risen in value above the regular mark.

Persistent rumors that the mark will be revalued upward, although this has just been denied again by the German government, give further stimulus to the effort of speculative capital to get out of francs and pounds into marks. The Germans say the mark would be revalued only in the framework of a general international revamping of exchange rates.

There are obvious advantages in a firm currency. And it is a compliment to German management of its financial system that the mark, from an experimental newcomer, has become one of the most sought European currencies, and is, for most practical purposes, fully convertible. "No one will object if you take a million marks out of Germany now," said a Frankfurt financier.

Irksome Wealth

Yet there are also disadvantages. Germany is becoming conscious of the fact that a too favorable balance of payments can be irksome.

During 1956 Germany's foreign trade surplus with the countries of the European Payments Union was a whopping 4.8 billion marks (almost $1.2 billion). This has provoked loud outcries from Britain and France about the drain on their gold and dollar reserves and suggests the possibility that, unless equilibrium is restored, the mark may be declared a scarce currency and German goods, like American, may be subjected to discrimination.

Germany has been making efforts to create a better balance in its international accounts. There has recently been a 25% slash in tariff rates on industrial goods. The German contribution to the World Bank has been paid up in advance. There has been a transfer of £75 million ($210 million) to the Bank of England as prepayment and amortization of the prewar debt. There may be increasing German arms purchases later in the year.

The situation is complicated because Germany, which runs such a big surplus in its dealings with the rest of Europe, is in a deficit position toward the dollar area, especially the United States. This deficit, partly covered by $200 million received from American soldiers in Germany, rose from about $150 million in 1953 to about $650 million in 1956.

Unwanted Import

Two things, if one may judge from statements of representative government officials, bankers and businessmen, Germany will not do. It will not unilaterally revalue the mark upward and it will not "import inflation." As blunt old Dr. Vocke, retiring head of the central bank (now called the Bundesbank), said recently: "To change the value of the mark would be to cure the healthy man, not the sick one." Germans argue that revaluation would merely worsen their position with the dollar area and would be no permanent cure for their surpluses with the European countries.

They insist that they should not be penalized because, under the stern regime of Dr. Vocke, they have kept a tight rein on credit and prevented a wage-price spiral from developing to the same degree as in other countries, especially France and Britain. "It is other countries that should put their financial affairs in order, not we," is a common German reaction; "after two disastrous experiences in this matter we will not import inflation."

U. S. Vitamin to Market Drug to Treat Arthritis

NEW YORK—U. S. Vitamin Corp. said it is entering the field of arthritis drugs by introducing its own brand of prednisolone under the name of Prednis.

Prednisolone followed cortisone and hydrocortisone for the treatment of arthritis and rheumatism because it is several times as powerful as the older drugs and has fewer bad side effects. It is also used in the treatment of asthma and certain skin diseases. U. S. Vitamin plans also to combine prednisolone with other proven drugs used to treat arthritis.

H. B. Burns, president of U. S. Vitamin, said "it is expected the use of prednisolone by the medical profession will continue to increase for the balance of this year and during next year."

PEPPER . . . . *and Salt*

Our Back Porch

Our back porch is a place
where things
We plan to put away
Are left for just a little while.
Then stay and stay and stay.

Our back porch is the catch-all
place,
It somehow bears the brunt.
All I can say of it is that
I'm glad it's not in front.

—Richard Armour.

Go Roll A Hoop!

A businessman developed insomnia and a thorough medical examination failed to reveal a cause. He was prosperous and happily married. But there had to be a cause and finally he admitted that driving between his suburban home and his office was a harrowing experience.

The doctor made it clear that the cause had to be eliminated to avoid a nervous breakdown, and suggested the patient move near enough to his office to walk back and forth. The man protested that he simply couldn't do it since his temperament was such that he'd go crazy just walking with nothing to occupy his mind.

To overcome this obstacle the doctor suggested that he roll a hoop. The man hit the ceiling. How would it look for a grown man to be seen rolling a hoop? But the doctor patiently convinced him that in a big city people are so busy hurrying to get no place that they pay no attention to what goes on around them.

The plan was tried and it worked beautifully. The man hadn't had so much fun since he was a boy. He parked his hoop in a garage near his office.

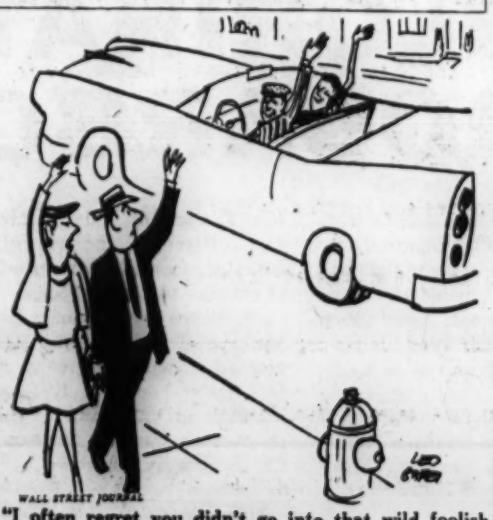
All went well for three months and then one evening when he went to the garage for his hoop it was missing. The management was extremely apologetic and finally offered to get a new hoop custom-made for him.

At that the man blew his top and exclaimed: "That's all very well for you to say but how am I gonna get home tonight?"

L'Envoi

Then there was the absent-minded man who sent his wife to the bank and kissed his money goodbye.

On second thought, he wasn't absent-minded.



WALL STREET JOURNAL

"I often regret you didn't go into that wild foolish scheme with Don."

Reading for Pleasure

Legend Into Man

A legend, like a myth, is a story handed down from the past and embellished by succeeding generations. But unlike a myth, as Webster's carefully notes, a legend is usually rooted in something that did exist, or did happen, even if some of the truth of it is buried in antiquity.

Bernard Baruch is not a myth. He did—and does—exist. But when a man's span in the public eye stretches from 1898, when he was a brash youth, to 1957, when he is a provocative elder, he is bound to take on some of the qualities of legend. And when a man becomes a legend the truth of him is bound to be heavily encrusted with fable.

The popular portrait of Mr. Baruch nowadays is that of the elder statesman who sits calmly feeding squirrels on Washington park-benches, all the while advising Presidents and Prime Ministers out of the accumulated wisdom of his years. There is, to be sure, truth in this portrait. Forty years ago Mr. Baruch was indeed advising Woodrow Wilson, and as the years rolled by he was no stranger to the men in the White House, or, for that matter, to the men in Whitehall. And often what he said was wise.

Still, a good bit of this portrait is the embellishment of time. Few of the Presidents seem to have paid any more attention to Mr. Baruch's advice then to that of any other well-informed man. Harding, Coolidge and Hoover were too busy with other matters. Roosevelt was too entranced with his own thoughts. Truman did ask Mr. Baruch what we should do with the atom, but not much came of the advice.

Not only is this popular portrait, then, only a half-truth; it does not show the most interesting side of Mr. Baruch. There is something a little unreal, and a trifle stuffy, about this picture of a self-appointed minister-without-portfolio. Mr. Baruch, the Bernie Baruch before the legends, is very real and far from being stuffy.

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Fortunately all this is made clear in the self-portrait Mr. Baruch draws in the first volume of his memoirs, published on his 87th birthday. The subject is revealed as a warmer, more human and more exciting person than he is usually painted by worshipful admirers.

Bernard Baruch was the son of a South Carolina doctor who emigrated from Germany, fought for the Confederacy and later moved to New York to pioneer in physical medicine. The family was rabbinical in background, modest in circumstance and imbued by faith with a sense of service. These were the beginnings of the legend.

Young Bernie Baruch set out to be rich. He hit Wall Street in the days of Diamond Jim Brady, Bet-a-Million Gates, J. P. Morgan the Elder, and E. H. Harriman. With a toe-hold in a brokerage firm, he found out that the Street was a place where the naive got burned and the shrewd got rich. Baruch, who was both, got both.

The first volume of his memoirs is given over almost entirely to those early days; there's only a glimmer, here and there, of the elder statesman. It is a wonderfully fascinating story in the best American tradition —rebuffs, pitfalls, disasters, an obstacle laden romance, and at last a Horatio Alger success.

The entwining of finance and romance could hardly be topped by Hollywood. Young Bernie wooed and won Annie Griffen, daughter of a well-to-do merchant. But marriage had to overcome both religious differences (Annie was an Episcopalian) and the fact that Bernie kept losing all his money. It was an off-again-on-again wedding in an up-again-down-again stock market.

Nor could Hollywood top the rest of the plot. Imagine the young juvenile, not yet 30, doing battle with—and besting—James Duke and the tobacco "trust." Or risking all in a dissenting judgment against the belief of his elders that they could defy the law of supply and demand and corner the copper market; then making millions because on the crucial day his mother reminded him to honor Yom Kippur. An M.G.M. scenarist would blanch at such a yarn.

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Mr. Baruch recounts all this with charm, wit and self-appraising humor. He makes young Bernie appear cocky but with the kind of cockiness that is leavened with common sense. The reader always feels that this is a young man he would like to have known.

One of the most effective scenes recounts the day that brash young Bernie proudly announced to his father that at last he was worth a million dollars cash. His father looked him square in the eye and asked, "So?"

The crushing retort is a tribute to the father, but the telling of it is also a credit to the son.

In later volumes Mr. Baruch plans to turn to his years as economic planner during World War I, as statesman at the Paris peace conference and as white-haired philosopher to the world. All this will surely be interesting and no doubt will enhance the legend, but the reader here will be rewarded with a glimpse of the man behind the fable.

—VERMONT ROYSTER

Baruch: My Own Story. By Bernard M. Baruch. New York: Holt. $5.

The Theatre

Harlem Tale

Simply Heavenly, a "musical folk comedy" presented at The Playhouse. Book and lyrics by Langston Hughes, music by David Martin and settings by Raymond Sovey. Joshua Shelley directed. Melvin Stewart, Marilyn Berry, Claudia McNeil and John Boule have leading parts.

New York City

The forerunner of the new season, a comedy about Harlem folks who like to sing, frequent bars and fall in love, has opened at The Playhouse, having moved there from an earlier off-Broadway location. Appropriate to the season, it is a mildly diverting tale, livened occasionally with robust song and often graced with pleasant humor. But these virtues do not keep it from remaining essentially hot-weather fare which doesn't seem basically strong enough to live long in the hard streets off Times Square.

Author Langston Hughes, who writes with affection of his Harlem friends but does not spare their foibles, has set up a simple story pattern and in fact employs as his central figure a man named Simple (Melvin Stewart) who loves a nice girl named Joyce (Marilyn Berry). Simple is an easy-going lad, encumbered by an un-loved wife in Baltimore, a snappy girl friend in Harlem and his own amiable but ineffectual character. Simply Heavenly tells us, in song and story, how these handicaps are eliminated and the hand of the charming Joyce secured.

Simple's room is set up on one side of the stage, Joyce's on the other, with Paddy's Bar occupying most of the space and action between. Here a piano player, guitar man, melon seller, author, bartender, and several assorted convivial females gather of an evening. Chiefly there is one Mamie, an ample widow who has learned to live alone and like it but who is pursued through the entire evening by the melon merchant (John Boule).

It is fortunate for Simply Heavenly that Claudia McNeil was available for the part of Mamie, for until her wonderful contralto got rolling out a fine number entitled Did You Ever Hear Them Blues?, the play hadn't much life in it. But things picked up a bit thereafter, and Mamie from time to time put heart into everybody, on stage and off.

The siren whose call must be stilled before Simple can win his Joyce is played by a handsome, slinky damsel named Anna English, who sashays and sings seductively. The other barroom characters seemed authentic, and they got off a lot of topical sallies to which Harlemites and others in the audience responded agreeably.

Melvin Stewart has a long part as Simple, evidently conceived as a sort of Harlem Everyman whose natural impulses get in the way of his genuine interests. Mr. Stewart, always competent and engaging, really rises up in the second half of the play when he enacts a vividly imaginative pantomime and recital of what he would do in World War III if he were a colored general in charge of white troops from Mississippi.

Genuine feelings of racial inequity bubbled up through this free-wheeling daydream, but the author set the play back on its amiable key when one of the characters remarks at the conclusion of this imaginative excursion: "That boy's sick" — bringing down the house and the curtain.

—RICHARD P. COOKE

Tracerlab Boosts All Prices

WALTHAM, Mass.—Tracerlab, Inc. has raised prices 10% on nearly its full line of nuclear instruments, radioactive chemicals and industrial process controls. Its subsidiary, Keleket X-ray Corp., has made a similar increase on its X-ray apparatus.

The advance in the cost of materials, services and labor made it necessary for the company to boost prices of its products, stated S. S. Auchincloss, president.

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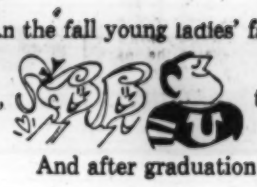
Another true-to-life story about some make-believe characters

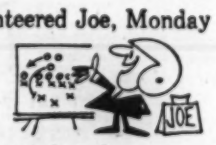
Why are touchdowns more important than conversions in Chicago?

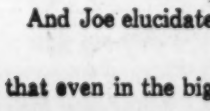
In the fall young ladies' fancies used to turn to thoughts of Muscles Monahan,  touchdown artist from old Sigh-U.

And after graduation the object of all this adulation cashed in on his gridiron fame. But not in the way you may suppose.

He opened a chain of sporting goods stores specializing in everything from aqualungs to zweat zox. However, Mr. Monahan concentrated on single item promotions—and featured single "loss leaders" in his ads.

"I'll rely on impulse purchase for the rest of my business," muttered Mr. Monahan.

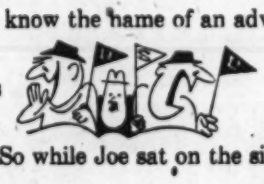
"But experience proves that's not the way to win the game," volunteered Joe, Monday morning quarterback from the Chicago Tribune advertising squad. 

"Impulse purchases, like conversions, are important," continued Joe, "but *first* you've got to score the touchdowns before you get a chance to kick the extra points.  So score *your* touchdowns by bringing Chicago sportsmen into Monahan's. *Then* think about the extra points of impulse purchasing."

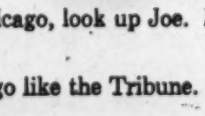
And Joe elucidated further:

"Research shows that even in the big department stores, impulse purchasing accounts for less than 25% of total sales. A basic desire for a product precedes *all* purchases—impulse or otherwise. And this desire often results from advertising. Giant retailers, both in the drug and general merchandise fields, have already learned that their greatest success results from advertising a variety of products in order to create a variety of these desires."

"Why not take a lesson from these old pros," coached Joe, "and abandon your loss-leader advertising. It's apt to make some people think Monahan's is a cut-price, 'fish-now—pay-later' operation—which it isn't. You'll gain ground faster if you establish Monahan's in the minds of Chicagoans as *the* place to shop for *all* sporting goods needs."

"And speaking of your gaining ground," added Joe dramatically, "I happen to know the name of an advertising medium that has proved itself able to fill the stands  for big and little Chicago retailers."

So while Joe sat on the sidelines and led the cheers, Muscles Monahan ran over the competition and scored heavily with a new system of advertising in the Tribune.

Now maybe you sell fashions or ferneries  instead of footballs. But if you want to sell more of them in Chicago, look up Joe. Nobody knows Chicago like the Tribune. Nothing sells Chicago like the Tribune. And Joe's the one to give the facts to you.

Chicago Tribune

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Front Man: Marshall Field Officer Keeps Busy Pushing Civic Projects

Continued From Page One

rectly with the regular city officials, helping them as much as we can and letting any credit go to them." Mr. Kribben explains.

Wanted: Happy shoppers

By sending Mr. Kribben off to his innumerable committee meetings, however, Marshall Field is pursuing a quite definite objective of its own: To help keep Chicago, and especially the downtown shopping section, from going to pot and thus quieting the cash registers.

Twirling in abrupt quarter turns on a swivel chair, Mr. Kribben describes the goal: A clean, prosperous-looking Loop, free of traffic jams and bustling with happy shoppers who've found a place to park or a bus to ride.

"We're convinced," he says, twirling his glasses, "that housing projects and slum clearance and better parking are bound to increase the permanence and value of the downtown shopping district."

He quickly adds: "Marshall Field is not wholly inspired by thoughts of cold-blooded, dollars-and-cents business returns. The company really owes a debt of gratitude to this community."

A Crush of Committees

In matters of civic improvement, the vehicle for getting things done is, of course, the committee. Mr. Kribben belongs to quite a lot of them, either as Marshall Field's representative or as an interested private citizen. (The dividing line is, on purpose, not sharply defined.) He is, for example:

Vice president of community development for the Chicago Association of Commerce and Industry.

Vice president of the Metropolitan Housing and Planning Council.

Council member of the South Side Planning Board.

Member of the Northeastern Illinois Metropolitan Area Local Government Services Commission, a group studying civic headaches common to more than 900 local governments in six Illinois counties.

Chairman of the State Street Council's taxation committee; member of the Council's area development committee.

Trustee of the Taxpayers Federation of Illinois.

Director of the Civic Federation, a local taxpayers' watchdog group.

Trustee of the Orchestral Association of Chicago.

President of the Sprague Memorial Institute, a foundation for medical research.

Member of the Chicago panel of arbitrators, New York Stock Exchange.

Clean-up, Paint-up, Plant-up

In the Chicago Association of Commerce and Industry slot, Mr. Kribben oversees the work of eight different sub-groups dealing with problems of clean streets, parking, fire prevention and so on. One or the other of these groups meets about once a week.

"Take our clean streets group." Mr. Kribben speeds to a table in his roomy, beige-carpeted office and begins flipping the pages of an oversized photograph album. The book is full of newspaper clippings, publicity handouts, posters and "literature."

"This shows what's being done to make Chicago a cleaner city," he says. "Our group works with the Mayor's Citizens Committee for a Cleaner Chicago, and we concentrate on the schools and on industry. We've enlisted 400 schools in the clean-up, paint-up, light-up, plant-up campaign. We sponsor contests for slogans and illustrations. We help outlying communities in campaigns against litter in every way possible. It's mostly a matter of helping them plan campaigns—we don't, of course, get out and wield a broom ourselves."

A Protest to Beech-Nut

Several weeks ago, Mr. Kribben recalls, Beech-Nut girls stood on a busy State Street intersection, handing out sample sticks of gum to passers-by. "Those gum wrappers covered the sidewalk for two blocks in every direction. We wrote to the president of Beech-Nut Life Savers, Inc. and complained about it."

Other committees of which Mr. Kribben is a member meet "all the way from frequently to not very often," he says. "The State Street Council's taxation committee really goes into action every four years when assessed valuation matters come up. When the witching hour rolls around, we'll have maybe four sessions in one week."

Of all the civic problems he's involved with, Mr. Kribben says he's fascinated most by city planning and slum clearance. "Whatever lasting contribution I make to the city of Chicago, I imagine most of it will be in these fields," he says.

The company "has a big stake in downtown real estate," he says. "Since the end of the war, we've had a deep-seated interest in the ring of blight surrounding the Loop area."

He reaches over, pulls a sheet of uncrumpled paper from a waste basket and begins making neat folds. From the way he starts, you'd guess it could turn into either a pirate hat or a paper airplane.

Into the Civic Breech

Before the war, he continues, "the company had a rather undistinguished record as a contributor to the betterment of the city."

After the war, one of the store's returning veterans, Navy Commander Milton C. Mumford, was assigned the full-time task of representing Marshall Field in civic improvement projects. "He was pitched into the civic breech, and did a good job with housing and off-street parking problems," notes Mr. Kribben. He first put on the armor of a company-paid civic crusader when Mr. Mumford took an "inside" job with the store.

After picking up a B.S. in business administration at the University of Minnesota in 1924, Mr. Kribben started as a stock clerk at Marshall Field. "It's almost essential to start that way," he smiles. "That's really the only way to learn the rag business."

A Free-wheeling Secretary

After a sojourn as assistant buyer, he jumped to more free-wheeling duties as secretary to store chairman James Simpson. "I guess that's where my interest in city planning started. Mr. Simpson was chairman of the Chicago Plan Commission, and I got involved in it through him."

In 1932, when Mr. Simpson moved to the Commonwealth Edison Co., to take Samuel Insull's place as chairman, Mr. Kribben went along and continued his education in civic matters.

"I began going to meetings of the Civic Federation. Commonwealth Edison was a major taxpayer and wanted to make sure the money was being spent as it should be."

Mr. Kribben returned to Marshall Field in 1938 as secretary-treasurer. During the war, he served in Washington with the Ordnance department, ending his hitch as a lieutenant colonel. He returned to the store as treasurer, keeping the books until 1952, when he was asked to go into "the civic breech."

Counterparts and Comers

Companies' interest in civic affairs work has perked up a good deal, Mr. Kribben notes. "Whatever success we've had sets the stage for counterparts in other companies. I predict that within 10 years there'll be a lot more of us."

Already, there are new corporate comers in the field of full-time front work, says Mr. Kribben. "Utility companies are getting pretty ripe for designation of their top officers for civic work," he reflects, mentioning both Commonwealth Edison and Peoples Gas Light & Coke Co. here as firms moving in that direction.

One of Mr. Kribben's corporate comrades in the civic trenches is Harold A. Moore, executive vice president of Chicago Title & Trust Co. and also a Thursday Thirsty Thinker.

During the summer, Mr. Kribben, his wife Eleanor, and sons, Arthur, 12, and Delafield, 8, live at their "little place" on the heavily-wooded banks of the Des Plaines river near Mundelein, 38 miles north of the Loop.

Reading and Bus Lectures

Every working day in the summer, Mr. Kribben hops a Chicago, North Shore and Milwaukee commuter train to the Loop. "Takes about an hour, so that gives me a couple of hours each day to get in some solid reading."

When summer's over, the Kribbens live in an eight-room co-op apartment in Chicago's old Gold Coast neighborhood, about a mile and a half from downtown. From there, Mr. Kribben rides the bus to work.

"I don't drive to the office at all," he says, beginning a vigorous lecture. "I must at least practice what I preach about mass public transportation. It's vitally important to the community." Then, aside: "Heh, heh. Didn't expect I'd be able to get in a plug like that."

As Mr. Kribben's bus bounces toward the Loop on winter mornings, it takes him past the blighted neighborhood he hopes will become the site of the Fort Dearborn project. The area covers some 150 acres just north of the Chicago River. (The original Fort Dearborn blockhouse, scene of a storied Indian massacre in 1812, was across the river on the south bank. That didn't bother the project's sponsors when picking a name. "It's close enough," says Mr. Kribben. "Same river.")

Developing a Tough Skin

In the course of his activities, Mr. Kribben has developed a tougher skin for controversy and civic in-fighting than have most sequestered corporate executives. The Fort Dearborn project, for example, is being fought, not surprisingly, by some property owners whose structures would be razed. There's also some opposition from Loop businessmen who don't want to see government employes move from the Loop area to the other side of the river.

"No development project ever escapes the most scathing criticism," says Mr. Kribben, sifting through clippings of letters that have blasted the project in Chicago newspapers. Scanning them, he snorts some pungent remarks about the senders, then adds, grinning: "This is all good clean fun; the perennial dissenters are just a part of the urban scene."

As a civic affairs specialist, the former retail financial officer often faces a familiar problem: Money, how to raise it and how to best spend it. For instance, he and six top Chicago businessmen sponsoring Fort Dearborn have been busily wooing insurance companies which might finance part of the project.

"Money is always a problem," sighs Mr. Kribben. "The cost of reclaiming a badly-blighted residential area runs a couple of hundred million a square mile. That's a lot of money, usually outside the resources of a local community."

Although Mr. Kribben shies from off-the-cuff opinions on Federal aid for slum clearance projects, he notes, "If it weren't for this assistance, there wouldn't be any projects." Except for an area planned for government buildings, the Fort Dearborn project is qualified to receive Federal aid under urban renewal laws. The Government would make up two thirds of the difference between what it would cost the city to acquire and clear the land and what the private developers would pay for it. Chicago and Illinois would absorb the remainder. If government units decide to locate offices in the project, they presumably would finance and build their own buildings.

Profitable Slums and Politics

Slum property owners frequently are a big obstacle to redevelopment programs, Mr. Kribben has learned. "You'd be surprised. The owning and operation of slums is an immensely profitable business. And in each area, you've got an alderman or state senator who's afraid he won't get re-elected if the character of a neighborhood is changed too drastically."

Mr. Kribben has attended countless sessions on the Fort Dearborn project, dealing not only with finances and strategy, but with technical and artistic questions of architecture and city planning. "I've been around when aesthetic decisions were being made, but don't put me down as an aesthete," he cautions.

Warming to his subject, Mr. Kribben throws a leg over the arm of his chair, still fiddling with the folded paper. "I'm really a salesman, and what I'm selling is an idea. I've made about 80 presentations of the Fort Dearborn project, describing plans, showing the models, explaining the finances."

Speechmaking, though, is not a chief chore. "I don't," he chuckles, "go around booking appearances before Kiwanis luncheons."

Clubs, Desks and Shoes

Mr. Kribben finds his memberships in the Chicago and Tavern Clubs useful for luncheon meetings with civic cohorts or insurance officials shopping around for a redevelopment investment. "I use them as working tools," he says, "just as a desk or a pair of shoes are working tools."

His memberships in the Chicago Commonwealth, Casino and Onwentsia clubs, he adds, are "purely social."

Mr. Kribben tries hard to drop his role as professional pillar of the community when the sun goes down. But like most other executives who find the working day too short, he can't always pull it off.

"My reading no longer consists of stuff I'd simply read for enjoyment," he sighs. "I put in about 16 hours a week reading at night." The homework is usually a bulky report on transportation and parking, public health, local government problems or the like.

"My wife," he observes, "thinks I'm a long-suffering goat."

Social engagements don't always bring relief. "When I go out for an evening, it's almost certain that some of the things I'm working on are going to be discussed by someone," he says. "But I try real hard to avoid talking shop after 6 o'clock to keep from turning into an awful bore."

Revere Camera to Drop "Fair Trade" Agreements With Dealers Shortly

CHICAGO—Revere Camera Co., major movie camera manufacturer, is discontinuing "fair trade" minimum price agreements with its dealers, effective September 3, Jack Briskin, president, announced.

In a letter to dealers, Mr. Briskin said "fair trade developments over the years and, particularly, in recent months require the termination" of the program.

The Revere action follows similar moves by other camera makers. Last year Eastman Kodak Co. abandoned its "fair trade" policy and in January of this year Bell & Howell Co. announced it was also dropping its agreements.

Mr. Briskin told Revere dealers that merchants in "fair trade" states are currently "at an unfair competitive disadvantage" because the policy has become unenforceable in 17 states and the District of Columbia."

"Fair trade" prices are generally enforced under state laws that make the price minimums apply throughout the state if one dealer signs a "fair trade" pact with the manufacturer. Some of these laws have been successfully voided through court actions.

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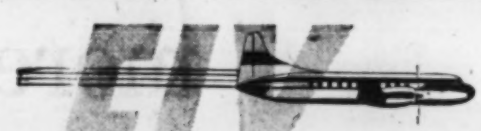
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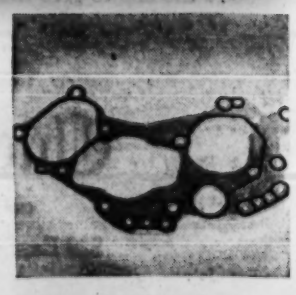
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Intensive exploration for, and acquisition of, natural gas reserves are just two of many El Paso activities designed to help serve the energy needs of the West.
El Paso and its subsidiaries operate a network of natural gas pipelines, the world's most efficient means of transportation. Other activities are conducted in exploration for and supply of petroleum, in refining, in the marketing of petroleum products, in the manufacture of petrochemicals—and in the search for and processing of uranium, a fuel of tomorrow.

El Paso Natural Gas Company and its subsidiaries serve California, West Texas, Arizona, Idaho, Nevada, New Mexico, Oregon, Utah and Washington.
EL PASO NATURAL GAS COMPANY

Hoffa, Senators Differ on Whether He Helped Dio in Cab Union Drive

Continued From Page 1

rant Workers Union. Mr. Hoffa said his interest was "minor" and explained that Feldman came to him and told Mr. Hoffa that he knew some people who had formed an independent union and wanted a Hotel and Restaurant Workers charter. Mr. Hoffa said if that was true he would call Ed Miller, the head of the union, and discuss it with him. Feldman later got the charter, but Mr. Hoffa said that was "his sole part" in the move.

Sen. McClellan asked. "Did you know what kind of character he was?"

"I certainly did not," the witness asserted.

The matter of purchasing the house formerly owned by Ricca came up when Mr. Hoffa was identifying various checks drawn on the Teamsters Union. He identified a $75,000 check drawn on one local and said it was one of a series used to buy a home recently turned over to the Detroit Joint Council to set up a school for business agents and union officers to learn about pension and welfare funds.

"I think you will find the checks total $150,000," he said.

"Did you ever hear of Paul (The Waiter) Ricca?" Mr. Kennedy asked, and identified Ricca as a "notorious hoodlum."

Mr. Hoffa replied sharply: "Nowhere in the abstract (of title for the property) could be found the name of Paul Ricca."

Mr. Kennedy noted the check was made out to Phil DeLucia, which he said was another name for Ricca. He commented that if Mr. Hoffa made a study of the matter "you didn't make much of a study." Mr. Hoffa said the union bought the house from a trust company and didn't inquire who the owner really was.

The committee also brought out evidence the Teamsters Union had lent some money to Abstract Title & Guaranty Co. of Deroit for a construcion fund for Marbury Construcion Co. Mr. Hoffa identified his lawyer, Mr. Fitzgerald, as one of the officials of this company and H. L. Grosberg, a Teamsters Union accountant from whom he had once borrowed $4,000, as another. Mr. Kennedy said the loan to Mr. Hoffa came at about the same time as the Teamster Union loan to the title company.

The loan to the title company, which totaled $75,000, came from local unions under the control of Mr. Hoffa and his associate, Bert Brennan, the witness conceded. He said it bore 6% interest.

Asked if his union made many loans like this, in which his friends were involved, Mr. Hoffa said he would "if I found a substantial company and got 6% interest."

Denies Lending to Himself

The committee also brought out that the Teamsters Union had loaned Northville Downs, a trotting track near Detroit, $50,000 while Mr. Brennan had horses out there. But Mr. Hoffa denied that Mr. Brennan was, as Mr. McClellan said, in effect lending money to himself.

The witness said that Michigan Conference of Teamsters had given $5,000 to Edward Crumback to help him try to get elected as president of Philadelphia Local 107. Mr. Hoffa defended this as in the interests of the Michigan Teamsters because "a strike in Philadelphia can affect Detroit Teamsters." He added that "Wherever I think it affects our position I'm definitely interested" in the affairs of other Teamster locals. Mr. Hoffa added, however, that the man who was elected "turned out to be a better man than the one we supported."

"I understand that man is under investigation by the committee," Sen. Kennedy said.

The discussion then turned to locals Mr. Hoffa had under his direct administration, or trusteeship. The witness said he thought it was 20 or 22, but the committee figures said 37. Sen. McClellan observed that the number of members under his trusteeship in the Central Conference of Teamsters would total about 18%. Locals under trusteeship are run by Mr. Hoffa and may not elect their own officers.

None Tried to Get Out

Mr. Hoffa said no local under his trusteeship had tried to get out of this condition in two or three years. He said this would indicate "they were satisfied with trusteeship." But Sen. Kennedy remarked: "It could indicate your control of these unions was rather complete."

The Senator brought up the case of a local union in Pontiac, Mich. Mr. Hoffa conceded that as trustee he had named two men as business agents who had been indicted on extortion charges and were later convicted on charges of conspiracy to violate the Commercial Bribery Statute of Michigan.

When Mr. Hoffa said he was going to try to change the Teamster constitution on trusteeships, Sen. Kennedy remarked dryly: "I'm glad to see these improvements being made."

The inquiry also went into Mr. Hoffa's stock holdings, as Mr. McClellan said, to find out if there was any possible conflict of interest on the part of Mr. Hoffa. Two companies on a list supplied by Mr. Hoffa were made public. The witness said he owned a total of about $11,000 worth of shares in ACF-Wrigley Stores, Inc., and McLean Industries. ACF-Wrigley and the trucking operations of McLean, he conceded, have dealings with the Teamsters. But he insisted that the small number of shares he owned couldn't amount to a fraction of the total amount of stock of the company and "couldn't affect the operations of the companies."

Telecomputing, Whittaker Directors Agree to Merger

LOS ANGELES — Directors of Telecomputing Corp. and Wm. Whittaker Co., Ltd., have agreed to merger, subject to stockholder approval of both firms, the companies announced.

The proposal calls for Whittaker shareholders to exchange each of their 432,035 shares of common stock for four of Telecomputing common. In addition, the 679,790 shares of Telecomputing common owned by Whittaker would be cancelled and a new issue of 6% cumulative preferred Telecomputing stock would be exchanged for them on a share-for-share basis. Whittaker's 6,750 shares of preferred stock would also be traded share for share for the new Telecomputing preferred.

To effect the merger, Telecomputing stockholders will be asked to approve an increase in the number of authorized Telecomputing common shares from 2 million to 3 million and to approve creation of the preferred series. There are at present 1,483,920 shares of Telecomputing common outstanding.

Telecomputing would be the surviving firm. The company produces data computing equipment, gyroscopes and missile components. Sales in calendar 1956 were $10,225,000.

Whittaker produces aircraft, missile valves and control devices and had sales of $19,366,505 in the fiscal year ended April 30. William R. Whittaker is chairman of Telecomputing and president of Whittaker.

Treasury Asks Bids on Bills

WASHINGTON — The Treasury Department invited tenders for $1.8 billion of 92-day Treasury bills for cash and in exchange for a like amount maturing August 29. Tenders will be accepted at Federal Reserve Banks and branches up to 1:30 p. m. (E.D.S.T.) Monday. The bills will be dated August 29 and will mature November 29.

Charles E. Hires Co.

CHARLES E. HIRES CO. (company only) reports for quarter ended June 30:

	1957	1956	1955
Earned per share	$.58	$.56	$.58
Net sales	2,858,843	3,029,408	3,072,226
Net income after taxes	222,877	215,674	227,910
Capital shares	383,000	383,000	390,000
Nine months ended June 30:			
Earned per share	$.09		$.19
Net sales	6,243,736	$6,342,745	6,407,428
Net income after taxes	32,617	1,788	76,238

Operations of the company's wholly-owned Canadian subsidiary, not included above, for the period ended June 30, follow (in Canadian currency):

	1957	1956	1955
3 months net profit	$10,074	$2,187	$4,921
9 months net income	5,110	d-9,089	d-11,878

d-Net loss.

Melville Shoe

MELVILLE SHOE CORP. and subsidiaries report for six months ended June 30:

	1957	1956	1955
a-Earned per com shr	$.91	$.94	$.93
Net sales	$61,819,496	$58,332,580	$53,431,157
Net before income tax	5,111,772	5,262,266	5,287,424
Federal income taxes	2,249,100	2,320,400	2,373,300
Net profit	2,862,672	2,941,866	2,914,124
$4.75 Cl A pfd shares	21,026	21,440	21,500
$4 Cl B pfd shares	139,523	139,523	
Common shares	2,790,458	2,790,458	2,790,458

a-After preferred dividend requirements.

Balance sheet items of Melville Shoe Corp. and subsidiaries follow:

	June30,'57	June30,'56	June30,'55
Cash & U S Govt secs	$8,492,313	$11,170,248	$12,281,617
Inventories	25,236,549	21,055,803	17,929,899
Current assets	35,867,883	34,489,148	33,405,469
Current liabilities	12,623,930	9,261,668	7,737,259

Alaska Juneau

ALASKA JUNEAU GOLD MINING CO. reports for six months ended June 30:

	1957	a-1956
Earned per share	$.19	
Gross sales	3,261,268	$3,168,228
Net income	280,684	d- 25,843
Capital shares	1,487,499	1,487,499

a-No consideration given to earnings of Reynolds Mig. Co., acquired in October, 1956. d-Loss.

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Transcript of the President's News Conference

WASHINGTON—Following is the transcript of President Eisenhower's news conference yesterday:

THE PRESIDENT: Good morning. Please sit down. I have no announcements.

The U. S. and Syria

Q—(Merriman Smith, United Press): Mr. President Syria seems to be drifting or being drawn into the Soviet orbit.

We assume that you are concerned about this, and the question is: What can the United States do about it, or more properly, what is the United States doing about the situation in Syria?

THE PRESIDENT: Well, of course, there are very definite limitations on what you can do in the internal affairs of any other country.

Now, first of all, the situation there is that we were accused of a lot of things which are obviously a smoke screen behind which people that have the leftish leanings are trying to build up their power.

The pattern that is seemingly emerging is an old one for the Soviets, to insert or offer economic and military aid, and through doing so, to penetrate the receiving country with their agents, for these to get into power, to find stooges that will do their will, and finally, to take over this country.

Now, in Syria, how far this pattern has gone, we don't know. Actually, there is a very strict censorship and our embassy is not free to give us all the information that it can get. We don't know exactly what is happening. So, frankly, what we are doing is getting every piece of information we can daily. We consult with others that are interested and have knowledge and trying to keep abreast of the situation.

It is not one of those instances that at present that justify any kind of action at all under the Mideast Doctrine.

Aswan Dam's History

Q—(Charles von Fremd, Columbia Broadcasting System News): Mr. President, a Democratic Senator, sir, has charged that Secretary of State Dulles blundered when he withdrew the United States' offer for the Aswan High Dam and other Democratic Senators are thinking about asking the Administration for a white paper on the Middle East.

Would you care to comment on either of these matters?

THE PRESIDENT: Well, I am trusting my memory now, to go back to the Aswan Dam is quite a ways in the past, but briefly the offer made to Egypt was a tri-partite one. I believe it was the World Bank, United States and Britain, and it was a very carefully worked out program, and its basic feature was that Egypt would devote its full, you might say, excess economic resources into building that dam.

Specifically, it was understood that there would be no great arming, there would be no military arming of Egypt in any scale that would interfere with Egypt devoting this economic power of its own in order to complete the dam.

Now, when this offer was made, Egypt inserted or replied with a number of conditions that were completely unacceptable, and all three of these agencies—the United States, Britain and the World Bank—just dropped it, forgot it.

When suddenly it was revived by Egypt some months later, the conditions that had prevailed at the time the offer was made no longer prevailed. Egypt had received a lot of arms and was devoting a great deal of its economic strength to supporting it. So the United States said, in effect, that the conditions no longer prevailed, and they couldn't go along.

In the meantime, I might add—and again I am trusting to memory, and some of you can correct me if I am wrong—but I think there has been a resolution in the Senate, or a provision in one of our bills that no part of the money in that year's appropriations could be used for the proceeding with the Aswan Dam.

So it wasn't merely a question of the Executive, it was also a question of Congressional opinion on this matter.

Now, that is as far as I can go, because I can't remember all the details, but that is the way I remember the case. And it was that the situation just was changed.

Q—(Mr. Von Fremd): Do you think a white paper might clear the matter?

THE PRESIDENT: I don't know. I haven't even heard of that.

Legislative Record Disappointing

Q—(Robert E. Clark, International News Service): Mr. President, this is the time of year where you normally give us an appraisal of what Congress has done and left undone in relation to your program.

What sort of a job do you think it has done this year, all in all?

THE PRESIDENT: Only yesterday I was looking over a long list of recommendations that I made to Congress through the medium of my presentation last January in the State of the Union talk, and of special messages, and to say that I am not disappointed in the performance to date would, of course, be an untruth.

Of course I am disappointed, because these things that I talk about are not pet projects of my own. I have no particular personal reason other than that of a concern for all of the United States of America for wanting them passed, but that reason is governing and controlling with me.

As a matter of fact, it is the only reason I think anyone has a right to occupy the job I do if he does feel that way, and therefore for the sake of the United States, I am tremendously disappointed that so many of these bills have not been acted on, and in some cases not even have held hearings.

Now, the details of them, there is no use going into now. They are long things. They apply to everything from the country's finances, the welfare of our people, mutual aid and right down the line.

Plans for Campaigning

Q—(John L. Steele, Time Magazine): Mr. President, in connection with Mr. Clark's question, sir, some of your Republican supporters on Capitol Hill believe that the record of Congress will make it necessary for you to campaign in a more partisan manner for a Republican Congress next year than perhaps you have done before.

In fact, some of them have used the words "a modified give-them-hell campaign."

I wonder if you would care to comment on your thinking.

THE PRESIDENT: Well, I think I will just have to pursue what is natural for me. I believe that anyone who does something that is unnatural and artificial for himself is not effective.

Now, what I plead for are the programs that I believe to be good for America. And now it happens that I believe the Republicans have a better program than the Democrats and, to that extent, of course, I am going to be partisan, but primarily I am for the program.

Syrian Information Lacking

Q—(William H. Lawrence, New York Times): Mr. President, I am puzzled, sir, by your answer about Syria that even our embassy cannot tell us all they know.

Is there any restriction by that government on the use of the diplomatic code?

THE PRESIDENT: Well, I don't think probably there is any restriction on the diplomatic code and I am not so sure of the details. I do know that there has been a security detachment around the embassy fo. some days, and we have had difficulty in really unearthing what is going on.

Q—(Mr. Lawrence): In getting our personnel out?

THE PRESIDENT: No; we have not been trying to get the personnel out.

Q—(Mr. Lawrence): I mean going out of the embassy into the street.

THE PRESIDENT: No, learning what is going on. It is a confused situation with censorship very rigidly applied, that is what is going on.

Q—(Mr. Lawrence): May I ask one further question?

You used, it seemed to me, a rather mild word that these people that were coming into power were of leftist leanings.

THE PRESIDENT: Well —

Q—(Mr. Lawrence): There could be a much harsher term used; they are, in fact, Communists.

THE PRESIDENT: I think everybody could use his own terms, but there is one thing about fighting a battle as well probably as taking a public position—always give your enemy a line of retreat if you can.

Future of Ike's Farm

Q—(Laurence H. Burd. Chicago Tribune): Mr. President, sir, at your last conference you spoke of some people who made gifts to your Gettysburg farm as thinking of them in terms of eventually belonging to the public. Do you have some plan for eventually turning the farm over to the Government or some other agency that it might be permanently preserved?

THE PRESIDENT: Well, actually, I don't know, first of all, whether any public agency would ever be concerned in such a thing. Some people seem to think it would, but I would say this: Mrs. Eisenhower and I have not yet reached any complete agreement, and I must say her word about that farm, I believe, is probably decisive.

(Laughter)

Vacation Plans Indefinite

Q—(Andrew F. Tully, Scripps-Howard): Sir, some of us have been up to Newport, counting those sand traps. We have been wondering rather wistfully whether you are committed to stay here until Congress adjourns.

THE PRESIDENT: Well, as long as both houses of Congress are here, I can have no other place of abode, even as close as Newport may be. Now, if everything turns out so that we can get away in ten days—and Mrs. Eisenhower is completely checked out by her doctors—why, we would still go.

But I can't tell you my plans on that. It seems to become more indefinite every day rather than crystallizing.

Civil Rights Compromise

Q—(William S. White, New York Times): Mr. President, on the matter of Civil Rights, Mr. President, if it should appear that the only way to get a bill out of this House deadlock would be to accept the Senate jury trial provision, limited to Civil Rights cases, would you personally recommend that course?

THE PRESIDENT: Well, I have said time and again that I felt the Senate version of the bill as it applied to the voting rights, in which I am so specifically and particularly concerned, was not strong enough, and I would like to see it stronger.

Now, I think, to give you—that the Republican leaders in the Congress, in the House of Representatives, I think, have reached some conclusion of a proposal they expect to make probably today or tomorrow in an effort to end this deadlock, and one that would represent a position between the one that I took originally, and the one that is now in the Senate version.

Reuther's Auto Price Proposal

Q—(Lloyd M. Schwartz, Fairchild Publications): Mr. President, Walter Reuther of the United Auto Workers has asked the automobile manufacturers to cut prices on 1958-model cars by $100 as a means of restraining price inflation, and he has offered to take this into account at future collective bargaining demands by the union.

I would like to know your reaction to this, and whether you think it would have a salutary effect upon this problem of combating wage and price inflation.

THE PRESIDENT: I received a letter the other day, and I read it, and quite obviously it presents very complicated problems that are not readily discernible, and certainly not readily understandable. And so, of course, I referred it to my economic groups and to the Department of Labor for a thorough study, so as to see what answer should be made, whether there was anything in it that the Government should comment on and what we should do.

Lead and Zinc Tariffs

Q—(Henry Raymont, United Press): Mr. President, the Administration's proposal to hike the lead and zinc tariff has been protested by Mexico and Peru. I wonder, sir, if you would care to comment how this might affect our position of liberal trade at the Buenos Aires Economic Conference.

THE PRESIDENT: Well, actually in the normal case, the regular routine of tariff examination and recommendations to me would have been followed. The situation some few months ago was represented to me as being so critical as not to allow the time for such an investigation, which usually involves many months.

So the Department of the Interior got together and suggested to the Congress the study, as a special case—special case only, and not as critical of the existing situation, but as a special situation—a sliding-scale tariff, a different size of tariffs, to take effect at different levels of prices in this country.

Now, in the Senate, that was rejected, and a flat tariff, I believe of 3 cents on one metal and 2 cents on the other.

I actually believe the best way, in the long run, to handle these things is through the established method, which is to put it into the Tariff Commission and allow the study to be made, and then for the President to act on it in accordance with existing law.

I understand that the industry itself seems now to prefer that method.

Civil Rights Again

Q—(Marvin L. Arrowsmith, Associated Press): Mr. President, do I understand that this proposal on Civil Rights, which the Republican leaders will make, represents a compromise from your original position which you approve?

THE PRESIDENT: Well, a compromise—I say this: To my mind, it will still leave a sufficient effectiveness in the bill so that it would be acceptable to everybody, and yet does quiet any justifiable alarm that others might have as to excessive punishment of any kind.

R.E.A. Loan Procedure

Q—(Sarah McClendon, El Paso Times): Mr. President, sir, it seems we have a new policy in the Agricultural Department of reviewing R.E.A. loans for electricity and telephones at a higher level than just the administrative R.E.A.

I wonder if that was a White House-inspired move, or if you are aware of this, and if you have set up any standards for how these loans shall be approved.

THE PRESIDENT: I have set up no standards at all. I know about it, of course; it was reported to me by the Secretary of Agriculture, and why he suggested to Congress because after all let's not forget there is 2% money being involved here, and the 2% is money that on the long term, the Government today has to pay 4% or over. So there is a very definite reason for being careful about it.

Foreign Aid Appropriations

Q—(Rod MacLeish, Westinghouse Broadcasting): Mr. President, going back to your program for a moment, sir, I have a two-part question.

On Foreign Aid, the Senate is attempting to restore some of the House cuts. The first part of my question would be: Do you have hopes that a majority of the money you have asked for can be restored; and, secondly, if you do not get the $3,336,000,000 which you have put as the bare minimum, what do you visualize the effects would be on our overseas aid program?

THE PRESIDENT: Well, of course, first of all, it goes without saying that I hope the Senate will put back every cent up to the—including the full authorization, and then get a fairly—the very best deal out of conference that it is possible to get. In other words, I would like to be very firm, because I honestly believe that we are here sacrificing the tool that means more to our leadership in holding together the voluntary federation that must combat Communism in the world than any other thing.

So now, with respect to what I would do, there is only one thing the Executive can do in that case, and that is watch day by day as to what is happening in the world, and it will be modified somewhat by where are the cuts largely made.

If cuts are made where you do have a carryover, and can use the carryover, like in the purchase of hardware, that is one thing; but when the cuts are in things that are yearly appropriations, and you have to spend it for that year, then, if you do not have the amount of money that you need, like defense support, then the next thing you know, Korea or Formosa or Vietnam or Pakistan or Turkey are reducing their forces below the level we believe safe. And that is the problem, then, that faces the Government.

Q—(Mr. MacLeish): On the first part of the question, sir, has Senator Knowland given you any assurance of the percentage, given you any indication of the percentage of restoration the Senate might hope for?

THE PRESIDENT: He just said he would work as hard as he could.

Special Session Possibilities

Q—(Raymond P. Brandt, St. Louis Post-Dispatch): Mr. President, you said that you were tremendously disappointed in the Congress. Is there a possibility or a probability that you will call an extra session, if you do not get the Civil Rights you want, and the Foreign Aid you want?

THE PRESIDENT: No, I wouldn't. As a matter of fact, on one of them, on Foreign Aid, as I say, what I have to do is watch the situation. The State Department, the Defense Department and I and the National Security Council would have to be very anxiously watching the developing world situation, and certainly wouldn't call a special session unless it were absolutely necessary.

With respect to the other part of it, I would see no usefulness in the thing, because Congress has given a lot of time. In a sense, they have a special session going right now. I believe their own laws say they should go out—what is it—July 31st, isn't it?

Q—(Mr. Brandt): Yes.

THE PRESIDENT: All right, they are in a special session and they are wrestling with it. And I wouldn't know any reason for calling them back before January and trying to do this from there.

Asiatic Flu Shot

Q—(Garnett D. Horner, Washington Star): Mr. President, with supplies of vaccine for the Asiatic flu becoming available now, there is some interest as to if and when you are going to be inoculated. Can you tell us about it?

THE PRESIDENT: I am going to take it just as soon as ordinary people like I am can get it. Now that is when I will take it.

Students In China

Q—(Spencer Davis, Associated Press): Mr. President, do you have any comments to make on the American students who have defied the State Department ban and gone to Communist China?

THE PRESIDENT: Only I think that they are very badly advised, and they are doing their country a disservice.

Soviet Aim In Syria

Q—(John M. Hightower, Associated Press): Mr. President—

THE PRESIDENT: Will you speak a little louder, please?

Q—(Mr. Hightower): Mr. President —

THE PRESIDENT: Yes, I heard you then.

Q—(Mr. Hightower): In the case of Syria, in your earlier answer you referred to this following a Soviet pattern. Could you be more specific, sir? Are you suggesting that this is a result of a deliberate Soviet effort to take over the country, sort of a conspiracy?

THE PRESIDENT: Well, I think this: I think that is the ultimate aim, but, of course, an ultimate aim of that kind is kept very definitely under cover, because one of the things, when you go in, you appeal to the spirit of nationalism. I am talking now about the Soviet. They appeal to the spirit of nationalism in the country, telling them that through this method, you are independent, you run your own affairs, but when they get ahold of the thing, they find out too late that they are being run from somewhere else.

No Second Term Regrets

Q—(Ruth S. Montgomery, International News Service): Mr. President, you said you had been bitterly disappointed with some of the Congressional program not going through. Do you blame this in large measure on the two-term limitation, and do you regret at any time having run again for the Presidency?

THE PRESIDENT: Well, to say the word "regret" is to say that you believe you should be sorry for yourself for doing what at least you thought at the time to be your duty, so I do not regret.

Now, with respect to the rest of it, I don't believe that the two-term thing is the decisive factor here. It is a case of this: Will people look at every proposition put up and try to decide what is good for us and what is not?

Frequently, I hear the expression, is such-and-such, or a question, is such-and-such a man voting with you.

Now, he is not voting with me. If he is doing what he should, he is voting for what he believes to be right.

And I repeat, as I repeated here again and again, if these programs that I suggest are not right for the United States, then they should oppose them. But I certainly believe there should be a better one put in its place.

And as far as I am concerned, I have seen nothing in the developing scene since this session met that makes me believe that the general program we have put in is not the best that could have been devised.

R.E.A. Administrator's Status

Q—(Gene Wortsman, Rocky Mountain News): Mr. President, has anyone or any group indicated in any way to you that they would like R.E.A. Administrator Hamilton replaced?

THE PRESIDENT: I haven't heard of it, no. As a matter of fact, on the contrary, I have heard everywhere, my reports have been that he has been doing a splendid job.

Blame In Congress

Q—(Charles W. Roberts, Newsweek): Mr. President, do you blame the failures of this Congress largely on the Democrats, or do you think your own party shares in the blame?

THE PRESIDENT: Well, I will tell you, as far as I am concerned, everybody who voted against what I thought was the right thing to do, why, they have to share the blame.

Many Legislature Lags

Q—(Edward T. Folliard, Washington Post): Mr. President, when you say you were terribly disappointed, could you be more specific in naming the things that you have in mind where Congress has failed? You said financial, welfare, and mutual security.

THE PRESIDENT: There is a whole list of things, Mr. Folliard, and the reason that I decided not to try to name them by enumeration, you limit, and therefore I would leave out something that will stir up somebody.

There is a whole series of them, and I refer you to my special messages, and my State of the Union speech, and those that have not been acted on favorably, they are in the list.

Citizens Views on Aid

Q—(Benjamin R. Cole, Indianapolis Star): Mr. President, out in the Middle West, I think the people generally—I am speaking as a personal reaction, having just been there—don't feel the same way you do about the Foreign Aid program, and that therein lies part of the difficulty with Congress. They seem to be responding more to the people than to the President.

I was wondering, sir, if you had any plans for carrying your message and your ideas directly to the people of the United States.

THE PRESIDENT: Well, let me remind you of one or two things. I think there has been no meeting of this body since this Congress started that the question of mutual security did not come up, and I spoke out as strongly as I know how.

On top of that, about the first of April, about the time of the calming down of some of the then current crisis, crises in the Mideast, I went on the television with two talks. One was on the budget in general, and then I made one complete special one on the Mutual Security program, and now I will say this:

On that, for all of the talks I have made on the studio basis, I got more favorable reaction from the country on that one than any other.

Personally, I believe the people down in their hearts understand more about this than would be evident from the reaction we get here in Washington.

Civil Rights Injunctions

Q — (Frank van der Linden, Richmond Times Dispatch): Mr. President, in your so-called compromise proposal on Civil Rights, are you insisting that they restore any part of this Part III which has to do with—

THE PRESIDENT: No.

Q—(Mr. Van der Linden): —with injunctions?

THE PRESIDENT: No.

Difference In Communists

Q—(Philip Potter, Baltimore Sun): Mr. President, going back to Syria, would it be tolerable to have in the heart of the Middle East a regime subject to Communist control which at any time, as it did last November, could deny the Free World a vital part of its oil supply?

THE PRESIDENT: Well, I wouldn't want to speculate, because there are all sorts of degrees.

For example, we feel—and I think everybody else feels—that Tito is in a far different position with respect to the Free World than are Communist countries that are directly controlled by Communism.

In other words, it is international Communism that spells the greatest danger to the United States, not that we approve of Communism anywhere, but international Communism and subordination to the views of Moscow are one thing. Independent Communism is something else. And also there is all degrees of its application.

I would say that the situation as it develops will be one that will have to be closely watched by all the Free World, not merely the United States, all the Free World, and we must not get into a position that would be intolerable for us. That is all.

Politics and Civil Rights

Q—(Tom Wicken, Winston-Salem, N. C. Journal): Mr. President, in view of your comments on the probable ineffectiveness of a special session on Civil Rights, and in view of the fact that both sides in the dispute have said that their interest in it is not political, would you think it would be incumbent upon both parties to go ahead and get together on the matter this year rather than let it go over until a campaign year?

THE PRESIDENT: Certainly, I hope so. I can't conceive of anything worse than to making the basic right of so many millions of our citizens just a part of a political snarling as to who is to blame for this and who is to get the credit for that.

I couldn't—okay.

Q—(Merriman Smith, United Press): Thank you, Mr. President.

President Says Soviets Try Syrian Takeover; Opposes U. S. Action

Continued From Page One

watching the embassy, searching visitors for papers and generally interfering with embassy operations, the State Department complained. State Department spokesman Lincoln White said the U.S. has complained to Syria about the treatment but has received no satisfaction.

President Eisenhower yesterday called Syrian charges against the U.S. "obviously a smoke screen behind which people that have the leftish leanings are trying to build up their power."

"We must not get into a position that would be intolerable for us," said Mr. Eisenhower in talking about the entire free world's need to pay close attention to the Syrian doings.

Mr. Reuther's proposal came up at the President's press conference attention when a reporter asked his views on it. Mr. Reuther proposed that his United Auto Workers will temper their 1958 wage demands if the car makers will cut auto prices by $100. So far, the auto companies haven't given the proposal any encouragement despite arguments by Mr. Reuther that this is the kind of a step Mr. Eisenhower has called for to fight inflation.

Said the President yesterday: " . . . Quite obviously it presents very complicated problems that are not readily discernible, and certainly not readily understandable." Therefore, he said, he has handed the matter to his economic advisers and the Labor Department "for a thorough study."

As for the way Congress has treated his legislative proposals, the Chief Executive had rather definite opinions.

"I am tremendously disappointed that so many of these bills have not been acted on and in some cases not even have held hearings," Mr Eisenhower complained.

Just what items he has in mind, Mr. Eisenhower wouldn't say. "They apply to everything from the country's finances, the welfare of our people, mutual aid and right down the line," he said.

He made clear, though, that two things he doesn't like are the conditions of foreign aid and civil rights legislation.

On foreign aid, the President called on the Senate to "put back every cent up to . . . the full authorization . . ." and then for Congress to give him "the very best deal that it is possible to get" in the House-Senate conference on the bill.

But Mr. Eisenhower said he won't call Congress back into special session unless world conditions make it "absolutely necessary" for him to do so in order to get needed foreign aid money.

Stronger Civil Rights Bill Sought

As for the deadlocked civil rights bill, the President said he wants Congress to strengthen its provisions protecting voting rights. The Senate civil rights bill provides for jury trials on voting rights prosecution cases as well as for contempt of court cases on non-civil rights matters. Mr Eisenhower said he favors a compromise his party leaders in the House are working up.

Mr. Eisenhower demonstrated, however, that he isn't adamently behind one of his Administration's proposals for legislation—one calling for higher tariffs on lead and zinc imports. This tariff scheme would have raised and lowered import duties as the domestic price of the metals fell and climbed.

"I actually believe the best way, in the long run, to handle these things is through the established method, which is to put into the Tariff Commission and allow the study to be made, and then for the President to act on it in accordance with existing law," Mr. Eisenhower said. He explained that he understood the industry now favors such a move, too.

Outside his press conference, Mr. Eisenhower announced yesterday afternoon a dramatic new western attempt to get London disarmament talks back on the track. They've bogged down amid considerable pessimism on both sides of the Atlantic for several weeks.

The president said the U. S., Canada, Britain and France would halt nuclear tests for two years under certain conditions. Previously, the West has advocated a simple 10-months suspension of tests with a proviso that Russia agree to certain conditions. These conditions, which the U. S. still attaches to its proposal, call for all countries to halt production of nuclear materials for weapons use and to agree to an inspection system assuring compliance.

Gulf States Utilities

GULF STATES UTILITIES CO. reports:

	1957	c-1956
a-Earned per common share	$2.25	$2.05
July gross	5,803,307	5,223,846
b-Net income	1,338,457	1,233,363
12 months gross	58,993,224	54,037,893
b-Net income	11,694,536	10,811,201
Net after pfd. divs	10,161,536	9,278,201
Common shares	4,521,832	4,221,832

a-For 12 months ended July 31, after allowing for preferred dividends, and based in both periods on the 4,521,832 common shares outstanding July 31, 1957. b-After taxes and charges. c-Restated by company.

Mahoning Coal

MAHONING COAL RAILROAD CO. (controlled by New York Central Railroad) reports for quarter ended June 30:

	1957	1956
a-Earned per common share	$10.46	$11.05
b-Net income	222,007	339,892
Common shares	30,000	30,000
Six months ended June 30:		
a-Earned per common share	$19.95	$17.76
b-Net income	615,070	549,294

a-After preferred dividend requirements. b-After taxes and charges.

Southern Natural Gas

SOUTHERN NATURAL GAS CO. and subsidiaries report for the quarter and twelve months ended June 30:

	Quar.end. June30,'57	b-12mos.end. June30,'57
Earned per share	$.62	$2.36
Operating revenues	25,079,290	95,210,413
Net income	2,897,305	11,095,404
Capital shares	4,708,819	4,708,819

b-Includes operations of The Offshore Co. (67.55% owned) and Frederic R. Harris, Inc. (100% owned), subsidiaries, since November 1, 1956, date of acquisition.

Middle South Utilities

MIDDLE SOUTH UTILITIES, INC., and subsidiaries report for seven months ended July 31:

	1957	1956
Earned per share	$1.32	$1.07
Oper revs of subs	98,955,190	89,574,519
a-Balance for M.S.U.	10,502,584	8,579,157
b-Net income	10,033,437	8,167,822
Capital shares	7,598,106	7,598,106
Twelve months ended July 31:		
Earned per share	$2.43	$2.03
Oper revs of subs	165,874,031	156,213,296
a-Balance for M.S.U.	19,270,837	16,172,770
b-Net income	18,453,504	15,402,743

a-After subsidiaries' taxes, charges, preferred dividends, etc. b-After taxes and charges of parent company.

Decanters Shelved As National Distillers Brightens Pre-Wraps

• • •

Gold Foil and Colored Ribbons Replace Holiday Containers For Christmas Trade

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK — While an organist played Elgar's famous "Pomp and Circumstance," National Distillers ushered out its Christmas decanters and trumpeted in bright aluminum-foil, holiday-colored packages for all 18 of its liquor brands.

National Distillers thus became the first major liquor company to announce the demise of holiday decanters altogether. "We spend most of the year promoting a known bottle and label; why should we change at Christmas?" asked one company executive in explanation of the move.

B. C. Ohlandt, vice president and general manager of National Distillers Products liquor division of National Distillers & Chemical Corp., announced the decision at a meeting of 400 of the company's salesmen. With background music and theatrical spotlights, the salesmen were shown giant-sized mockups of the holiday pre-wrap packages.

Packaging Study Made

The company said its complete abandonment of the Christmas decanter followed a packaging study started during the 1954 holiday season.

In 1956, National Distillers marketed its Old Grand Dad and Old Taylor whiskeys in decanters. This year Old Grand Dad, the company's premium brand, will come in a box with a gold foil wrapper and red-and-green ribbon bow.

In 1956, Hiram Walker, Gooderham & Worts concentrated on pre-wraps, but marketed one brand in a decanter. The company has not yet disclosed its plans for this year.

Schenley Industries' line for the holiday season—when sales amount to about one-third of most companies' total business for the year—shows the same number of decanters as last year, but the number of Schenley pre-wraps will be up. Schenley decanters will come in pre-wraps.

"New Concepts in Packaging"

Distillers Corp.-Seagrams has not disclosed its holiday plans. But a company spokesman said it will have decanters, pre-wraps and "new concepts and innovations in packaging" to offer consumers this year.

Mr. Ohlandt said it will cost National Distillers about $3,500,000 to gift-wrap its entire line this year. The company has invested in about $1,000,000 of packaging machinery, and the aluminum-foil wrappings and materials will come to $2,500,000. Advertising budget for holiday season has been set at $7,000,000, largest in the company's history for the period.

National Distillers is counting on a favorable reaction from liquor retailers to help move its pre-wrap line. "If the retailer is stuck with a decanter, he's got a problem," one salesman said. "If he has a package, he just throws it away and puts the bottle on the shelf."

Gasoline Stocks Sagged, Supply of Heating Oil Rose in August 16 Week

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK—Gasoline stocks throughout the nation declined 837,000 barrels during the week ended August 16, according to the American Petroleum Institute, trade organization for the oil industry.

Motor fuel in storage at the weekend totaled 172,136,000 barrels. The year ago figure was 176,202,000 barrels.

Heating oil supplies continued their seasonal rise. Heavy fuels, such as are used by industry, were up 785,000 barrels to 50,923,000 barrels compared with the year ago total of 44,996,000 barrels.

Light fuels, including those used in the home, were up 5,171,000 barrels to 179,724,000 barrels, some 20 million more than last year.

The oil industry's refineries operated at a lower rate during the week. Daily runs averaged 7,969,000 barrels, a decline of 39,000 barrels. The year ago pace was 7,899,000 barrels.

Crude oil output moved higher. Daily production averaged 6,836,850 barrels, a gain of 39,450 barrels. Last year's rate was 7,122,100 barrels daily.

Oil statistics compiled by the American Petroleum Institute for the week ended August 16, 1957, with changes from the previous week and the total for a year ago (in barrels) follows:

	Aug. 16,'57	Change from Aug. 9,'57	Aug. 17,'57
Gasoline stocks	172,136,000	— 837,000	176,202,000
Gasoline production	27,261,000	— 536,000	27,372,000
Resid. fuel oil stocks	50,923,000	+ 785,000	44,996,000
Res fuel oil production	7,843,000	— 295,000	7,896,000
Gas oil & distill stks	146,703,000	+4,704,000	128,834,000
Gas oil & dist product'n	12,425,000	+ 348,000	12,687,000
Kerosene stocks	33,021,000	+ 487,000	30,717,000
Kerosene production	1,852,000	— 216,000	2,288,000
Refinery runs daily	7,969,000	— 39,000	7,899,000
% Operated	88.6%	— 0.4%	92.3%
Crd & Cond output dly.	6,836,850	+ 39,450	7,122,100
West Coast	925,200	— 1,900	960,200
Illinois	163,300	+ 450	230,400
Kansas	351,900	+ 15,950	343,500
Louisiana	795,600	— 400	790,700
Oklahoma	562,600	+ 25,000	547,800
Texas (all)	2,811,000	.....	3,027,500
Texas (West)	1,034,300	.....	1,061,000
Imports:			
Crude United States	1,236,200	— 41,900r	1,047,400
Products United States	373,700	— 28,300	330,100
Crude West Coast	210,900	— 21,500	150,100
Products West Coast	.....	.....	.....

r-Last week's figure revised.

Stokely-Van Camp

STOKELY-VAN CAMP, INC., and wholly-owned domestic subsidiaries report for the year ended May 31:

	1957	1956
a-Earn per com share	$1.72	b-$2.68
Net sales	159,184,230	150,527,214
Net before income taxes	6,365,361	9,345,453
Income taxes	3,150,000	4,750,000
Net profit	3,215,361	4,595,453
Common shares	1,461,670	1,318,880

a-After preferred dividend requirements. b-Adjusted to reflect the 10% stock dividend paid on October 1, 1956.

Balance sheet items of Stokely-Van Camp, Inc., and wholly-owned domestic follow:

	May31,'57	May31,'56
Total assets	$101,612,392	$84,095,486
a-Land, buildings & equipment	22,329,912	20,478,715
Cash	7,389,903	4,144,065
Inventories	46,947,745	35,796,152
Current assets	77,667,689	61,565,350
Notes payable, current	25,892,000	1,842,000
Current liabilities	37,845,466	29,873,904
Long-term debt	10,985,000	11,927,000
Capital surplus	13,155,274	10,893,922
Retained earnings	23,680,205	23,875,043
No. 5% preferred shares, $20 par	491,828	491,347
No. 5% 2d preferred shares, $20 par	216,659	216,850
Common shares, $1 par	1,461,670	1,318,880

a-After depreciation and amortization.

Carnation Co.

CARNATION CO. and subsidiaries report for six months ended June 30:

	1957	1956
a-Earned per common share	$1.98	$1.82
Net sales	177,229,729	174,051,823
Net income after taxes	4,166,787	3,902,300

a-Based in both periods on 2,049,740 shares of common stock outstanding as of June 30, 1957, after allowing for preferred dividend requirements.

Most of Major Toll Roads May Be Paid For By U. S., Made Free

Decision Left to Congress as Chief Toll Highways Are Ruled Part Of Interstate System

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON—The Government included most sections of the nations' well known toll roads in the interstate highway system, leaving to Congress the job of deciding whether Uncle Sam should pay for the roads and perhaps make them toll-free.

Federal Highway Administrator Bertram D. Tallamy announced 2,102 miles of toll roads in 15 states were included in the 41,000-mile system. Pay highways that were not included are the West Virginia Turnpike, Pennsylvania's Northeast Turnpike Extension and most of the New Jersey Turnpike.

Of the 2,102 miles included in the system, 1,837 miles are now in operation, Mr. Tallamy said.

The highway chief's action will not affect the roads' status as toll roads at this time. Under the Federal-aid Highway Act of 1956, he said, it is now up to Congress to determine whether or not the Federal Government should reimburse the states for toll roads included in the interstate system.

The Bureau of Public Roads is slated to report the costs of such reimbursements to Congress by next January. Then the lawmakers will decide whether and how much to reimburse the states directly or the bondholders with the possible condition that toll charges be abandoned.

Included in the routes approved for the system are 98 miles of the Connecticut Turnpike; Florida's Sunshine State Parkway, 41 miles; North Illinois Turnpike, 47 miles; Illinois' Tri-State Turnpike, 73 miles; Indiana Turnpike, 151 miles; Kansas Turnpike, 184 miles; Kentucky Turnpike, 40 miles; Maine Turnpike, 60 miles; Massachusetts Turnpike, 123 miles; New Hampshire Turnpike, 15 miles; New Jersey Turnpike, 8 miles; New York Thruway, 506 miles; New York's Niagara Thruway, 8 miles; New York's New England Thruway, 4 miles; Ohio Turnpike, 173 miles; Oklahoma's Turner Turnpike, 177 miles; Pennsylvania Turnpike 359 miles, and Virginia's Richmond-Petersburg toll road, 35 miles.

In another highway development, the Senate Public Works Committee voted 7 to 6 to kill a proposal aimed at sharply curtailing billboards along the 41,000-mile interstate system now being built.

The lawmakers stripped the provision from a bill that would also add another 7,000 miles to the giant national road network.

Tulsa Airport Unit Lets Contract

TULSA—The Tulsa Municipal Airport Trust Authority awarded a contract to Manhattan Construction Co. for construction of an enlarged turboprop and turbojet overhaul depot.

The project, which is expected to cost $20 million, will be financed through the issuance of revenue bonds.

Vertol Aircraft to Test Two Lycoming Turbines In Its H-21 Helicopter

By a WALL STREET JOURNAL *Staff Reporter*

NORTON, Pa.—Vertol Aircraft Corp. next month will test in flight a new twin-turbine power "package" for its H-21 helicopter as a step toward offering commercial users a turbine-powered aircraft, according to Don R. Berlin, president.

Mr. Berlin said two Lycoming T-53 turbines of about 1,000 horsepower each, as compared with the single 1,425 horsepower piston engines used in present H-21 models, will comprise the power package, but that General Electric T-58 turbines of similar power will be also offered as alternative engines.

The power package development is being conducted with Vertol's own funds, and promises commercial users a 15 to 20 passenger aircraft free of vibration, which has long been a problem of helicopters, and increased performance, Mr. Berlin said. He said the new turbine engines should be in quantity production by 1959 or 1960 and will then be economically feasible.

The company also is developing, for the Army, a specially modified Government-owned H-21 using two T-58 engines, but the company project is described as a simpler method of introducing turbine power.

Sperry Gets Convair Contract

NEW YORK—Sperry Gyroscope Co. division of Sperry-Rand Corp. announced it had received contracts to equip Convair 880 jet airliners with electronic flight control systems developed specifically for these planes being built by Convair division of General Dynamics Corp.

The Sperry systems will be installed first on the Convair 880's on order by Delta Air Lines. The Sperry equipment also has been adapted as standard systems for the Douglas DC-8 jet airliners and for the Martin Seamaster jet flying boat.

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Associated Artists Productions

NEW YORK — Associated Artists Productions Corp. states that its first half earnings announcement incorrectly placed the company's revenues for the perio' at $26,660,000. Actually, gross income for the six months ended June 30 was $7,028,140. The $26,660,000 figure represents the value of contracts entered into for the sale of its product for the 12 months ended June 30, 1957.

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The Wall Street Journal

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Box 142-DU, Wall Street Journal
911 Young Street, Dallas 2, Texas

TWO REPRESENTATIVES

A representative for New Jersey, one for Eastern, Pa., to setup qualified dealers to introduce a new fascinating electronic system primarily adaptable to fire and police protection in all commercial businesses. Some spade work with top local officials. Earnings exceptionally high. Position permanent. End desires answers via

Box D-174, The Wall Street Journal

Assistant to Executive Officer of well established Paper Wholesaler Organization, capable of assuming responsibility and exercising good judgement. Knowledge of paper products preferred but not essential. Forward complete detailed information as to background. All replies confidential.

Box D-208, The Wall Street Journal

POSITION AVAILABLE—MALE

SYSTEMS AND PROCEDURES ANALYST

Applicant must have:
(1) 5-10 years experience in systems and procedures.
(2) Prefer supervisory experience with manufacturing company
(3) Experience in systems applications on IBM equipment—preferably including IBM 650
(4) College degree in accounting, business or industrial engineering.

Supervision of and responsibility for systems and procedures branch in an electronics manufacturing organization. General systems and procedures work, including areas of management controls, production and inventory control, engineering, general and cost accounting, personnel, sales and industrial engineering.

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Texas Instruments plants are within Dallas, yet away from downtown traffic . . . within 5 minutes of fine residential areas, churches, and public and private schools. Your home will be within 15 minutes of year-around recreational, amusement and cultural activities. Refer resume to:

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College courses in accounting, economics or statistics desirable.

Should have 3 to 5 years' experience in finance or accounting with background in one or more of the following areas: cost analysis, overhead liquidation, statistical analysis, operations control, budgets, inventory control.

Send resume to:

Box D-205, The Wall Street Journal

SALESMAN PAST 40

To award an exclusive public relations franchise to leading local firms in residential building field. Opportunity for qualified applicant to establish permanent repeat business with high type clientele on liberal commission basis. Man selected will be thoroughly trained by us. Potential earnings in $10,000 bracket. Travel required. **For interview please call Roland Burt, PE 6-5878 NYC or write Box 911, Cedar Rapids, Iowa.**

SALES EXECUTIVE

Large metal-working job shop in N.E., doing contract work for leading companies, offers unusual opportunity for seasoned sales executive with wide experience in selling contract work to heavy industry and aircraft field. Only sales executives with top records need apply. Our staff knows of this ad.

Box D-176, The Wall Street Journal
44 Broad Street, New York 4, N. Y.

POSITIONS AVAILABLE—MALE

PRESIDENT
Manufacturing-Heavy Equipment

A well established financially sound manufacturing company of heavy equipment located in Western Michigan seeks an experienced seasoned capable man to become the Chief Executive Officer. This opening is due to the death of the present. Requirements:

1. Age 45-55.
2. Should now be functioning as a President or Executive V.P. of a manufacturing company, with a knowledge of heavy equipment.
3. Acquainted with distribution to railroads and road construction companies.
4. Background and knowledge of engineering desirable.
5. Compensation open. Will pay whatever necessary. Present earnings should now be in excess of $25,000.

Send complete resume. All replies very confidential. We invite inquiries.

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POSITIONS WANTED—MALE

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Capable of taking complete charge of all manufacturing operations, understands cost controls, able to meet competition in industry. Proven capabilities in the fields of factory, foundry, electro-mechanical and metal fabricating. Savings of over one million dollars to date exclusive of increased production and billings. Educated Columbia and New York Universities.

PLANT CONTROLLER

Experience totaling 20 years in General and Cost Accounting, System and Procedures Inventory, etc. Last five years as Plant Controller. B.B.A. degree. Can reorganize and produce clear, concise results for management.

Box No. D-110, The Wall Street Journal

POSITIONS AVAILABLE—MALE

TEXTILE ENGINEER

Overseas opening for top-flight mechanical textile engineer fully familiar with construction, operation of jute, hemp, sisal mill. Excellent lifetime opportunity for right man. Send detailed resume which will be held strictest confidence.

Box D-177
The Wall Street Journal

PLUMBING WHOLESALER

Long established — best lines — within 150 miles of Chicago. Requires Sales Manager, one capable of managing business. Under 50, life time opportunity. Income based on ability, effort and results. Would consider selling if unable to get good help.

Box CO-195, The Wall Street Journal
711 W. Monroe St., Chicago 90, Ill.

YOUNG MAN NEEDED

Investment firm needs a bright, ambitious young man of best character to start learning this business. Please give references when replying.

Box D-199, Wall Street Journal

WANTED TRUST OFFICER

Fast growing suburban bank seeks Trust Officer with broad experience in New York Bank for full or part-time work. **Contact Walter Schaefer, V.P., Central Bank and Trust Co., Great Neck, New York.**

Our small foundry needs new products and new ideas. We are looking for an executive who can help with both. He should have education or experience in the iron or metal industry. It is a challenging opportunity for the right man. All replies confidential.

Box D-197, The Wall Street Journal

WANTED HOTEL MANAGER

100 room hotel in middle West. Some food and beverage experience necessary. **Box CU-165, Wall Street Journal, 711 W. Monroe, Chicago 90, Illinois.**

POSITION WANTED—FEMALE

Executive secretary for important manufacturing concern desires new position. N.Y. midtown location. 33, personable, many years of experience and excellent references. Salary $100 per week. Available Sept. 16. **Call REgent 7-1623, 9 A.M. to 5 P.M.**

POSITIONS WANTED—MALE

BOSTON AREA — Young hard-driving CPA with mfg exp as Asst Treas. Harvard BA, Columbia MBA, desires responsible position, opp to grow with independent med size Co. **Box D-193, The Wall Street Journal**

POSITIONS WANTED—MALE

WASHINGTON REPRESENTATIVE

Exp. PR executive available as eyes, ears, contact in Washington on contract basis. Nine years in present national assoc. position. Excellent contacts, particularly in agriculture, allied fields. A. B. economics, graduate study, limited foreign experience. Home owner, est. in clubs, church, community affairs. Consider full time with appropriate organization.

Box D-216, The Wall Street Journal

SALES MANAGER

College Grad., age 35. Successful owner-manager of half-million dollar business wishes connection with progressive company where ability and experience can lead to management position. Extensive sales and accounting background. Will relocate. Write

Box D-184, The Wall Street Journal

PRESIDENT of a textile machinery manufacturing company (vol. $2,000,000) available for position in small to medium size company in Sales and/or management. Age 35, married with three children. Experienced, aggressive, versatile and personable. Prefer Delaware Valley.

Box D-129, The Wall Street Journal

TARGET NEEDED

For able administrator as travelling troubleshooter or top assistant. Experienced as high level negotiator here and abroad. Background banking, oil and construction. Languages.

Box C 146 The Wall Street Journal

PROGRESS AND DESIGN ENGINEER With general engineering background; 4 yr. in pilot plant and unit operations; Some experience in ordnance, construction, electrical engineering. A.B. and B.S. degrees; age 29. "Q" clearance. **Will relocate. Box 1377, 1501 Bway., N. Y.**

ADMIN ASST. Wharton grad. Law training. Age 30. Desires position with responsibility to high level corp exec. Hvy mfrg & govt contract exp. $9500.

Alberta Smyth Agency,
150 Fulton St., NYC.
Re 2-8788. Attn: Loretta Broderick.

EXECUTIVE. 16 yrs sls & admin own firm. Age 38. Married. Harvard, seeks position of initiative & responsibility. Relocate. $15,000.

Alberta Smyth Agency,
150 Fulton St., NYC
Re 2-8788. Attn: Loretta Broderick.

1957 Princeton graduate, is seeking a position with investment banking house, bank or brokerage house with financial research as a career. Has completed military service. Interviews sought.

Box C-153, The Wall Street Journal

Executive - Accounting Finance prev. Asst Treasurer listed company, experienced corporate financial administration including European operations, seeks suitable position, Age 44.

Box B-11, The Wall Street Journal

My experience, capabilities & capacity ort work makes me eligible for your challenging position at Executive Management Level. Extensive background in soft goods can be successfully utilized in other fields Will relocate, 38, married.

Box D-195, The Wall Street Journal

Accountant-Asst. Controller willing to relocate in U.S.A. or overseas general accounting experience 9 yrs. public & private. Age 31, single German, French.

Box C-154, The Wall Street Journal

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on Legacies — Trusts — Vested or Contingent Remainder Interests in Trusts. Tomorrow's Money Today.
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BUSINESS CONNECTIONS

MANUFACTURER'S REPRESENTATIVE

California-Arizona area, 10 years experience, seeks top line in houseware, hardware, sporting goods, and promotional. Excellent references. **Box 68-V, The Wall Street Journal, 2999 W. 6th Street, Los Angeles 5, Calif.**

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Opening Washington, D. C. office. Reg. civil, gen'l contr. and consltg. engineering background. Now available to handle business in area for organizations in construction industry, A & E firms, etc.

BOX D-206
The Wall Street Journal

Well established company in the Greater Philadelphia Area desires to represent manufacturers on exclusive sales basis. Interested in chemical raw materials and also recognized non-food specialties for the Super-Market Field.

Box D-207, The Wall Street Journal

Modern plant and facilities located in northern Ohio desires contract with volume consumer of Jigbored production products. Representatives invited.

Box CO-151 The Wall Street Journal

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Prime sale—lease back. 35 year net lease. New structure. Excellent security.

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Phone: 3-7495

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Oil and Gas Properties
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OHIO MANUFACTURER has Capital to invest in growing manufacturing concern, which can be moved to Dayton, Ohio. Present management to be retained. Modern industrial building, railroad siding, available.

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711 W. Monroe St., Chicago 90, Ill.

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JOSEPH MILLS—Dealer in Corporations
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PLUS fabricating, welding and other supplementary equipment

Box D-217
The Wall Street Journal

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with excellent connections in the automotive and related industries in Detroit and Michigan desire additional product to round out their sales lines in both the automotive and non-automotive fields. Please address replies to
Box D-183
The Wall Street Journal

BUSINESS OPPORTUNITIES

Our Most Conservative Client

has need to buy a well established, well managed manufacturing company.

This is a rare opportunity for owners to sell for cash and deal direct with people that will continue the present company's policies and retain present management.

All replies will be kept in strictest confidence and acknowledged immediately. We are fully compensated by our client.

BOX D-203
THE WALL STREET JOURNAL

SALE OR MERGER

Reputable Sheet Plant

Located in Lake Erie industrial area is interested in discussing sale or merger with integrated box company or mill operation.

Box D-204, The Wall Street Journal

SALE

EXCELLENT HIGH QUALITY CHAIN OF CONFECTIONARY STORES LOCATED: OHIO, MICH., W. VA.

Box CO-196, The Wall Street Journal
711 W. Monroe St., Chicago 6, Ill.

METAL STAMPINGS

Firm now serving automotive and other high production industries is interested in securing investors who would be instrumental in placing additional volume of work in our plant or in merging with a firm that now buys stampings and could utilize part of our facilities—Midwest location.

Box CU-196 Wall Street Journal
711 West Monroe Street
Chicago 6, Ill.

NEW AUTOMOTIVE ACCESSORY

$100,000 research program has developed patented instrument giving instantaneous miles per gallon reading. Tremendous manufacturing-sales potential. Motorists, accessory and car manufacturers, oil companies, fleet and truck owners. Opportunity for substantial manufacturer with sales organization.

Nutri-Vac Company, 7617 State St., Milwaukee, 13, Wis.

Corporation increasing sales and profits more than 50% per year in STEEL

Buildings and Fabrication in Florida's fastest growing industrial area has outgrown its capital structure and will negotiate 90 or 100% sale on mutually advantageous basis. Volume first half 1957 over $400,000. Full information available to qualified principals.

R. C. Hilton, Inc. 304 - 2nd Ave. So., St. Petersburg, Florida.

"LUXURIOUS MOTEL"

158 airconditioned rooms (guest rooms, suites and elec kitchenette apts.) Grossing approximately $280,000 annually, including rental from restaurant. Price $750,000 with one-third cash. Occupancy better than 90% average yearly.

SWAFFORD AGENCY INC.
Realtors, "Motel Specialists"
1708 Hendricks, Jacksonville, Fla.

FOR SALE
COMMERCIAL PRINTING BUSINESS

Modern complete offset letterpress plant thirty years good will in active business accounts doing $240,000 annual sales. Important South Central industrial and tourist location.

Box D-210, The Wall Street Journal

Business Desired

Wish to acquire another business, preferably manufacturing, for diversification purposes. Must be long-established and with proven earnings. An old New England family having great confidence in this same area wish to expand.

Box D-133, The Wall Street Journal

SAIL BOATS — MARINE SALES, service; prime loc; 25 yr. moneymaker; 40% profits; steady trade. Rare opp't lifetime for family, partnership. Modern home incl. Act! Mr. Scarff.

Box C-137, The Wall Street Journal

Woodworking factory for sale. Volume $1,000,000/annum. Enjoying reasonable profits and good officers salary Large backlog of orders and sales increasing. Write

Box D-185, The Wall Street Journal

Valuable Distributorship with exceptional high rate of earnings A business established over 20 yrs with 200,000 users. Investment $8500 12,500.

Box 13-32 1501 Bway., N. Y.

BUSINESS OPPORTUNITIES

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$250,000.00 Tax Loss
Mfg. Cut to size Furniture and Television Plywood
Good Location in Deep South
Good Labor Conditions
Box D-185, The Wall Street Journal

I want to meet a manufacturer who is interested in producing and marketing a new product designed for infants. This product will become as much a necessity to the mother as the present day crib.

P. O. Box 6151, Norfolk 8, Va.

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Atlantic Aviation
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FOUR TWIN-ENGINE D-18s BEECHCRAFT AIRPLANES, $42,000 each. Were traded by leading oil company for SUPER-18 Beechcrafts Will accept Beechcraft Bonanzas in trade. Can finance or lease. **SOUTHERN AIRWAYS COMPANY, ATLANTA AIRPORT, ATLANTA, GA. POPULAR 7-8918.**

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Less than 100 hrs.
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Box D 168 The Wall Street Journal

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All inquiries answered

Box C-144, The Wall Street Journal

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SEASONED MORTGAGE

$3736, 2nd mortgage, reduced from $4500 on 1-family New Jersey, 6%, 2 yrs., 3 mos. to go, $105.69 monthly payments include interest & princ. Discount 13½%. Ask for P.J.-15 **Call: OLympia 7-4500 or write Attorneys, 179-30 Hillside Ave., Jamaica, L. I., N. Y.**

REAL ESTATE FOR SALE

FOR SALE OR LEASE

55 room hotel $10,000 down will handle purchase. Balance 20 years Only hotel in Texas community of approximately 3,000. **Box CU-166, Wall Street Journal, 711 W. Monroe, Chicago 90, Illinois.**

6 Room Ranch, 3 bedrooms, 2 baths furnishings if desired, quick occupancy. One Hour to Wall Street.

Wantagh, L. I. CAstle 1-3033

REAL ESTATE FOR SALE

FOR SALE MODERN MANUFACTURING PLANT

Modern cinder block and steel constructed building built in 1950; approximately 360 feet long by 60 feet wide. Complete sprinkler system throughout. Spur track and private railroad siding which we own. Community served by five railroads. Building located on modern highway. Second building consists of three double, modern, standard dry kilns. Total lumber drying capacity of about 150,000 feet with our own heating unit which takes care of both buildings. Separate building for storage of dry lumber. Covered lumber lift in yard for complete lumber operation. A wonderful opportunity for lumber or furniture industry.

Write Box D-148
The Wall Street Journal

18 APARTMENT BUILDINGS

Located in near downtown Phoenix for sale. Suitable for couple who wish pleasant work while in retirement. $10,000 will handle down payment. Balance 20 years to pay.

Box CU-164, Wall Street Journal
711 W. Monroe, Chicago 90, Ill.

130,000 sq. ft. building, immediate occupancy, half mile from Boston, Mass. No capital outlay to responsible firm. Only phone for appointment to see,

Boston, Mass., COpley 7-0220

For Sale

Brick Building—12,000 ft. $0,000 ft. of land for parking. Good for various uses. Distributors, light mfg, etc. Located 5 min. to junction Mass. Toll Pike—Rte. 128.

Box D 196 The Wall Street Journal

For sale completely protected attractive Normandy style brick house, top conditions, 2 acres, rose garden, garage, 4 bedrooms, 3 baths, servants quarters $75,000. **Mare Sevastopoulo, Meadow Spring, Glen Cove, L. I. Oriole 6-1188.**

FOR RENT OR LEASE

IDEAL FOR BACHELOR

Brittany type newly decorated modernized 3 room stone cottage. Fireplace, cedar closets, automatic gas heat. Patio, lawn swimming pool. High stone wall provides complete privacy. Separate driveway, country estate. 22 mi. N.Y.C. $140 month includes utilities, maintenance, lawn mowing.

Box D-212, The Wall Street Journal

LATE VACATIONERS AND HONEYMOONERS—For Rent, September and October, Brand New very comfortable home on fabulous Nantucket Sound. Sleeps six, yet cozy and secluded, stones throw to waters' edge. Well equipped, and completely furnished, a steal at $60.00 per week. Hurry and write now for your reservation.

Box D-213, The Wall Street Journal

OFFICE SPACE FOR RENT OR LEASE

Nassau County, Mineola. Entire floor appro. 1800 Sq. Ft. Modern bldg. air cond. optional. Principals only.

Box C-151, The Wall Street Journal

OFFICE SPACE WANTED

N. Y. Mfg's Rep. dealing heavy machinery in need of office space and secretarial service. Downtown area preferred.

Box C-152, The Wall Street Journal

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New Security Issues Set 2nd Quarter High But Trailed 1st Period

Offerings in First Half Rose to Record $6.9 Billion; Utilities' Financing Gained Sharply

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—U. S. corporations sent new securities to market at a record second quarter pace in the April-June period but the total fell short of issues offered in the first three months of 1957, according to a Securities and Exchange Commission survey.

In the second quarter this year, the companies marketed over $3.2 billion in fresh issues, the S.E.C. reported, down from $3.6 billion issued in the initial quarter of 1957 but ahead of the record $3 billion second quarter level of last year.

April-June issues pushed the combined total for the first six months of the year to record first half volume of $6.9 billion, up $1.7 billion from the $5.2 billion marketed in the similar 1956 span. Of the new securities offered in the first half of this year, $4.9 billion were issued publicly, the commission said, while $2 billion were placed privately.

Electric and gas utilities, the agency observed, were the only industry to boost second quarter financing figures substantially above the total for the preceding period. The S.E.C. attributed the increase to stepped-up capital expenditure programs. Public utility issues climbed about $100 million above first quarter totals to $1.2 billion in the second quarter, the commission stated. Manufacturing company offerings, at the same time, slumped $200 million during the second quarter to $1.1 billion.

2,250 TIMES AROUND THE WORLD is roughly equivalent to the mileage chalked up each year by heavy-duty freight trucks manufactured in Portland, Oregon for one of the world's largest motor transport lines. Twenty other Portland manufacturing firms are kept busy, too, supplying tractors, trailers and parts for the trucking industry, making this area a western hub of this thriving business. To better serve the rapid industrial development of the Northwest, Pacific Power has invested $150,000,000 in construction during the past ten years, and is now busy on a development program that will add 350,000 kilowatts of new generating capacity to the Company's system by the end of 1958.

PACIFIC POWER & LIGHT COMPANY

PUBLIC SERVICE BUILDING, PORTLAND 4, OREGON

Let our Industrial Development Department furnish you with specific information about business and industrial opportunities in fast-growing Pacific Powerland.

The crowning achievement in imported gin... Ballantine's

Enjoy a "Ballantini"... world's dryest martini

"21" BRANDS, INC., N. Y. C., 94.6 PROOF, DISTILLED FROM GRAIN

FOR SALE OR MERGER

$175,000.00 TAX LOSS CORPORATION

No Cash Required

Insufficient working capital forces Los Angeles mfgr. with nationally distributed products to merge or sell seasoned corporation. $175,000.00 tax loss available largely through write off of non-recurring development costs. $600,000.00 sales past fifteen months. This is a going business with multimillion dollar potential in a fast growing industry. Will deal only with qualified company interested in long range program.

WRITE BOX 210-U, THE WALL STREET JOURNAL
299 West 6th St., Los Angeles 5, Calif.

Washington at Work

• • •

White House

Niagara Power: President Eisenhower signed a bill authorizing New York State to build a $600 million power plant on the Niagara River.

Congress

G. I. Housing: The House passed and sent to the White House a bill to provide $200 million for the Veterans Administration direct loan program this fiscal year. The House agreed to Senate action eliminating an additional $150 million the House had voted for fiscal 1959. The bill (H.R. 4602) also would extend the V. A. home loan guarantee program another year until mid-1959.

Onion Futures: High-ranking members of the House Agriculture Committee agreed to postpone until next year House action on a bill to abolish onion futures trading on commodity exchanges.

Plane Contracts: Chairman Hebert (D., La.) of the House Armed Services Investigating subcommittee charged that General Motors Corp. deliberately overstated costs in negotiating a contract with the Air Force for jet fighter planes.

Minimum Wage: The House sent to the White House a bill (H.R. 7458) to exempt workers in foreign countries from Federal minimum wage law coverage and to eliminate retroactive coverage for work on U. S. bases in Territories. The House accepted Senate amendments to an original House bill.

City Taxes: The House Ways and Means Committee announced public hearings Tuesday, August 27, on a bill (H.R. 6745) to authorize Federal agencies to withhold from the pay checks of Federal employees any income taxes imposed by cities of more than 75,000 population.

Military Housing: The House approved a $1.7 billion House-Senate compromise appropriation bill for the military public works program, Small Business Administration and various other Government programs not covered in earlier money bills. The total was $239 million below the budget request.

Steel: A Senate Judiciary subcommittee continued questioning United Steelworkers economist Otis Brubaker on pricing patterns in the steel industry. The union economist claimed restrictive credit policies had not stemmed inflation in the steel industry.

Billboards: A Senate Public Works subcommittee stripped from a bill (S. 963) that would enlarge the interstate highway system a provision to curtail sharply billboards along the road network.

Maritime: An A.F.L.-C.I.O. official urged a Senate Commerce subcommittee to approve a bill (S. 1488) that would impose tight restrictions on transfer of American merchant vessels to foreign owners.

Foreign Aid: International Cooperation Administration fiscal officials testified on foreign aid financing before the Senate Appropriations Committee, which is expected to start marking up the foreign aid appropriations measure today.

Military Pay: General Electric Co. President Ralph Cordiner testified before a Senate Armed Services subcommittee on a recent report by a special committee he headed on a long-range program of compensation for the armed forces.

Aircraft Loans: House-Senate conferees agreed on a compromise measure (S. 2229) to provide Federal guarantees for private loans to small airlines for new or used equipment that would improve a carrier's operating efficiency.

Cocoanut Oil: The House approved and sent to the White House a proposal to suspend for three years a three-cents-a-pound processing tax on cocoanut oil. The proposal was an amendment which the Senate had added to an original House bill (H.R. 2842) for duty-free imports of certain tanning extracts.

Social Security: The House sent to the White House a bill (H.R. 8892) to extend the time for ministers to come under the Federal Social Security System and two bills (H.R. 8753 and 8755) to extend coverage to certain state and local government employes. The House action took the form of agreeing to Senate changes in originally House-passed measures.

Atomic Appropriations: The House passed and sent to the Senate a bill appropriating $2.3 billion for this year's atomic energy program, $186 million below the budget estimate. A 214 to 135 vote reversed an earlier Appropriations Committee decision and included $30 million in the bill for Government assistance to private utilities planning civilian power reactor projects.

Rice Ponds: The House Merchant Marine Committee approved a Senate-passed bill (S. 1552) authorizing the Agriculture Department to set up a research program to develop methods for producing fish commercially on flooded rice ponds.

Bureaus

Toll Roads: Federal Highway Administrator Bertram D. Tallamy announced most sections of the nation's well known toll roads were included in the interstate highway system, leaving to Congress the job of deciding whether Uncle Sam should pay for the roads and perhaps make them toll-free.

Cordage Imports: The Office of Defense Mobilization, on the basis of a new brief filed by the Cordage Institute, announced it will make a further study of whether cordage imports threaten the national security and asked interested parties to supply pertinent information by September 20.

Congress & 1958: Election's Approach Will Aid Many Measures

Continued From Page One

over 65, regardless of their financial needs. The Administration is now studying plans, for presentation to Congress next year, that run in the opposite direction; the aim is to scale down veterans' benefits. The result could be a standoff.

Other measures seem sure to suffer in 1958 from approach of elections. House backers of the bill to relax Federal controls over natural gas producers put off House action this year because they lacked the votes. The votes will be even harder to corral next year; doubtful lawmakers figure the safest political tactic is to oppose relaxed gas regulation.

The Administration's proposed extension of the reciprocal trade program, already in serious trouble because of growing protectionist feeling, faces added woe from the fact that 1958 is an election year. Many on-the-fence lawmakers will decide "the safe vote is for protection" for domestic industries.

Hurrying to Get Home

One way or another, Congress will have to deal in 1958 with more legislation than it tackled this year, and it will have less time in which to do the job.

"Next year," a top House Republican says, "we'll be racing to get home early for campaigning. We'll want to quit by the end of July, not the end of August." States a veteran House Democrat: "We're going to have to start working next year in January, not June like this year, and we're going to have to work five and six days a week and not just two or three."

Most lawmakers—the Democrats privately and Republicans publicly—agree the session now coming to a close has not been outstandingly productive in terms of new legislation. Except for appropriations bills and extensions of existing programs, few major items have gotten on the statute books. There were the Eisenhower Middle East Doctrine, the vote to boost the interest rate on Government savings bonds, ratification of the International Atomic Energy Agency Treaty, a housing revision bill with lower down payment limits on insured loans, a bill to let New York state develop more Niagara River power, and a scattering of others.

Second Session Push

Much of the do-little record was inevitable. A first session of a Congress usually does not pass as much legislation as a second session. The first year, many bills clear one House or the other or go through committee hearings. Then they're ready for the final push the second year. "A Congress should be judged on its record for both years, not just one year," declares a Senate Democratic leader.

Nonetheless, this year's budget furor helped kill, or at least delay, many proposals, including Federal aid to school construction, a Federal dam at Hells Canyon in the Pacific Northwest, the big public works package and the Fryingpan-Arkansas reclamation project. And the tensions brewed by civil rights battling have helped to delay many another piece of legislation, such as minimum wage extension and tighter curbs on business mergers.

A civil rights solution would help Democrats in particular to close ranks next year and try to put together a legislative record for the 1958 campaign. Senate Majority Leader Johnson and House Speaker Rayburn hanker especially to get a civil rights bill enacted this year so as to dispose of this divisive issue and permit Democrats to fight the Administration instead of each other.

Much of next year's session inescapably will sound like a replay of this year's. The Democrats plan, as of now at least, to pound away on their well-worn theme that the Eisenhower Administration is fostering "tight money." Labor racketeering hearings will go on, though aiming more pointedly at specific legislation. Democrats will try to revive their plan for a Federal dam at Hells Canyon to dramatize their charges of Republican "giveaways." (The Administration favors private development of Hells Canyon.)

One record that may not be replayed is the fight over Federal aid to schools. Though Mr. Eisenhower promises he'll again recommend a bill, lawmakers suspect his heart won't be in it after two successive defeats on the issue. Without a real push from the White House, legislators agree, school aid will certainly be doomed for a third time. There's serious question, in fact, whether Presidential pressure could save the scheme.

The farm vote will be a major target next year on Capitol Hill. Agriculture Secretary Benson will plug away for still more flexibility in farm price supports, along with less Federal control over farm plantings. He'll seek authority to drop supports as low as he wants on all farm products, including the major crops which he must now support between 75% and 90% of parity.

Democrats agree they don't like what Mr. Benson proposes, but they have not yet been able to agree on any alternative. In their search, they're straying all over the lot, talking about crop-by-crop approaches, direct subsidy payments, and other schemes.

Farm Bloc Split

And Republicans and Democrats from farm states, who used to work closely together on farm legislation, are now badly split. "The old farm bloc is apart at the seams," says a high-ranking Democrat on the House Agriculture Committee. "Next year it's going to be fight, fight, fight."

There has been one development on the farm front, however, that could help to mend the split next year. Many farm organizations, which up to now have lobbied only for their own proposals, plan to get together to push for each other's projects. It remains to be seen, of course, whether cooperative lobbying will induce farm state legislators to work together.

Some lawmakers think election year will make it harder to pass legislation to repay the original foreign owners for property seized by the Government during World War II. But the election influence could cut both ways; the bill also provides for payment of Americans with war claims against Germany and Japan, and this provision could be popular election year legislation.

A coming election would usually be grounds for Congressional refusal to increase postal rates, but the rule may be broken next year. For one thing, Congress has put off a rate increase so long that it appears almost impossible to delay much longer while postal deficits keep climbing. Even more important, though, a rate increase may be necessary to clear the way for the popular increase in postal workers' pay.

Holiday Inns of America Issue

NEW YORK—Equitable Securities Corp. is offering 120,000 shares ($1,170,000) of Holiday Inns of America common stock to the public at $9.75 a share.

Belgian Bond Registration

WASHINGTON—The Kingdom of Belgium entered a registration statement for $30 million of external loan sinking fund bonds with the Securities and Exchange Commission. The registration statement noted the World Bank has agreed to lend Belgium $10 million to be used for improvement of the Brussels-Charleroi Canal.

Loblaw Groceterias Issue

TORONTO—A new issue of $8,000,000 Loblaw Groceterias Co., Ltd., 6% sinking fund debentures series E carrying warrants to purchase class A shares of Loblaw Companies, Ltd., at $25 per share, is being offered by a syndicate headed by Wood, Gundy and Co., Ltd., and McLeod, Young, Weir, and Co., Ltd.

This announcement is not an offer to sell or a solicitation of an offer to buy these securities. The offering is made only by the Prospectus.

NEW ISSUE

Carolina Natural Gas Corporation

$1,600,000

First Mortgage 6% Bonds, 1957 Series

Dated August 1, 1957 — Due August 1, 1982

$800,000

7% Sinking Fund Subordinated Debentures

Dated August 1, 1957 — Due August 1, 1977

112,000 Shares Common Stock

($1 Par Value)

The First Mortgage Bonds, Debentures and Common Stock will be offered in Units; each Unit will consist of $100 principal amount First Mortgage Bond, $50 principal amount Debenture and 7 shares of Common Stock. The Units will be represented by First Mortgage Bonds which will be issued directly to the purchasers of such Units and which will bear an endorsement reciting in substance that the Debentures and shares of Common Stock included in such Units have been deposited with Harris Trust and Savings Bank, Chicago, Illinois, as Depositary, and will be held by such Depositary until February 1, 1958, or if the First Mortgage Bonds are redeemed or otherwise paid prior thereto, to the date of such redemption or payment. Until such date the securities included in the Units will be transferable only as Units and not separately.

Price $164 Per Unit

Plus accrued interest from August 1, 1957

The Prospectus may be obtained in any State in which this announcement is circulated from such of the Underwriters as may legally offer the securities in such State.

Cruttenden, Podesta & Co. — Odess, Martin & Herzberg Incorporated

Arthur M. Krensky & Co., Inc. — Straus, Blosser & McDowell

Brodnax & Knight, Inc. — Courts & Co. — McCarley & Company, Inc.

Irving J. Rice & Company Incorporated — Sellers, Doe & Bonham — Berney Perry & Company Incorporated

Herbert J. Sims & Co., Inc. — Taylor, Rogers & Tracy Inc. — R. F. Campeau Company

Clayton Securities Corporation — Robert Patterson & Co., Inc.

August 22, 1957

This announcement is neither an offer to sell nor a solicitation of an offer to buy any of these securities. The offering is made only by the Prospectus.

NEW ISSUE — August 22, 1957

$5,000,000

Iowa Southern Utilities Company

First Mortgage Bonds, 5¾% Series due August 1, 1987

Dated August 1, 1957 — Due August 1, 1987

Price 100.71% and accrued interest

Copies of the Prospectus may be obtained from such of the several underwriters including the undersigned as may lawfully offer these securities in this State.

White, Weld & Co.

Eastman Dillon, Union Securities & Co. — Kidder, Peabody & Co.

Burns Bros. & Denton, Inc. — The Illinois Company Incorporated — The Ohio Company

Arthurs, Lestrange & Co.

These Bonds have not been and are not being offered to the public. This advertisement appears only as a matter of record.

August 22, 1957

$64,000,000

McLouth Steel Corporation

5½% First Mortgage Bonds due 1976

The undersigned negotiated agreements with institutional investors who have agreed to purchase $12,685,000 of the above Bonds in 1958 and who have exchanged $51,315,000 of previously outstanding First Mortgage Bonds due 1972 for Bonds of this issue.

These arrangements were part of a financing program which included the public sale of 105,000 shares of 5% Cumulative Convertible Preferred Stock, $100 par value, in July, 1957.

The First Boston Corporation

Investment Securities

NEW YORK BOSTON PITTSBURGH CHICAGO PHILADELPHIA CLEVELAND SAN FRANCISCO

Employee Benefit Plan Trusts

We invite you to discuss the formulation and financing of a retirement or other employee benefit plan for your organization —without obligation.

THE CHASE MANHATTAN BANK
Pension Trust Division
40 Wall Street, New York 15
Telephone HAnover 2-6000

$125,000

Great Northern Railway Company

3¾% Equipment Trust Certificates

(Philadelphia Plan)

Maturing March 1962

Priced to yield 4.40%

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Established 1905
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Telephone: WHitehall 4-3344

Tax Exempts

Two-Manager Group Makes High Bid for Rhode Island Bonds

A WALL STREET JOURNAL *News Roundup*

High bid for $6,700,000 **Rhode Island** various purpose bonds was delivered by a First National City Bank of New York and Harriman Ripley & Co., Inc., group.

For the bonds, which fall due 1958 through 1982, the group made a split bid of 100.02 for 3¾% coupons on $5,700,000 of the bonds slated largely to finance college construction, and 101.78 for 4% coupons on the remaining $1,000,000, a sewer system block. Interests costs on the larger block were 3.74% and on the smaller 3.90%.

Subject to award the bonds were reoffered at yields ranging from 2.60% out to 3.80. Early reception at retail was reported spirited, with the earlier maturities being very well received.

South Carolina Port Authority bonds totaling $6 million were purchased by a Bankers Trust Co. group, who offered 100.279 for 3.40% coupons.

At the reoffering the securities were priced to yield 2.40% out to 3.40%. Initial reception of the bonds at retail was reported strong enough to make an early sellout likely.

The South Carolina offering is the first block of bonds from a $21 million authorization to renovate facilities in state ports.

The California Bank and Harriman Ripley & Co., Inc., co-managed a group that tendered the top bid on $5 million **San Jose, Calif.**, general obligation bonds.

Their offer contained a net interest charge of 3.63%, resulting from a dollar bid of par for a variety of coupons. The bonds were reoffered scaled to yield 2.60% in 1958 to 3.65% in 1977. Early sales at retail were still being tabulated yesterday afternoon.

A combination led by the Marine Trust Co. of Western New York bought $3,623,000 **Gates and Chili, N. Y.**, Central School District bonds maturing 1957 through 1986.

Establishing a net interest charge of 3.63% on the borrowing the group offered a dollar bid of 100.4456 for 4.20% coupons. At the reoffering the bonds were priced to yield from 2.60% to 4.15%.

The top offering for $3,000,000 **Jefferson County, Ala.**, limited tax school bonds was delivered by Equitable Securities Corp. and Sterne, Agee and Leach and associates who set a net interest charge of 4.045% on the borrowing.

The group bid 100.0213 for 5% and 4% coupons. The obligations, at the reoffering, were priced to yield from 2.80% in 1958 out to 3.95% in 1970.

John Nuveen & Co. and associates apparently delivered the only bid for $1,250,000 **Lebanon, Indiana**, sewer revenue bonds maturing from 1959 through 1989.

Their dollar offer was par in establishing a net interest rate of 5.2827%. Subject to award the bonds are reoffered priced to yield 3.25% out to 5.10%.

New York School System Sets September 5 Bond Sale

North Hempstead, N. Y., Union Free School District has $7,397,000 school building bonds maturing 1958 through 1986 up for sale September 5.

Water and sewer revenue bonds from **Albany, Ga.**, totaling $4,500,000 will be taken to market September 17. Maturities range from 1958 to 1986.

September 11 is the date selected by the **Bridgeton, N. J., School District** to sell $3,500,000 school building bonds maturing 1958 through 1982.

A **Newton, Mass.** various purpose bond issue amounting to $2,700,000 will be sold on September 10. The general obligation securities fall due from 1958 to 1977.

Buena Vista Township, Mich., School District No. 9 has $2,000,000 school building and site securities slated for sale on September 12. The bonds mature 1958 through 1983.

September 18 will see **Laguna Beach, Calif.**, sewerage system bonds aggregating $1,300,000 entering the money markets. Maturities on the securities run from 1958 through 1984.

Lincoln County, Ore., School District will market $1,183,000 bonds maturing 1961 through 1967 on September 10.

Financing Business

McLouth Steel Places Issue Of $64 Million Bonds

NEW YORK—McLouth Steel Corp. arranged placement of $64 million of 5½% first mortgage bonds with institutional investors through First Boston Corp.

The liens, due 1976, will be used to make an exchange with $51,315,000 of first mortgage bonds outstanding. The remaining $12,685,000 of the new issue will be purchased by the institutions in 1958.

Proceeds of the sale will go towards the Detroit-based company's expansion program. McLouth sold $10,500,000 of 5% convertible preferred stock in July.

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White-Weld Group Awarded Iowa Southern Utilities Issue

NEW YORK—Iowa Southern Utilities Co. awarded its $5 million of 30-year first mortgage bonds to White, Weld & Co. and associates on a bid of 99.131 for 5¾s. A quick sellout was predicted at the re-offering price of 100.71, for 5.70% yield. The bonds go on sale—after compliance with Securities and Exchange Commission regulations—this morning.

There were two other bids for the bonds as 5¾s. Halsey, Stuart & Co., Inc. offered 99.10, and Shields & Co. bid 98.819.

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Coastal States Gas Issue

NEW YORK—A public offering of 150,000 shares ($1,575,000) of Coastal States Gas Producing Co., common stock at $10.50 a share is under way through Paine, Webber, Jackson & Curtis and Blair & Co., Inc., and associates. The company will use proceeds of the sale to buy from an estate 150,659 common shares and voting trust certificates. These shares will be held as treasury stock, resulting in a small reduction in the number of shares outstanding.

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Money Rates

NEW YORK—Bankers acceptance rates on 30-90 day bills were quoted 4⅛% to 4¼%, 120 day bills are 4¼% to 4⅛% and the 180 day bills 4⅜% to 4¼%.

Federal funds bid at 3%.

Call money lent dealers on bills and Treasurys was quoted at 4% to 4¼%.

Call money on stock exchange collateral was 4⅛% to 4½%.

Commercial paper sold through dealers four to six months maturity was 4% to 4⅜%.

Commercial paper placed directly by the major finance companies one to nine months maturity was 3½% to 4%.

Bond Markets

Long-Term Treasurys, Corporates Move Ahead; Municipals Are Firm

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK—Long-term U. S. Government liens moved ahead in a generally optimistic bond market.

Some dealers closed the 3¼s of June, 1978-83 at 93 12-32 bid, up 20-32. The 40-year 3s gained 18-32, reaching 88 10-32 bid. The Victory Loan 2½s of December, 1967-72 were 87 12-32 bid, a jump of 12-32.

The Treasury 2 to 4 year 4s were quoted at 100 16-32.

"This is a reaction to the overly bearish psychology prevalent during the last week or so," one analyst stated. "The poor reception of the Treasury's 236-day bills and the readjustments in credit rates depressed the market, but second thoughts, bolstered by Mr. Martin's statements, brought today's recovery."

Federal Reserve Board chairman Martin said Monday that there was a possiblity of stabilization in credit terms if the volume of incoming financing decreased.

Investment grade corporates sold at higher levels, gaining about ½ point on the average during the day. Volume was better in the morning, but the afternoon saw a return of the slow trading that has been common lately.

Rails were firm but not active.

The municipal mart was firm for the second consecutive day. New issues were generally successful, with several sellouts. Revenue bonds were firm, with some issues evidently helped by news that 2,102 miles of toll roads would be included in the Interstate Highway system.

Big Board convertibles were mostly firm. Daystrom 4¾s gained several points.

Among fractional changes in moderate foreign bond trading, some Italian and Colombian liens were lower.

Philadelphia Electric Bonds

HARRISBURG, Pa. — The Pennsylvania Public Utility Commission authorized Philadelphia Electric Co. to sell its proposed $40 million of first and refunding mortgage bonds to repay construction loans and help finance the firm's plant improvement program this year.

Prices of Recent Securities Issues

The original offering price and Street market are indicated below for recent issues of selected securities that are not listed on a principal exchange.

Issues:	Offering Price	Bid	Asked
UTILITY BONDS			
Cen Ill Light 4⅛s '87	100.80	99¾	100¼
Georgia Pow 5¼s '87	102.29	104	104⅛
Gen'l Teleph 5s '87	100	101¼	102
Jer Cent P&L 5s '87	101.563	99¼	99⅝
Met Ed 4⅞s '87	101½	102	102⅛
Mich Wisc Pl 6¼s '77	102.889	104	104⅛
North States 5s '87	100	102	102⅛
N Y Teleph 4½s '91	101.755	99⅝	100
Nor Sta Pow 4⅝s '87	100	98½	99
Pacific G & E 5s '89	100.798	103⅛	103¾
Pac Tel & Tel 5⅛s '80	102.387	103¼	103⅛
Puget S P&L 6¼s '87	103.459	107¼	108
Sou Bell Tele 5s '86	102.32	104⅝	105¼
Sou Cal Edis 4¾s '82	100.73	100¼	100¾
Sou Cal Gas 5⅛s '83	101.807	104¾	105¼
Tenn Gas Tr 6s '77	99	101½	102
Texas El Ser 4¾s '87	101.60	102¼	103
West Penn P 4⅞s '87	101.66	102¼	103
Wis Tele 4½s '92	101¼	99	99½
OTHER BONDS			
Chance Vght 5¼s '77	100	90	91
Gen Mtrs AC 5s '77	97½	100⅝	101
Sears Roeb'k 5s '82	100	99¼	99½
PREFERRED STOCKS			
McLouth Steel 5⅝	100	99¼	100
Tung Sol 5⅝	50	48⅛	49⅜
COMMON STOCKS			
Carter Prd	22	28¼	28⅞

Hebert Charges GM With "Bad Faith" in Jet Fighter Contract

Company Deliberately Overstated Costs in Estimate Submitted to Air Force, Lawmaker Says

A WALL STREET JOURNAL *News Roundup*

WASHINGTON — Chairman Hebert (D.-La.) of the House Armed Services Investigating subcommittee charged General Motors Corp. acted "absolutely in bad faith" in negotiating a contract with the Air Force for jet fighter planes.

He contended that in submitting cost estimates for the second stage of a $344 million contract for 599 F-85F jets, G.M. deliberately overstated costs by $1,700,000.

General William T. Thurman, Air Force procurement officer on the contract, commented that from testimony at the hearings three conclusions could be drawn: G.M. actually did act in bad faith; estimate errors were involved, or the parties didn't understand each other. The contract, he said, was "reasonably good procurement despite the fact that hindsight shows it wasn't perfect."

Another member of the Air Force negotiating team, Byron D. Loofbourrow, explained the Air Force group used a post-audit accounting system based on the first 71 planes turned out by G.M. to figure out what the costs would be on the next 228 planes. This method has usually been effective, he testified, "but here it broke down," and G.M. paid seven sub-contractors less than was estimated.

Rep. Hebert charged the corporation was paying the subcontractors the lower costs at the time it submitted the estimate and knew it wouldn't have to pay any more. He said the Air Force should have checked into the figures before signing the second stage contract. General Motors knew "they had a patsy on their hands" and took advantage of the Air Force, he asserted.

Asked directly whether he regarded the results of the contract as satisfactory, General Thurman said, "It's a little difficult to answer that question." As a matter of hindsight, he said, "it would be a little bit stupid on my part . . . not to say that the contract actually turned out to include a lot more profit than contemplated at that time as completely satisfactory."

However, the Air Force official said from the standpoint of quality and delivery, General Motors' performance was good and he believed over-all "a reasonable price resulted."

Rep. Hebert adjourned the hearing indefinitely following the Air Forces witnesses' testimony. He said the sub-committee might hold another session on the matter when it receives an affidavit from General Motors on the costs of subcontracting under the contract.

American Investment In Foreign Countries Rose to Record in 1956

Total Increased to $33 Billion, $3.9 Billion Above Prior Year; High Rate Continuing in 1957

WASHINGTON — Americans poured more new investment money overseas in 1956 than in any previous year, the Commerce Department reported.

What's more, the high rate is being maintained this year, the agency said.

In a preview of its annual count of private U. S. investments overseas in 1956, the department said individuals and concerns had $33 billion invested abroad at the end of last year. That was a $3.9 billion rise over the year in total investments.

This "is an important support for a record volume of exports from the United States," the Commerce Department said.

In a look at its figures, the department said it measures direct investments of firms in foreign branches and subsidiaries by book value, a total that falls short of replacement and market values. At book value, these direct investments came to $22.1 billion at the year's end, up $2.8 billion from the end of 1955.

The rest of the total rise came in a $1.1 billion climb over the year in foreign investments by American financial institutions and other private investors, according to the department. These investment sectors totaled $10.9 billion last December 31.

Breaking down direct investments, the Government said half of the rise was in the petroleum industry. There, companies made outlays for new concessions in Latin America, extended pipelines in Canada and stepped-up investments in refineries and other distribution facilities in Europe. Petroleum investments abroad continue to grow in 1957 at last year's pace, the department noted.

Manufacturing companies also boosted their outlays abroad with a record rate of expansion in 1956, according to the department. Mining investments were also larger than in other recent years.

Canada got the largest single share of the 1956 investments with a $1 billion rise in U. S. holdings there, the Government reported. In Latin America, investment jumped $800 million, while large outlays in Britain and Germany raised the investment total $500 million in Western Europe, the Commerce Department said.

American Exchange Short Interest

NEW YORK—The outstanding number of shares sold short on the American Stock Exchange in anticipation of lower prices increased by 50,188 shares to 574,426 shares on August 15 from 524,258 on July 15, the Exchange reported. Of the 862 stock issues traded on this Exchange, there was a short position on 297 issues. On 25 of these the short interest exceeded 5,000 shares.

The short interest refers to the number of shares "sold short." A short sale is a sale of borrowed stock in the expectation of buying it back at a lower price. The difference between the price received and the price paid later to "cover" the sale is the profit or loss.

Banks For Cooperatives Liens

NEW YORK—The Banks For Cooperatives are offering $62 million of six-month consolidated collateral trust 4⅛% debentures publicly at par. The securities are dated September 3, 1957, and mature March 3, 1958, at which time interest and principal are payable. The 13-bank group's debentures are sold through their fiscal agent and a group of security dealers.

Hagan Chemicals Files Offering

WASHINGTON—Hagan Chemicals & Controls, Inc., registered 30,000 shares ($1,500,000 value) of $50 par cumulative convertible preferred stock with the Securities and Exchange Commission.

The stock would be marketed publicly through an account headed by Singer, Deane & Scribner, the Pittsburgh, Pa., concern said. Proceeds would be used for construction and working capital.

New Issue

$6,700,000

State of Rhode Island and Providence Plantations

FULL FAITH AND CREDIT

3¾% and 4% Bonds

Dated September 1, 1957. Principal and semi-annual interest (March 1 and September 1) payable at the Office of the General Treasurer of the State of Rhode Island, in Providence. Coupon Bonds in denomination of $1,000, registerable as to both principal and interest.

Interest Exempt from Federal Income Taxes under Existing Statutes and Decisions

Exempt from Taxation in the State of Rhode Island

Eligible, in our opinion, as Legal Investments for Savings Banks and Trust Funds in New York and for Savings Banks in Massachusetts and Connecticut

AMOUNTS, MATURITIES AND YIELDS

$5,700,000 3¾% Bonds due September 1, 1958-77, inclusive
$1,000,000 4% Bonds due September 1, 1965-82, inclusive

Due	Prices to Yield	Due	Prices to Yield	Due	Prices to Yield
1958	2.60%	1963	3.30%	1969	3.60%
1959	2.80	1964	3.35	1970	3.65
1960	3.00	1965	3.40	1971-72	3.70
1961	3.10	1966	3.45	1973-75	3.75
1962	3.20	1967	3.50	1976-82	3.80
		1968	3.55		

(Accrued interest to be added)

The above Bonds are offered, subject to prior sale before or after appearance of this advertisement, for delivery when, as and if issued and received by us and subject to the approval of legality by Messrs. Sullivan, Donovan, Hanrahan, McGovern & Lane, Attorneys, New York City.

The First National City Bank of New York — Harriman Ripley & Co. Incorporated — Harris Trust and Savings Bank — Kidder, Peabody & Co.
The Northern Trust Company — F. S. Moseley & Co. — The First National Bank of Portland, Oregon — L. F. Rothschild & Co.
W. H. Morton & Co. Incorporated — Braun, Bosworth & Co. Incorporated — Robert Winthrop & Co. — Trust Company of Georgia
J. Barth & Co. — Freeman & Company — Hannahs, Ballin & Lee — Kenower, MacArthur & Co.
Blewer, Glynn & Co. — Arthur L. Wright & Co., Inc. — Kirkpatrick-Pettis Company

August 22, 1957.

New Issue

$6,000,000

State of South Carolina

3.40% State Ports Bonds

Dated: September 1, 1957 — Due: September 1, as shown below

Principal and semi-annual interest (March 1 and September 1) payable at the State Treasury, Columbia, South Carolina or at Bankers Trust Company, New York, New York. Coupon bonds in the denomination of $1,000 registerable as to principal only or as to both principal and interest.

Interest exempt from Federal and South Carolina State Income Taxes under present laws

Legal Investment, in our opinion, for Savings Banks and Trust Funds in New York and for Savings Banks in Massachusetts and Connecticut

These bonds, to be issued for State Ports purposes, in the opinion of counsel will be valid and legally binding obligations of the State of South Carolina and the full faith, credit and taxing power of the State of South Carolina will be pledged to the payment of the principal of and interest on such bonds as they become due and payable, and in addition thereto, but subject to the provisions of the act authorizing the issuance of the bonds, the revenue derived from the South Carolina Income Tax.

AMOUNTS, MATURITIES AND PRICES

(Accrued interest to be added)

Amount	Due	To Yield	Amount	Due	To Yield	Amount	Due	To Yield or Price
$300,000	1958	2.40%	$300,000	1965	3.10%	$300,000	1971	3.30%
300,000	1959	2.60	300,000	1966	3.15	300,000	1972	3.35
300,000	1960	2.75	300,000	1967	3.20	300,000	1973	3.35
300,000	1961	2.85	300,000	1968	3.25	300,000	1974	3.35
300,000	1962	2.95	300,000	1969	3.25	300,000	1975	100
300,000	1963	3.00	300,000	1970	3.30	300,000	1976	100
300,000	1964	3.05				300,000	1977	100

When, as and if issued and received by us and subject to approval of legality by the Attorney General of South Carolina, Messrs. Sinkler, Gibbs & Simons, Charleston, South Carolina, and Messrs. Hawkins, Delafield & Wood, New York, N. Y.

Bankers Trust Company — Harris Trust and Savings Bank — C. J. Devine & Co. — F. S. Moseley & Co.
F. S. Smithers & Co. — Andrews & Wells, Inc. — Gregory & Sons — J. Barth & Co. — A. M. Kidder & Co., Inc.
Baker, Watts & Co. — A. G. Edwards & Sons — Hannahs, Ballin & Lee — E. H. Pringle & Co.

August 22, 1957. Statements herein, while not guaranteed, are based upon information which we believe to be reliable.

UNITED STATES TOBACCO COMPANY

PREFERRED DIVIDEND NO. 183
COMMON DIVIDEND NO. 179

Dividends of 1¾% (forty-three and three-quarters cents (43¾¢) per share) on the Preferred Stock and of thirty cents (30¢) per share on the Common Stock of United States Tobacco Company were this day declared, payable September 16, 1957, to stockholders of record at the close of business September 3, 1957. Checks will be mailed by City Bank Farmers Trust Company of New York.

R. J. KOHBERGER, *Secretary*

August 21, 1957.

UNITED FRUIT COMPANY

233rd *Consecutive Quarterly Dividend*

A dividend of seventy-five cents per share on the capital stock of this Company has been declared, payable October 15, 1957, to shareholders of record Sept. 6, 1957.

EMERY N. LEONARD
Secretary and Treasurer

Boston, Mass., August 19, 1957

PENN-DIXIE CEMENT *Corporation*

60 EAST 42ND STREET
NEW YORK 17, N. Y.

DIVIDEND

The Board of Directors has declared the regular quarterly dividend of 50¢ per share on the capital stock of this Corporation, payable September 13, 1957 to shareholders of record August 30, 1957.

R. W. LEFFERTS
Secretary-Treasurer

August 20, 1957

Commodities

Price Trends of Tomorrow's Meals and Manufactures

World Sugar Futures Continue Advance; Coffee And Cocoa Rise Sharply; Grains Are Higher

World sugar futures resumed their advance with gains extending to 27 points yesterday. The upturn reflected the more active demand for world raw and refined sugar and an absence of offerings by Brazil which had recently depressed the market. The world spot raw sugar price was increased 37 points to 4.35 cents a pound yesterday. Domestic sugar futures were firm and up 3 to 4 points with dealings quiet.

Coffee futures turned firm with extreme gains ranging to 65 points yesterday following Tuesday's decline. The buying followed a statement by the National Federation of Coffee Growers of Colombia denying Tuesday's rumors that the Federation had lowered or withdrawn its support price in coffee. The New York representative of the Federation stated here yesterday that not only is the Federation continuing to buy but it has increased its internal purchase price to the equivalent of 66 to 67 cents per pound ex-dock in New York.

Cocoa futures advanced 58 to 69 points on buying which followed denial by the Bank of Brazil that cocoa storage facilities in Brazil are overtaxed. The director of the Bank of Brazil's Export-Import Authority said that so far only 40% of the amount of cocoa that could be held had been taken up because its receipts of cocoa from growers under the support program were below expectations.

The Authority will continue to buy any cocoa offered since the guaranteed minimum applied to the entire 1957-58 crop year, which ends next April the director declared.

Grain futures markets closed higher on buying attracted by recent price declines. Dealers stated that part of the buying was based on technical considerations, but it was noted that flour millers and exporters were buyers of wheat futures. At Chicago wheat futures closed 1¼ to 2 cents a bushel higher, with soybeans up as much as 2¼ cents a bushel.

Higher cash egg prices and improved demand for storage eggs spurred buying of egg futures contracts with prices up 35 to 80 points at Chicago.

Cotton, hides, rubber, lard and some meta' futures declined under profit-making.

Higher

Sugar—World contract up 18 to 27 points. Domestic contract up 3 to 4 points.

Coffee—Up 15 to 65 points at New York.

Cocoa—Up 58 to 69 points at New York.

Eggs—Up 35 to 80 points at Chicago.

Wheat—Up 1¼ to 2 cents a bushel at Chicago. Minneapolis was off ½ to up 1⅛ cents with Kansas City off 1 to up ⅝ cent.

Corn—Unchanged to up ½ cent a bushel at Chicago.

Oats—Up 1¾ to 2 cents a bushel at Chicago. Minneapolis was up ⅜ to ¾ cent with Winnipeg up ⅛ to ¾ cent.

Soybeans—Up 1¾ to 2¼ cents a bushel at Chicago.

Soybean Oil—Up 3 to 8 points at Chicago. New York was up 2 to 8 points.

Cottonseed Oil—Unchanged to up 7 points at New York.

Flaxseed—Up 7 to 7⅝ cents a bushel at Winnipeg. Minneapolis was up 2½ cents.

Potatoes—Up 1 to 8 cents per 100 pounds at New York.

Onions—Up 3 to 5 cents per 50 pounds at Chicago.

Irregular

Rye—Off ¾ to 1⅜ cents a bushel at Chicago. Minneapolis was off 1½ cents with Winnipeg off ½ to ¾ cent.

Wool—Off 2 to up 5 points at New York.

Lower

Cotton—Unchanged to off 7 points at New York. New Orleans was unchanged to off 11 points.

Commodity Indexes

Dow Jones Futures, Wednesday—158.64, up 0.80; Last year 160.80.

Dow Jones Spot—161.54, up 0.14; Last year 164.29.

Date:	Open	11	12	1	2	Close	Chge.
Aug. 21	157.81	157.85	157.82	158.04	158.48	158.64	+ .80
Aug. 20	158.38	158.36	158.05	157.96	157.99	157.84	- 0.41

Hides—Off 5 to 30 points at New York.

Rubber—Off 20 to 29 points at New York. London was unchanged to off 14 points with Singapore off 13 points.

Zinc—Off 8 to 10 points at New York.

Copper—Off 30 to 35 points at New York.

Lard—Off 13 to 28 points at Chicago.

* * *

GRAIN PRICES RALLIED LATE and finished steady to firm. Early in the session prices were mostly lower, reflecting liquidation and some hedge selling. Dealers reported late buying was based on technical considerations following recent price declines but private advices stated that buying of corn and soybeans followed news that part of the belt was in need of rainfall. In addition, the forecast was for clear, cool weather over the corn and soybean producing areas. These crops currently need hot weather for rapid development of new crops. Flour millers and exporters were buyers of wheat futures. Domestic bakers purchased additional quantities of spring wheat flour while Western Germany bought 560,000 bushels of United States hard wheat for shipment during October-November from Gulf ports. Spain postponed the purchase of 700,000 bushels of United States wheat. Early selling in soybeans was influenced by a lower than expected crushing report for the month of July: Soybeans crushed so far this season, October 1956 through July 1957, however, totaled 267,916,000 bushels an increase of 26,500,000 bushels over the like period in the previous season. Japan purchased 200,000 bushels of United States soybeans and is scheduled to buy 675,000 bushels more tomorrow. Commodity Credit Corp. sold fair amounts of corn, oats, barley and grain sorghums to United States exporters at North Atlantic and Gulf ports. The C.C.C. was offering 1,000,000 bushels of barley and 750,000 bushels each of rye and oats to United States exporters at North Atlantic ports.

* * *

COTTON WAS QUIET yesterday with the movement of the new crop not sufficiently large to stimulate much activity in the futures market on the part of dealers. Dullness in the cotton textile situation also curtailed interest in futures. Final prices were unchanged to 35 cents a bale lower. Uncertainty over prospects for a change in cotton legislation next year brought further commission house and New Orleans selling into the distant 1958 crop deliveries during the morning. Losses around midday extended to $1.10 a bale. However practically all of the declines were recovered by the close on short-covering by professional traders. Hedging and liquidation weighed on the current crop trading months but losses were checked by trade buying. In the early dealings a leading spot firm bought about 4,000 bales of futures on the scaledown which was about the largest individual operation during the day. Weather reports from the cotton belt were mostly favorable. The C.C.C. reported that in the week ended August 16 producers placed 98 bales of 1957 crop cotton in the government loan, bringing total entries so far this season to 201 bales. At this early stage of the loan program a year ago 31,092 bales of 1956 crop cotton had entered the loan.

* * *

Rubber Markets Lower

LONDON—Rubber futures closed quiet yesterday and September 27⅛ pence was off ⅛ from Tuesday's close (American equivalent, basis $2.80 for sterling 31.63 cents). October-December 27½ was unchanged (32.06), January-March 27⅝, unchanged (32.21), and April-June 27¾, unchanged (32.36).

Singapore futures closed quiet and September in Straits cents per pound 92⅛ dropped ⅝ (3.71), and October 93⅝, off ⅜ (31.12).

Electricity Consumption Topped '56 Last Week

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK—The U.S. power industry's distribution of electricity bounced back to normal summertime levels last week, the Edison Electric Institute reported.

Cool weather in many parts of the nation two weeks ago reduced the demand for electric powered air conditioners and the consumption of current dipped to 12,070,000,000 kilowatt hours. But last week, warm weather returned and power usage rose to 12,409,000,000 kwh., or 339 million kwh. above the prior week and 5.2% over the 11,794,000,000 kwh. produced in the like week a year ago.

The Electric Institute's seasonally adjusted index of electricity output, using the 1947-1949 period as a yardstick equal to 100, rated last week's power production at 234.5, compared with 222.5 during the like week a year earlier.

Percentage increase in the past two weeks, from a year ago, by major geographic regions, follows:

	Week ended August 17	Week ended August 10
New England	+ 1.2	+ 4.3
Mid-Atlantic	— 0.9	+ 3.0
Central Industrial	+ 3.9	+ 3.2
West Central	+10.3	+ 5.0
Southeast	+ 6.3	+ 3.9
South Central	+ 7.2	+ 5.6
Rocky Mountain	+ 6.3	+ 8.0
Pacific Northwest	+ 8.9	+10.5
Pacific Southwest	+10.5	+ 7.3
Total United States	+ 5.3	+ 4.7

Reuters United Kingdom Index

		Chg.	Yr.-Ago	—August— High	Low	—1957— High	Low
Aug. 21	444.8	+ 3.2	480.0	449.9	439.9	506.8	439.9
			1956	1955	1954	1953	1952
High			512.9	515.3	503.3	514.0	505.6
Low			468.1	476.8	478.2	475.9	515.3

Hog Prices Advance As Receipts Decline

By a WALL STREET JOURNAL *Staff Reporter*

CHICAGO—Hog prices rose after reduced receipts of animals reversed the downward trend, but cattle quotations continued weak although those marketings also slowed up.

Chicago's hog receipts fell 2,000 below the expected 8,000 run and prices worked 25 to 50 cents higher on butchers and sows. The top price advanced 40 cents to $21.15 a hundred pounds and the live market received added support as prices steadied at leading wholesale fresh pork markets.

The cattle supply also fell 2,000 head under expectations; nevertheless, the 14,000 that were placed on sale in Chicago proved more than adequate. Prices of high choice and prime fed steers, suitable for shipment to eastern plants, remained under pressure because of a lower beef market in New York.

As a result, high choice and prime fed steers of 1,075 pounds and heavier were barely steady to 50 cents lower for the day and as much as $1 lower than on Monday. Other grades and weights were steady but also 50 cents under Monday's levels. One load of prime 1,252-pound fed steers managed to hit $29.50, the recent high. Choice steers fell 25 cents to $26.75, the first time in a month that this grade went under $27.

Lamb prices were again steady at the $25 top for prime springers.

Cash Prices

Wednesday, August 21, 1957

	Wed.	Tues.	Year ago
FOODS			
Flour, hard winter NY cwt	$6.40n	$6.35	$6.30
Coffee, Santos 4s NY lb	.33½	.33½	.60½
Cocoa, Accra NY lb	.31⅝n	.31	.27½
Sugar, Refined NY lb	.0925	.0925	.0875
Sugar, Raw NY lb	.0610	.0610	.0607
Butter, Fresh A-92 sc NY lb	.60½	.60½	.60½
Eggs, No. 2 Extra Chicago doz	.40½	.39	.36
Broilers, 3 lb & under DelMV lb	.21½	.21½	.18½
Hogs, Chicago top cwt	21.15	20.75	18.00
Steers, Chicago choice cwt	26.75	27.00	28.25
Pepper, black NY lb	.27½n	.27¼	.37
GRAINS AND FEEDS			
Wheat, No. 2 red hard KC bu	2.10½	2.11	2.18
Corn, No. 2 yel Chicago bu	1.31½	1.31⅝	1.39
Oats, No. 1 wh. heavy, Chgo., bu.	.74⅝n	.73¾	.73½
Rye, No. 2 Minneapolis bu	1.25⅝	1.24⅝	1.42¼
Barley, malting NY bu	1.63n	1.63	1.73
Soybeans, No. 1 yel Chicago bu	2.41¼n	2.39¾	2.42½
Flaxseed, Minneapolis bu	3.22	3.22	3.28
Bran, Buffalo ton	34.50n	35.00	39.00
Linseed Meal, Minneapolis ton	46.00n	46.00	55.00
Cottonseed Meal, Memphis ton	53.50n	53.50	52.50
Soybean Meal, Decatur, Ill. ton	53.00n	54.50	53.50
FATS AND OILS			
Cottonseed Oil, crd Sou'east lb	.12⅝n	.12⅝	.11½
Corn Oil, crude Chicago lb	.12⅝	.12⅝	.12¼
Soybean Oil, crd Decatur, Ill. lb	.11¼n	.11¼	.11½
Peanut Oil, crd Southeast lb	.13⅝	.13½	.13½
Coconut Oil, crd Pac Cst lb	.12½n	.12½	.10½
Copra, Pacific Coast ton	162.50n	162.50	147.50
Lard, Chicago lb	.1250n	.1270	.1137
Tallow, bleachable, NY lb	.08¾n	.08¾	.07½
Linseed Oil, raw NY lb	.1490n	.1460	.1410
TEXTILES AND FIBRES			
Cotton, one in. mid Houston lb	.3300	.3300	.3275
Cotton, one in. mid Memphis lb	.3435	.3435	.3275
Cotton, one in. mid NY lb	.3500	.3505	.3435
Print Cloth, 64x60 38½ in. NY yd	.13¼	.13¼	.13½
Print Cloth, 80x80 39 in. NY yd	.17⅞	.17⅞	.18½
Sheetings, 56x60 40 in. NY yd	.18½	.18½	.19½
Burlap, 10 oz. 40 in. NY yd	.1063a	.1065	.1035
Wool, fine staple terr. Bstn. lb.	1.71	1.71	1.36
Wool Tops, NY lb	1.891b	1.890	1.629
Rayon, Satin Acetate NY yd	.30	.30	.27½
Silk, Jap 2-A NY lb	4.41a	4.41	4.32
METALS			
Steel, billets Pitts ton	77.50	77.50	74.00
Steel Scrap, 1 hvy melt Pgh ton	56.00	56.00	51.00
Iron, pig No. 2 Phila ton	68.50	68.50	65.00
Copper, Conn Valley lb	.28½	.28½	.40
Lead, NY lb	.14	.14	.16
Zinc, East St. Louis lb	.10	.10	.13½
Tin, NY lb	.94¼	.94⅜	.99½
Aluminum, pig, NY lb	.26	.26	.25
Antimony, Laredo, Tex. lb	.33	.33	.33
Quicksilver, NY 76 lb flask	255.00	255.00	257.00
Platinum, large lots NY oz	84.00	84.00	103.00
Silver, (H & H) NY oz	.90⅞	.90⅞	.90⅝
MISCELLANEOUS			
Rubber, smoked sheets NY lb	.32¼	.32¼	.35½
Hides, light native cows Chgo lb.	.17½	.17½	.16½
Gasoline, Reg Gulf (low cgo) gal	.11½	.11½	.10½
Petroleum, crd East Texas bbl	3.25	3.25	2.50

a-Asked. b-Bid. n-Nominal. r-Custom smelters are pricing copper at 27⅝ cents a pound.

Futures Prices

Wednesday August 21, 1957

	Open	High	Low	Close	Change	Season's High	Season's Low
CHICAGO—WHEAT							
Old contract							
Sept.	216⅝	219	215⅞	218¾-219	+1¾to2	235⅝	203¾
Dec.	222¼	223⅝	222⅛	223⅜	+1½	236⅜	208⅝
New contract							
Sept.	217⅛	219	216½	219-219⅞	+1⅝to1¾	219½	204½
Dec.	222⅞	224⅝	222½	224⅝-¾	+1⅝to1¾	225½	209½
Mar.	226	227⅝	225¾	227-¼	+1⅝to1⅝	228½	209⅞
May	231⅛	233⅝	231¼	233¼-⅝	+1⅝to1⅝	234	204⅝
July	203⅝	265½	203¼	265¼-⅝	+1¼to1½	207½	201½
CHICAGO—CORN							
Sept.	126¼	126½	125⅜	126⅜-⅝	+⅛to unch	148¾	125¼
Dec.	125⅞	126¼	125½	126¼	+⅛	136	121¼
Mar.	130¼	130⅞	129⅝	130⅝	+⅛	136¾	125
May	133½	134	133⅛	134	+⅛	139⅛	128
July	133⅝	136½	133⅝	136⅛	+⅛	138	133⅝
CHICAGO—OATS							
Sept.	65	66⅝	64⅝	66½	+1½	77¼	63⅝
Dec.	68	69⅞	67⅞	69⅝-¾	+1½to2	73½	66¼
Mar.	70½	71⅝	70¼	71⅝	+1½	75	68⅝
May	70⅝	72¼	70⅝	72¼	+1⅝	74	69⅞
CHICAGO—RYE							
Sept.	132	133	130⅝	132⅝-133	unch to +1¼	153⅝	113⅝
Dec.	135	137¼	134½	137-137¼	+1to1¼	153⅝	117⅝
Mar.	138	140½	136⅝	140½	+1⅝	145¼	120½
May	138	140½	137¼	140½	+1⅝	145¼	120⅝
July	133¼	134	132½	133⅝	-⅝	140½	134½
CHICAGO—SOYBEANS							
Sept.	238	240¼	237½	240¼-240	+1¾to1⅝	255½	224½
Nov.	235½	238	235¼	237¾-238	+1¼to2¼	250	220½
Jan.	239	241¾	239	241½	+2	253¼	223½
Mar.	242¼	244½	242¼	244½	+2¼	256	226½
May	244⅝	246⅝	244½	246½-⅝	+1¾to2⅛	254	242⅝
CHICAGO—LARD							
Sept.	12.72	12.75	12.40	12.57	— .18	16.20	12.40
Oct.	12.87	12.90	12.60	12.77	— .13	15.45	12.27
Nov.	12.62	12.62	12.30	12.40	— .27	14.30	11.80
Dec.	13.10	13.10	12.85	12.97	— .13	14.50	12.47
Jan.	13.00	13.00	12.65	12.92	— .28	13.80	12.65
KANSAS CITY—WHEAT							
New Contract:							
Sept.	212⅜	213½	212⅝	213¼	+⅝	224	207½
Dec.	218⅞	219⅝	218½	219⅝	+⅝	224½	210½
Mar.	222¼	222⅝	221½	222⅝	+⅝	224	207⅝
May	216⅛	216⅞	215⅝	216⅞	+⅝	218½	201½
July	197½	198	197	197½	-1	202	197
MINNEAPOLIS—WHEAT							
New Contract:							
Sept.	228¼	229⅝	228¼	229⅝	+1¼	229¾	212⅞
Dec.	230½	231⅝	230⅝	231⅝	+1	232½	203⅝
May	231½	231½	231	231	-½	231½	228
MINNEAPOLIS—OATS							
Sept.	60⅛	61	60⅛	61	+⅝	65½	59
Dec.	62⅞	63½	62⅝	63½	+⅝	63⅝	61½
MINNEAPOLIS—RYE							
Sept.	124	124	122½	122½	-1½	126	117
MINNEAPOLIS—FLAXSEED							
Sept.				328b	+2½	330	302
Dec.	332	334	331½	334	+2½	335	330
WINNIPEG—RYE							
Oct.	111⅝	112¼	109½	111⅝	-½	135½	99½
Dec.	113	113½	110⅝	113⅛	-¾	121½	100⅝
May	118	119⅝	116¾	118⅞	-⅝	126½	110½
WINNIPEG—OATS							
Oct.	70	70⅛	69⅞	70⅛	+⅛	76⅜	68
Dec.	68⅝	69⅜	68½	69⅜	+⅝	76⅝	67½
May	70	70¼	69⅝	70¼	+½	71⅝	69¼
WINNIPEG—BARLEY							
Oct.	96	96⅝	95½	96⅝	+1¼	102⅝	90¼
Dec.	92⅝	93	92¼	93	+⅝	95¼	89¼
May	93⅝	94⅝	93½	94	+⅝	96⅝	91⅜
WINNIPEG—FLAXSEED							
Oct.	280¼	285⅜	279½	285½	+7⅜	300	224
Dec.	277	281½	275¼	281½-½	+7⅜to7⅝	286	229
May	280	285	278⅜	284½-285	+7to7½	290½	233¼

NEW ORLEANS—COTTON

Oct.	33.72	33.74	33.69	33.90b	— .07	35.37	30.04
Dec.	33.72	33.74	33.68	33.72	— .05	35.35	30.31
Mar.	33.89	33.92	33.86	33.90	— .03	35.35	32.50
May	33.85	33.88	33.85	33.88b	— .03	35.35	32.66
July	33.48	33.52	33.47	33.52b		35.06	32.37
Oct.	32.65b	32.68	32.54	32.66	— .11	34.34	31.00
Dec.	32.55b	32.56	32.54	32.59b	— .09	34.31	32.19

NEW YORK—BURLAP

No sales. Closings: November 10.30b, February 10.20b, May 10.10b, August 10.05b.

NEW YORK—WOOL TOPS

Oct.	192.0b	192.6	192.5	192.1b	+0.1	198.5	131.5
Dec.	191.2	191.8	191.2	191.2	+0.2	196.0	159.0
Mar.	188.9	189.5	188.9	189.0b		195.9	172.0
May	186.0b	187.3	187.0	186.6b	+0.1	194.3	175.0

Closings: July 184.6b, October 186.6b, December 184.6b, Spot 189.1b.

NEW YORK—WOOL

Oct.	161.5b	162.5	162.4	162.1b	—0.2	168.3	131.5
Dec.	160.0b	161.0	161.0	161.0b	+0.5	167.0	133.9
Mar.	158.0b	158.8	158.5	158.7	+0.4	165.4	139.5
May	155.8b	156.6	156.4	156.2b	—0.1	163.5	144.0
July	153.5b	154.2	154.2	154.1b	+0.3	161.0	142.5

Closings: October 152.0b, December 150.0b, Spot 163.0n.

NEW YORK—COCOA

Sept.	28.79	29.75	28.79	29.65	+ .69	30.65	20.90
Dec.	29.40	30.30	29.37	30.20	+ .67	31.00	21.42
Mar.	29.50	30.20	29.46	30.13n	+ .58	30.75	21.87
May	29.50	30.15	29.50	30.12n	+ .61	30.75	22.65
Sept.	29.55	29.55	29.55	30.34n	+ .61	30.60	28.01

Sales: 325 lots. Closings: July 30.28n.

NEW YORK—SUGAR Contract 6

Sept.	5.63b	5.72	5.68	5.68	+ .04	6.10	5.58
Nov.	5.60b	5.65	5.65	5.65	+ .03	6.07	5.55

Sales: 20 lots. Closings: March 5.49n, May 5.51n, September 5.65n, November 5.63n.

NEW YORK—SUGAR Contract 4

Sept.	4.10	4.29	4.09	4.25-.27	+.26to.27	6.89	3.21
Oct.	4.12	4.30	4.12	4.26-.27	+.24to.25	6.84	3.40
Mar.	3.84	4.03	3.86	3.97-.98	+.13to.14	5.50	3.54
May	3.95b	4.01	3.97	3.97	+.14	5.46	3.59
July	3.95b	4.01	3.99	3.99	+.16	5.05	3.59
Sept.	3.97	4.01	3.96	4.00	+.17	4.93	3.59

Sales: 1615 lots. Closings: January 4.06n, October 3.97n.

NEW YORK COFFEE Contract M

Sept.	63.10b	64.15	63.40	63.55n	+ .65	69.90	61.60
Dec.	58.15	58.93	58.15	58.50	+ .30	66.65	58.15
Mar.	57.13b	57.75	56.75	57.30n	+ .15	65.35	56.75

Sales: 71 lots. Closings: May 56.25n, July 55.20n.

NEW YORK—COFFEE Contract B

Sept.	51.98	52.75	51.98	52.25	+ .25	57.50	50.50
Dec.	49.55	50.25	49.55	49.90	+ .35	56.50	49.25
Mar.	47.90	48.64	47.90	48.35	+ .45	55.01	47.75
May	46.75	47.45	46.75	47.30	+ .50	54.00	46.70
July	45.75	46.45	45.75	46.40	+ .60	50.98	45.60

Sales: 91 lots.

CHICAGO—ONIONS

Nov.	1.28	1.32	1.28	1.32	+ .03	1.68	1.23
Jan.	1.40	1.45	1.40	1.44	+ .04	1.80	1.33
Feb.	1.54	1.56	1.54	1.56	+ .05	1.82	1.46
Mar.	1.63	1.63	1.63	1.63	+ .03	1.90	1.55

Sales: 127 contracts.

CHICAGO—EGGS

Sept.	34.10	35.35	33.90	34.35-.25	+.40to.35	40.60	30.85
Oct.	35.25	35.60	35.10	35.50-.45	+.40to.35	40.50	31.50
Nov.	36.40	36.70	36.25	36.70-.60	+.50to.40	37.70	32.50
Dec.	37.25	37.65	37.15	37.65-.45	+.60to.40	38.30	33.50
Jan.	36.50	36.95	36.50	36.90-.70	+.80to.70	37.60	33.15

Sales: 1,614 contracts.

CHICAGO—(Storage) BUTTER

No sales.

NEW YORK—(Maine) POTATOES)

Nov.	2.37	2.43	2.37	2.43	+ .07	2.48	2.11
Jan.	2.53	2.53	2.53	2.53	+ .01	2.65	2.26
Mar.	2.65	2.70	2.65	2.70	+ .08	2.71	2.44
Apr.	2.72	2.76	2.71	2.76	+ .06	2.77	2.50
May	2.77	2.78	2.77	2.78	+ .03	2.78	2.50

Sales: 189 cars.

NEW YORK—HIDES

Oct.	14.45b	14.36	14.17	14.25	— .30	13.01	11.77
Jan.	13.70	13.70	13.55	13.53b	— .17	14.25	12.92
Apr.	13.30b	13.30	13.30	13.30b	— .15	14.20	12.30
July	13.40b	13.45	13.45	13.45	— .05	14.30	12.53

Sales: 44 lots. Closings: October 13.53b, January 13.55n.

NEW YORK—RUBBER Rex

Nov.	32.00b	32.00	31.95	31.90b	— .25	35.70	29.05
Jan.	31.90b	31.90	31.85	31.85	— .20	32.85	28.70
Mar.	31.80b	31.75	31.75	31.71b	— .20	32.75	30.05
May	31.65b	31.70	31.65	31.63b	— .25	32.40	31.10

Sales: 25 lots. Closings: September 32.00b, July 31.50b, September 31.30n.

NEW YORK—ZINC

Mar.	9.83b	9.88	9.85	9.85	— .08	10.40	9.65
May	9.84b	9.88	9.88	9.85b	— .10	10.25	9.50
July	9.85b	9.90	9.90	9.86b	— .09	10.24	9.78

Sales: 9 lots. Closings: August 9.77b, September 9.75b, October 9.77b, November 9.79b, December 9.80b, January 9.82b.

NEW YORK—STRAITS TIN

No sales. Closings: August 93.25b, September 93.12½b, October 92.75b, November 92.50b, December 92.37½b, May 92.25n.

NEW YORK—LEAD

No sales. Closings: August and September 13.40b, December, January, March, May and July 13.35b.

NEW YORK—COPPER

Sept.	25.90b	25.60	25.60	25.60	— .35	35.30	25.60
Dec.	25.85b	25.85	25.85	25.60b	— .35	31.95	25.60
Jan.	25.85b	25.70	25.70	25.62b	— .33	30.12	25.55
Mar.	25.90b	25.65	25.65	25.65	— .30	29.90	25.49
May	25.90b	25.95	25.65	25.65	— .35	28.47	25.55
July	25.95	25.90	25.90	25.65	— .35	28.65	25.75

Sales: 16 lots. Closings: August 25.35b, October 25.60b.

a-Asked. b-Bid. n-Nominal.

Grain Statistics

The Commodity Exchange Authority reports total volume of trading in grain futures on the Chicago Board of Trade, as of the close of business Tuesday, August 20, 1957, as follows (in thousands of bushels):

	Sept.	Dec.	Mar.	May	July
Wheat, old	10	5	4,147	2,562	1,516
Wheat, new	1,143	6,130			
Corn	1,543	2,062	1,371	344	637
Oats	270	810	234	271	
Rye	715	2,733	1,017	311	5

Soybeans: September 4,554, November 9,810, January 3,643, March 3,180, May 2,216.

Volume of trading in lard futures follows (in units of 40,000 pounds): Septembr 50, October 84, November 46, December 44, January 47.

Open interest in Chicago grain futures follows (in thousands of bushels):

WHEAT:			
September, old	5,454	5,464	5,764
September, new	17,506	17,764	20,323
December, old	3,613	3,618	3,983
December, new	45,383	44,111	43,538
March	29,294	29,273	27,753
May	16,289	17,072	16,523
July	4,738	4,144	3,140
Total	122,777	121,386	121,023
CORN:			
September	13,678	14,106	17,716
December	22,565	22,142	21,882
March	8,259	8,260	9,176
May	3,028	3,008	2,761
July	707	180	139
Total	47,937	47,696	51,674
OATS:			
September	5,396	5,531	6,009
December	14,232	14,085	12,885
March	6,048	6,004	5,722
May	1,706	1,588	1,432
Total	27,473	27,208	26,048
RYE:			
September	3,068	3,087	3,606
December	7,870	7,918	7,694
March	5,221	5,232	5,315
May	3,605	3,610	3,471
July	42	37	
Total	19,806	19,834	20,086
SOYBEANS:			
September	21,601	22,348	23,364
November	30,683	30,725	30,824
January	17,087	16,788	16,474
March	21,323	20,860	18,749
May	6,980	6,794	5,564
Total	97,654	97,515	94,966
Total all grains	315,647	313,689	313,797
LARD (in units of 40,000 pounds):			
September	654	675	710
October	391	377	344
November	184	171	171
December	374	273	258
January	56	58	66
Total	1,559	1,554	1,549

Cotton Statistics

Volume of trading and open contracts for the New York Cotton Exchange, as reported by the Commodity Exchange Authority, for Tuesday, August 20, 1957, follow (in 500 pound bales):

	Volume	Open contract	a-Chgs.
October, 1957	6,400	169,000	—1,800
December	11,400	275,200	+ 700
March, 1958	5,900	134,200	+ 200
May	5,600	148,300	+ 800
July	11,100	108,200	+ 200
October	9,200	109,000	+ 700
December	1,300	34,200	+ 700
Total	50,800	999,100	+1,100

a-Change from Monday's close.

London Metal Market

LONDON—The following quotations are in pounds sterling per long ton on the London Metal Exchange:

	Wednesday Bid	Wednesday Asked	Tuesday Bid	Tuesday Asked
Copper Spot	209½	209¾	210	210½
Forward	209¾	210	211½	211⅝
Tin Spot	740½	741½	744	744½
Forward	742	742½	744½	745
Lead Spot	92½	93¼	93	93⅜
Forward	92½

CANADIAN STOCKS-BONDS

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A STUDY

WORLD SUGAR MARKET 1958

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Notice of Name of Person Appearing as Owner of Certain UNCLAIMED PROPERTY Held by SWISS CREDIT BANK (also known as Credit Suisse) New York Agency New York, N. Y.

The person whose name and last known address are set forth below appears from the records of the above-named banking organization to be entitled to unclaimed property in the amount of twenty-five dollars or more.

AMOUNT DUE ON DEPOSIT

Andrei Kasztner, Jadjur Nescher Cementfabrik, Haifa, Israel

A report of unclaimed property has been made to the State Comptroller pursuant to #301 of the Abandoned Property Law. A list of the name contained in such notice is on file and open to public inspection at the office of the Agency, located at 25 Pine Street, in the City of New York, N. Y., where such abandoned property is payable.

Such abandoned property will be paid on or before October 31st next to persons establishing to its satisfaction their right to receive the same.

In the succeeding November, and on or before the tenth day thereof, such unclaimed property will paid to the State Comptroller and it shall thereupon cease to be liable therefor.

GOLD SEAL DAIRY PRODUCTS CORP.

The Board of Directors of Gold Seal Dairy Products Corp. has declared the 4th consecutive regular quarterly dividend in the amount of 10¢ per share on Class A, Common Stock—payable September 18, 1957 to stockholders of record as of the close of business September 4, 1957.

JOSEPH WEISSGLASS
President

B&O Net in July Was About $1.1 Million Above '56 Month

NEW YORK—The Baltimore & Ohio Railroad had a net income for July of $1,800,000, an increase of nearly $1,100,000 over the corresponding 1956 month, according to Howard E. Simpson, president. This would bring net income of the B. & O. for the first seven months of 1957 to about $14,170,000, a decrease of $565,000 from a year previous.

Operating revenues for July amounted to $36,360,000 against an increase of about $3,450,000 over July of 1956.

Dividend News and Highlights

Muskegon Piston Ring Directors Vote to Omit Third Quarter Dividend

Concern Reports Sharply Lower Six-Month Net on Slight Drop In Sales; Price Competition Cited

By a WALL STREET JOURNAL *Staff Reporter*

SPARTA, Mich.—Directors of Muskegon Piston Ring Co. voted to omit its regular third quarter dividend on the common stock due at this time. The company paid 20 cents in previous quarters, with the last payment made in June.

H. G. Vaughan, president, said directors omitted the dividend "because it was necessary to borrow $1,250,000 to finance the purchase and expansion of the Rotary Seal division and the addition of facilities at our plants, and because it now appears doubtful that earnings for 1957 will be sufficient to meet debt retirement requirements and regular dividend payments."

The announcement came as the company reported six months earnings declined to $151,863, or 30 cents a share, off sharply from the $375,755, or 75 cents a share reported for the like period last year. Sales in the half-year, however, at $5,931,994, were only slightly below the $5,974,054 reported a year earlier.

Sales of piston rings to auto manufacturers have not yielded satisfactory returns recently, Mr. Vaughan said, because of "severe price competition." He added the company could not increase its prices to meet increased labor and material costs, and maintenance of production facilities to meet capacity demands also caused costly operation.

The company is trying to reduce the impact of such occurences in the future by developing new products and enlarging sales distribution in diversified fields, Mr. Vaughan said.

The fourth quarter dividend requirement, he added, will depend on conditions at that time.

MUSKEGON PISTON RING CO. reports for the six months ended June 30:

	1957	1956
Earned per share	$.30	$.75
Net sales	$5,931,994	$5,974,054
Net before income taxes	316,363	782,755
Income taxes	164,500	407,000
Net income	151,863	375,755
Capital shares	500,000	500,000

Industrial Rayon Dividend Cut to 25 Cents From 50 Cents

CLEVELAND — Industrial Rayon Corp. declared a dividend of 25 cents on the common stock, payable September 14 to stock of record September 3.

The dividend previously had been cut in the June quarter to 50 cents from 75 cents quarterly paid prior to then. The company had no comment on the cut.

Industrial Rayon's earnings have been sharply on the downgrade for more than a year.

In the second quarter this year the company earned $474,919 or 26 cents a share, down from $882,149 or 48 cents a share in the like 1956 quarter. For the first half this year, Industrial Rayon reported net income of $1,409,305 or 76 cents a share, compared with $3,476,551 or $1.88 a share a year earlier.

For all 1956, the company earned $4,543,719 or $2.45 a share, down sharply from $10,681,279 or $5.77 a share in 1955.

Dividends Reported August 21

Company	Period	Amt.	Payable date	Record date
Abbott Laboratories	Q	.45	10- 1-57	9- 5
Abbott Laboratories pf	Q	1.00	10- 1-57	9- 5
Amer Bosch Arma		.25	10-15-57	9-16
Am Bosch Arma 5% pf A&B	Q	1.25	10- 1-57	9-16
American Export Lines	Q	.50	9-13-57	9- 6
Amer Sugar Refining		a.37½	10- 2-57	9-11
Amer Sugar Refining 7% pf	Q	1.75	10- 2-57	9-11
Amer Tel & Tel	Q	2.25	10-10-57	9-10
Brach E J & Sons	Q	1.00	10- 1-57	9- 6
Basic Inc	Q	.25	9-27-57	9-13
Basic Inc pf	Q	1.43¾	10- 1-57	9-30
Bausch & Lomb Optical	Q	.25	10- 1-57	9-16
Bausch & Lomb Opti 4 pf %	Q	1.00	10- 1-57	9-16
Calif-Pac Utilities	Q	.40	9-16-57	9- 3
Calif-Pac Utilities 5% pf	Q	.25	9-16-57	9- 3
Calif-Pac Utilities 5% cv pf	Q	.25	9-16-57	9- 3
Calif-Pac Utilities 5.40% pf	Q	.27	9-16-57	9- 3
Calif-Pac Utilities 5½% cv pf	Q	.27½	9-16-57	9- 3
Canada Iron Foundries Ltd	Q	.37½	10- 1-57	9-10
Canadian Celanese Ltd		e.30	9-30-57	8-30
Carriers & General		z.15	10- 1-57	9-10
Cascade Plywood	Q	.35	9-10-57	8-28
Chesebrough-Ponds	Q	.75	9-25-57	9- 4
Chgo Molded Prods		d.10	10-15-57	9-13
City Investing 5½% pf	Q	1.37½	10- 1-57	9-16
Consol. Foods Corp.	Q	.25	10- 1-57	9-16
Consol. Foods Corp. pf	Q	.65¾	10- 1-57	9-16
Conti Oil		z.40	9-13-57	9- 3
Crucible Steel of Amer		z.40	9-30-57	9-16
DWG Cigar		z.22½	9-25-57	9-10
Fidelity Trust (Phila)	Q	.75	9-10-57	8-30
Fort Wayne Corrug Paper	Q	.25	9-16-57	9- 3
Friden Calculating Mach.	Q	.25	9-10-57	8-31
Gatineau Power		z.35	10- 1-57	8-30
Giant Portland Cement		z.20	10- 1-57	9-13
Gold Seal Dairy Pr cl A	Q	.10	9-18-57	9- 4
Great Western Sugar		z.30	10- 2-57	9-10
Great Western Sugar 7% pf	Q	1.75	10- 2-57	9-10
Great Northern Paper		z.60	9-13-57	8-31
Great North Pap 4.40%pfA	Q	1.10	9-13-57	8-31
Green Mountain Power	Q	.25	10- 1-57	9-16
Industrial Rayon		d.25	9-14-57	9- 3
Int'l Breweries Ltd		z.20	9-16-57	8-30
Interstate Power		z.20	9-20-57	9- 4
Johns-Manville		z.50	9-13-57	9- 3
Joslyn Mfg & Supply	Q	.50	9-16-57	9- 2
Kingsport Press	Q	.20	10- 1-57	9- 6
Liggett & Myers Tob 7% pf	Q	1.75	10- 1-57	9-11
Lorillard P.		z.50	10- 1-57	9-10
Lorillard P. 7% pf	Q	1.75	10- 1-57	9-10
Louisiana Land & Explor	Q	.30	9-13-57	8-30
Luminator-Harrison	Q	.17½	9-10-57	8-30
Meyer-Blanke	Q	.30	9-13-57	9- 9
Meyer-Blanke	E	.10	9-13-57	9- 9
Mueller Brass	Q	.50	9-28-57	9-14
Muskegon Piston Ring		(dividend omitted)		
Natl Tank	Q	.30	9-12-57	8-30
Orangeburg Mfg		z.30	9-25-57	9-18
Pantex Mfg	Q	.10	9- 2-57	8-23
Pantex Mfg pf	Q	.37½	10- 1-57	9-30
Pantex Mfg	Stk	4%	11- 1-57	10-18
Penn Controls	Q	.30	9-15-57	9- 3
Petroleum & Trading cl A	Q	.25	9-12-57	9- 5
Raybestos-Manhattan	Q	.85	10- 1-57	9-13
Reeves Bros		z.12½	9-16-57	8-30
Robertshaw-Fulton Control	Q	.37½	9-20-57	9-10
Rob'shaw-Ful Con 5¼% pf	Q	.34⅜	9-20-57	9-10
Seeman Bros Inc		z.12½	9-14-57	8-28
Sicks Breweries Ltd	Q	.30	9-30-57	8-30
Solar Aircraft	Q	.25	10-15-57	9-30
South Carolina Elec & Gas		z.27½	10- 1-57	9-12
So Carolina E & G 5% pf	Q	.62½	10- 1-57	9-12
So Carolina E & G 4.60% pf	Q	.57½	10- 1-57	9-12
So Carolina E&G 4.60%pfA	Q	.57½	10- 1-57	9-12
So Carolina E & G 4½% pf	Q	.56¼	10- 1-57	9-12
State Loan & Finance cl A		e.25	9-14-57	9- 3
State Loan & Finance 6% pf	Q	.37½	9-14-57	9- 3
Strawbridge & Clothier $5 pf	Q	1.25	10- 1-57	9-18
Sylvania Elec Prods		z.50	10- 1-57	9-10
Sylvania Elec Prods $4 pf	Q	1.00	10- 1-57	9-10
Talcott (James)	Q	.30	10- 1-57	9-16
Temco Aircraft	Q	.15	9-27-57	9- 3
Time Inc	Q	.75	9-30-57	9-26
Towmotor Corp		z.35	10- 1-57	9-18
Union Sugar	Q	.25	9-10-57	8-31
United-Carr Fastener	Q	.50	9-16-57	9- 3
U S Tobacco	Q	.30	9-16-57	9- 3
U S Tobacco 7% pf	Q	.43¾	9-16-57	9- 3
Utah Pwr & Light	Q	.30	10- 1-57	9- 3
Worthington Corp		z.62½	9-20-57	9- 3
Worthington Corp. pr pf	Q	1.13¾	9-16-57	9- 3
Waterous Equip Ltd		d.10	9-16-57	8-30
Whirlpool Corp	Q	.35	9-10-57	8-30
Whirlpool Corp 4¼% pf	Q	.85	9-10-57	8-30

Stocks Ex-Dividend August 23

Company	Period	Amt.	Payable date	Record date
Assoc Tel & Tel cl A	Q	1.00	10- 1-57	8-30
Beau Brummell Ties	Q	.10	9-13-57	8-30
Carpenter Steel	Q	.50	9- 9-57	8-28
Carpenter Steel	E	1.00	9- 9-57	8-28
Castle (A M & Co	Q	.30	9-10-57	8-30
Central-Ill Securities		.10	9-15-57	8-30
Consol Electrodynamics	Q	.10	9-13-57	8-28
Consol Gas Utilities	Q	.22½	9-16-57	8-28
Fed Paper Board 4.6% pf	Q	.28¾	9-15-57	8-28
Gen'l Precision Equip		.60	9-15-57	8-28
Gen Prec Eq $1.60 cv pref	Q	.40	9-15-57	8-28
Gen Prec Eq $3 cv pref	In	.67 2-3	9-15-57	8-28
Lunkenheimer Co		.25	9-10-57	8-30
Michigan Sugar 6% pf		.30	9- 9-57	8-30
Micromatic Hone Corp	Q	.25	9-10-57	8-30
Pac Tel & Tel		1.75	9-30-57	8-28
Pitney-Bowes	Q	.40	9-12-57	8-28
Seeman Bros		.12½	9-14-57	8-28
Sherman Products		.06	9-12-57	8-30
Sicks Breweries Ltd	Q	.30	9-30-57	8-30
Standard Tube cl B		.10	9-16-57	8-30
Superior Tool & Die	Stk	2½%	9-30-57	8-30
Union Electric	Q	.38	9-27-57	8-28
Wisconsin Pw & Lt 4½% pf	Q	1.12½	9-14-57	8-30

A, annual; Ac, accumulations; E, extra; F, final; G, interim; In, initial; Liq, Liquidation; M, monthly. Q, regular quarterly; R, resumed; S, semi-annual; Sp, special.

x-Unchanged from previous quarter. e-Increased dividend. d-Reduced dividend.

Digest of Earnings Reports

A summary of corporation reports appears below. Further details of the larger and more widely held companies appear elsewhere in this issue. Unless otherwise noted Federal taxes have been deducted in arriving at net ir come.

Wednesday, August 21, 1957:

Company:	Period	Net Income 1957	Net Income 1956	Earnings Per Common Share 1957	Earnings Per Common Share 1956
Aircraft Radio Corp.	6 mos. June 30	379,142	214,968	1.25	.74
Alaska Juneau Gold Mining	6 mos. June 30	280,684	k25,843	.19	....
Carnation Co.	6 mos. June 30	4,166,786	3,902,300	1.98	c1.83
Connecticut Light & Power	12 mos. July 31	10,566,413	10,160,709	b1.21	b1.23
Del & Hudson Co. & subs	7 mos. July 31	4,064,166	4,316,286	2.51	2.67
Food Fair Properties	6 mos. June 30	83,757	d115,523	....	....
Gulf States Utilities	12 mos. July 31	11,694,536	10,811,201	2.25	c2.05
Hires (Charles E.) Co.	Quar. June 30	222,877	215,674	.58	.56
Hires (Charles E.) Co.	9 mos. June 30	32,617	1,788	.09	....
Hudson Coal Co.	7 mos. July 31	d171,638	d885,209	....	....
Iowa Southern Utilities Co.	12 mos. July 31	1,543,973	1,486,238	a1.72	a1.82
Lehigh Valley R. R.	7 mos. July 31	d1,091,004	d2,067,484	....	....
Lytton's, H. C., Lytton	6 mos. July 31	d129,992	d65,107	....	....
Mahoning Coal R. R.	Quar. June 30	322,007	339,892	10.46	11.05
Mahoning Coal R. R.	6 mos. June 30	615,070	549,294	19.95	17.76
Melville Shoe Corp.	6 mos. June 30	2,862,672	2,941,866	.91	.94
Middle South Util. & subs	7 mos. July 31	10,033,437	8,107,822	1.32	1.07
Middle South Util. & subs	12 mos. July 31	18,453,504	15,402,743	2.43	2.03
Missouri-Kansas-Texas Lines	7 mos. July 31	d335,877	1,054,000	....	....
Muskegon Piston Ring	6 mos. June 30	151,863	375,755	.30	.75
National Gas & Oil	12 mos. July 31	805,507	661,575	1.74	1.47
Natomas Co.	6 mos. June 30	346,672	.....	.11	....
N. Y. Water Service Corp.	Quar. June 30	h243,455	h219,542	.65	.59
N. Y. Water Service Corp.	6 mos. June 30	h471,123	h398,339	1.27	1.07
Park Chemical Co.	6 mos. June 30	53,849	67,937	.30	.39
Pennsylvania Railroad	7 mos. July 31	13,306,988	22,452,019	1.01	1.70
Peoria & Eastern Ry.	Quar. June 30	90,677	61,594	....	....
Peoria & Eastern Ry.	6 mos. June 30	208,055	197,149	....	....
Raybestos-Manhattan, Inc.	6 mos. June 30	1,843,054	1,983,449	2.93	3.16
San Jose Water Works	12 mos. July 31	830,187	790,713	3.65	3.49
Solar Aircraft Co.	Quar. July 31	640,000	d189,200	.91	....
South Amer Gold & Platinum	6 mos. June 30	1,939,985	972,484	.99	c.50
Southern Natural Gas & subs	Quar. June 30	2,897,305	.....	.62	....
Southern Natural Gas & subs	12 mos. June 30	11,095,404	.....	2.36	....
Western Massachusetts Cos.	12 mos. July 31	3,758,079	3,643,679	3.11	3.03
Wieboldt Stores	6 mos. July 27	d218,401	9,253	....	....
Wieboldt Stores	12 mos. July 27	373,180	677,894	.77	1.92

(a) On shares outstanding at close of the period. (b) Based on average number of shares outstanding during the period. (c) Based on shares now outstanding. (d) Net loss. (e) On prefrered shares. (f) Preliminary statement. (g) Adjusted to reflect stock split or stock dividends. (h) Includes non-utility income of N.Y.W.S. Corp. and subsidiaries. (j) Net income, including $1,751,034 non-recurring income tax credit. (k) Net loss; no consideration given to earnings of Reynolds Mfg. Co, acquired in October, 1956.

Markets in Other Cities

(Dually Listed Domestic Issues Excluded)

Wednesday, August 21, 1957

Toronto (Canadian Funds)

Mines & Oils

Sales	Stocks	High	Low	Close	Chg.
100	Algom	18.62	18.62	18.62	.....
23750	Am Leduc	30½	.29½	.30	.....
1000	Am Nephe	1.05	1.01	1.01	−.04
3011	Anacon	.91	.90	.91	+.01
2050	Bailey	13.87	13.62	13.75	.....
31300	Base Met	.50	.45	.45	−.05
7600	B Duq	.60	.55	.60	+.04
7766	Bicroft	1.38	1.27	1.30	.....
465	Bralorne	4.70	4.60	4.70	+.20
7600	Britalta	2.55	2.45	2.55	+.14
800	Broul Reef	.62	.62	.62	+.01
500	Buf Ank	.75	.75	.75	.....
2800	Calalta	1.20	1.10	1.15	+.05
270	Cal&Ed	29.50	29.00	29.50	+.50
100	Calvan	4.75	4.75	4.75	.....
2922	Cam Chib	7.70	7.40	7.40	−.20
200	Camp RL	5.25	5.20	5.25	−.05
800	Can Oil Ld	3.50	3.05	3.20	.....
2000	Cdn Ad Oil	.50	.50	.50	+.05
1382	Cdn Atl Oil	7.60	7.10	7.60	+.55
5100	CdnB Emp	.70	.64	.64	−.03
9900	Cdn Devon	7.25	6.70	7.20	+.45
1376	Cdn ExGas	8.00	7.60	7.60	−.05
250	Cdn Homes	2.50	2.50	2.50	+.05
1136	Cdn Husk	17.50	17.50	17.50	+.12
3000	Cdn Malar	.26	.26	.26	+.01
625	Cdn Prosp	3.50	3.35	3.35	.....
13834	Candore	.23	.23	.23½	−.01½
915	Candrlar	6.90	6.80	6.90	+.10
300	Cayzor	6.10	6.10	6.10	+.05
28075	CenD Rio	10.75	10.00	10.62	+.75
120	Cent Exp	3.20	3.05	3.20	+.25
900	Chart Oil	3.00	2.95	3.00	+.10
7899	Cobalt	.37	.35	.35	.....
6206	Coch Wil	1.80	1.70	1.77	−.03
8000	Con Allen	.10½	.10	.10	.....
6605	Con Denis	16.25	15.75	16.00	+.37
2075	Con Diac	2.75	2.65	2.75	+.05
1500	Con East C	.37	.36	.37	−.01
200	Con Hewitt	1.95	1.95	1.95	+.05
3944	Con Mic M	4.50	4.20	4.30	+.05
1375	Con Smelt	21.00	20.50	21.00	+.37
1660	Conwest	4.15	4.15	4.15	+.05
645	Cree Oil	5.50	5.45	5.45	+.15
7700	De Cour	.55	.50	.54	+.02
603	Dev Pal	1.85	1.79	1.84	+.09
1430	Dome Ex	10.75	10.50	10.75	+.62
280	Dome	12.50	12.12	12.12	−.37
8600	East Mal	1.35	1.28	1.35	.....
2550	East Sull	2.35	2.25	2.35	+.05
1525	Falcon	27.50	27.00	27.50	+.82
640	Fargo	7.30	7.20	7.30	+.20
3150	Fl& Can	7.90	7.75	7.90	+.05
3300	Frobish	2.05	1.99	2.05	+.05
3300	Galkeno	.60	.55	.60	+.05
100	Gen PetA	4.45	4.45	4.45	+.30
1150	Giant Yk	4.00	3.80	4.00	+.10
220	Gr Plains	31.00	31.00	31.00	−1.00
2600	Gunnar	17.25	16.87	17.0	−.12
1340	Holling	28.12	27.50	28.00	+.50
2248	HomeOilA	17.00	16.00	17.00	+1.00
1460	HomeOilB	17.12	16.00	17.00	+1.00
3895	Hoyle	4.10	3.95	3.95	−.15
908	Hud Bay	52.00	51.00	51.25	.....
1500	Humber	1.35	1.30	1.32	+.02
2045	Int Nick	82.25	80.87	82.00	+1.00
3300	Jaye Expl	.30	.27½	.30	.....
6833	Jowsey	.52	.51	.51	+.01
600	Jupiter	2.98	2.90	2.98	+.08
13	Kerr Add	15.25	15.25	15.25	.....
225	Labrad	19.00	19.00	19.00	.....
300	L Shore	5.55	5.55	5.55	+.05
3700	Lelich	1.09	1.05	1.09	+.04
550	Lib Pete	2.20	2.15	2.15	+.05
2605	LL Lac	2.25	2.10	2.25	+.15
2200	Lyndhst	.22	.22	.2	.....
3400	Macassa	.15	2.10	2.15	+.05
12	MacLeod	1.00	1.00	1.00	.....
500	Madsen	1.36	1.35	1.35	−.05
4300	Malartic	1.43	1.35	1.45	+.09
55	McIntyr	88.50	88.50	88.50	+.50
700	McKenzie	.20	.20	.20	.....
6138	Medallion	4.05	4.00	4.00	.....
3950	Merrill	1.03	.92	.95	−.05
1700	Met Pete	14.37	13.62	14.25	+1.00
51730	Midcon	.90	.83	.88	+.03
200	Min Corp	13.50	13.00	13.50	+.50
1200	Nat Pete	3.85	3.80	3.85	+.15
6445	N B Dom	2.40	2.30	2.40	+.10
2171	New Cal	.35	.35	.35	.....
10118	New Cont	.47	.45	.46	−.01
1900	N Dicken	1.42	1.40	1.40	−.02
4500	NGas Expl	2.20	2.10	2.20	+.10
1500	N Superior	1.95	1.85	1.95	+.10
12200	Nick Rim	2.15	2.00	2.14	+.09
785	Nipissing	1.65	1.60	1.65	+.05
3000	Nor Acme	.15	.15	.15	+.01
932	Noranda	42.50	41.00	42.25	+.25
1325	Normetal	3.00	2.95	2.95	+.03
200	NCdn Oils	4.80	4.80	4.80	.....
7300	Nor Rank	1.10	1.12	1.18	+.02
700	Nor Can	1.10	1.05	1.05	−.04
200	Okalta	2.05	2.00	2.00	−.05
5180	Opemiska	9.00	8.75	9.00	.....
10715	Pac Pete	30.12	27.50	29.37	+2.12
800	Pan West	.43	.43	.43	−.01
5000	Paymast	.21	.20½	.20½	+.01
820	Peace Riv	12.37	11.75	12.37	+.87
8895	Permo pf	3.15	2.85	3.00	+.20
7200	Petrol	.74	.70	.72	+.03
1475	Pick Crow	1.05	1.03	1.05	.....
700	Pioneer	1.28	1.24	1.24	−.01
800	Preston	7.00	6.90	6.95	+.05
200	Pronto Ur	5.40	5.35	5.40	.....
34270	Provo Gas	3.55	3.45	3.55	+.20
545	Que Lith	6.30	6.15	6.30	+.02
700	Que Metal	1.50	1.40	1.40	−.10
645	Quemont	10.00	9.90	9.90	−.10
1900	Radiore	.65	.65	.65	−.01
3400	Rayrock	1.45	1.33	1.40	+.07
350	Royallite	18.50	18.25	18.50	+.25
3500	San Ant	.55	.55	.55	+.02
2275	Scurry	3.35	3.20	3.25	+.15
11885	Sec Free	7.90	7.80	7.80	+.10
5777	Sherritt	5.10	4.95	5.00	+.05
500	Sil Mill	.61	.61	.61	+.01
2200	Siscoe	.73	.73	.73	.....
15200	Spooner	.30	.29	.30	+.01
1500	Stadacona	.25	.23	.23	.....
7584	Stanwell	1.30	1.22	1.29	+.03
5139	Stp Rock	17.12	16.75	17.00	.....
4300	Sullivan	2.25	2.15	2.25	+.05
18030	Sylvanite	1.55	1.42	1.55	+.16
1890	Teck Hugh	1.75	1.68	1.75	+.06
2000	Tex Cal	.65	.65	.65	.....
1270	Triad	6.65	6.40	6.50	+.10
130	Unit Keno	4.10	4.10	4.10	+.05
19600	Unit Oils	3.10	2.90	3.05	+.10
4800	Upper Can	.61	.60	.61	.....
1562	Ventures	33.00	32.35	33.00	+.01
500	Vico	.12	.10	.10½	+.00½
3000	Violam	1.30	1.26	1.26	.....
517	Waite Am	6.75	6.75	6.75	.....
21200	W Maygill	2.55	2.35	2.50	+.15
3255	W Decal	2.10	2.01	2.10	+.14
300	W Lease	5.25	5.25	5.25	.....
3520	Wr Harg	1.35	1.35	1.35	.....
2500	Yale Ld	.15	.15	.15	.....
3700	Yk Bear	1.14	1.05	1.10	+.02

CURB

8000	Dalhousie	.29	.23	.28	+.05
830	Gaspe	22.25	22.00	22.00	+2.00
1700	Yukon Con	.65	.65	.65	+.03

INDUSTRIALS

396	Argus	17½	17	17	− ¼
800	Assoc Art	9¼	8¾	9	− ¼
1298	Atlas Stl	21½	21½	21½	+ ¼
3284	Bell Tel	40	39½	40	+ ¼
1582	Brazil Tr	8½	8¾	8½	+ ¼
2701	BA Oil	48	47¾	47¾	.....
500	BC Forest	10¾	10¾	10¾	− ⅛
1040	Cdn Brew	25	24½	25	+1
325	Cdn Chem	6¼	6¼	6¼	.....
600	Cdn Coll	5¾	5½	5½	− ¼
323	Cdn Oil	33	33	33	+ ¼
1218	Cdn Pac	30½	30¼	30¾	+ ⅛
250	Cockshutt	8¼	8¼	8¼	+ ¼
1125	Dist Seag	26½	26¼	26½	.....
559	Dom Fdry	29½	28½	29	+ ½
160	Dom Magnes	13¾	13¾	13¾	+ ¼
150	Dom Stores	40	40	40	+ ½
177	Ford Can A	89½	89	89¼	+3¼
10	Goodyear	180	180	180	.....
710	GL Paper	36½	36½	36½	.....
100	G Nor Gas	7¾	7¾	7¾	+ ¼
225	Gypsum	28	27	28	+1
1110	Imp Oil	50	49	50	+1
1185	Ind Accep	31	29	31	+3½
225	Inglis	3.60	3.60	3.60	.....
765	Inland Gas	9¼	9¼	9¼	+ ⅛
125	Int Pete	47	47	47	+ ¼
1378	Int PLLas	43½	40½	43½	+3½
341	Lob new A	34¼	34¼	34¼	+ ¼
1085	Lob new B	23½	23	23	− ¼
785	MacMill B	28	27¾	27¾	+ ⅛
1880	Massey	6¼	6¼	6¼	.....
10	Massey pf	79	79	79	.....
1371	Mid West	3.10	3.00	3.10	+.10
735	Moore	64½	63	64½	+1½
1110	Pembina	12	11	12	+1¼
210	Simpsons	17¾	17¾	17¾	+ ⅝
1095	Trad Fin A	37½	37	37	+1
1140	Trans Mt	96	92½	96	+3½

Midwest

Sales	Stocks	High	Low	Close	Chg.
3200	Autom Wash	5/8	1/2	1/2	− 1/8
150	Belden Mfg	33	32¾	32¾	.....
150	Booth Fish	15½	15½	15½	.....
50	Burton Dix	19	19	19	.....
2900	Cdn Prospect	3½	3½	3½	+ ⅛
100	Clev Clif Ir	41½	41½	41½	.....
100	Clev Clif pf	81	81	81	.....
100	Con Cement	27½	27½	27½	− ½
1100	Controls Am	17⅝	17	17	− ⅝
50	Dodge Mfg	23⅝	23⅝	23⅝	+ ⅛
300	Gt Lak Dred	38½	38½	38½	+ ⅝
450	Heilleman Br	14	13⅝	13

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London Stocks Close Higher

LONDON—A sharp recovery of oil issues highlighted trading yesterday in securities here. Elsewhere stocks were fractionally mixed with small gains predominating.

Aiding trading was the improved Wall Street market of Tuesday.

Small gains marked the industrial list while department store issues were generally higher.

South African gold stocks advanced and copper shares were firm. Rubber and tea issues, traders said, were steady.

British government bonds were steady and quiet.

Among foreign bonds, German issues were irregular at the close.

London Stock Averages

	London Fin. Times Com. Sh.	Index	Gov't Secur.	Reuters Indust.	Indexes Kaffirs
Aug. 21	198.2	+ 1.0	72.4	227.8	74.0
Aug. 20	197.2	- 1.5	72.4	226.5	73.4
Aug. 19	198.7	- 1.1	72.5	229.6	72.9

LONDON—(AP)—British stock closings, in sterling:

Anglo-Am of S Af.137s	6d	Monsanto Chem	16s 7½d
Anglo-Newfld Dev. 63s	9d	Mount Isa Mines	28s 9d
Assoc Elec Ind	60s 3d	Rand Mines	71s 3d
Babcock & Wilcox	72s 6d	Rhodesian An-Am.	92s 4½d
Blyvoors	22s 3d	Rhokana Corp	705s
Borax Hldgs Ltd.	30s	Rolls-Royce	115s
Bowater Pap Ltd.	38s 6d	Shell T & T	182s 10½d
Brit Aluminium	57s 10½d	Stewarts & Lloyd	24s 1½d
Brit-Amer Tob	40s 3d	Tanganyika Conc	141s
Brit Pet Co Ltd	135s 7½d	Unilever Ltd	105s
Burmah Oil	96s 6d	United Molasses	34s 9d
Central Mining	70s 9d	United Steel Corp.	20s 1½d
Courtaulds	32s 4½d	United Sua Betong	53s 9d
Daggafontein	32s 3d	Vickers Ltd	40s 3d
De Beers Def	103s 7½d	West Holdings	78s 4½d
De Haviland	20s 4½d	West Reefs	29s
Distillers	23s 9d	Woolworth	48s 1½d
Dunlop Rubber	20s 1½d	BONDS	
Electric & M Ind	35s	Brit Consols 2½s	48½
Ford Ltd	36s 1½d	Brit Tran 3s '78-'88	62¾
Free St Geduld	80s 1½d	British War 3½s	63 5-16
General Elec Ltd	46s 9d	U.K. Funding 4s	89¾
Gt Univ Strs Ltd	51s 3d	U.K. Funding 3s	80
Hawker Siddeley	40s 3d	Austrian 4½s	31
Hudson's Bay Co.	246s 6d	Japanese 6s 1924	16¾
Imperial Chem	42s 1½d	Jap 6s 1924 assent	16¾
Imperial Tob	40s 3d	Can Pac deb 4s	61¾
Metal Box	53s 6d	Int'l Bank for R&D	79
Mexican Eagle	22s 1½d		

Albert Says He Had No Part in Preparing '56 Bellanca Annual Report

He Tells SEC in Delisting Study He Does "Not Know" Size of His Holdings in Firm He Heads

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON — Sydney L. Albert, president of Bellanca Corp., said at a Securities and Exchange Commission hearing he had no part in preparation of the company's 1956 annual report which the agency has challenged and, in fact, has never seen the S.E.C. form on which such statements are submitted.

The chunky, balding industrialist also testified he does "not know" the size of his present stock holdings in Bellanca. The company's annual statement put his stock ownership as of April 30, at about 137,000 shares. Mr. Albert declared he would have to consult records now in the hands of a New York lawyer to establish his precise holdings.

Bellanca's 1956 annual report is one of a long string of documents which the agency claims painted an inaccurate and incomplete picture of the company's 1955-56 financial transactions. The commission is holding the hearings to determine whether the Newcastle, Del., concern's stock should be taken off the American Stock Exchange or suspended for 12 months.

Preparation of the Statement

In response to questions on the preparation of Bellanca's 1956 annual statement to the S.E.C., Mr. Albert said he personally had not supplied information for the document, designated as a 10-K report by the S.E.C. He declared his lawyers kept the books on his personal holdings. Mr. Albert also said he did not remember being asked to dig up more complete data on his holdings as the company's report indicated he would.

"The matter was of small import to me as compared with my other duties," he said. "I relegated it as something to be done in the future."

Mr. Albert at times disclaimed knowledge on some points of S.E.C. procedure and Bellanca's intricate affairs. He declared, for instance, "I think I was told at one time annual reports had to be filed" with the commission but added he had never seen one of the documents which are entered as 10-K reports.

Question on Other Posts

At another point, the 50-year old Bellanca official replied "I really don't know" when asked if he was an officer or director of Blue Star Airlines, a Bellanca subsidiary. Mr. Albert said he was probably an official and board member of another Bellanca subsidiary, Oleum-Atlantic Corp., "if it is still in existence."

Mr. Albert, a central figure in at least some of the complex transactions which carried Bellanca from a small aircraft parts maker to a large corporation with numerous operating subsidiaries, stated he acquired control of the company in February, 1955. He said he exchanged the assets of L. Albert & Sons for 1,071,250 shares, or 82% of Bellanca's 1,300,000 outstanding shares.

The Bellanca stock then was valued at about $19 per share, he added.

Activity in Bellanca Stock

The S.E.C. began an inquiry into Bellanca affairs after spectacular stock market activity pushed the price of its shares to a high of $25,625 in the spring of 1956 and the price later fell sharply.

This decline reportedly reflected heavy selling of Mr. Albert's personal holdings of Bellanca common, which he is understood to have pledged as security for part of the financing used to acquire interests in other corporations. The price of Bellanca common dropped with that of other securities when President Eisenhower suffered an intestinal attack in June, 1956, and bankers and brokers reportedly sold the Albert-owned stock when he could not repay the loans immediately.

Tempers of lawyers on both sides flared briefly after Mr. Albert was unable to produce certain documents on his stock holdings. Frederick Moss, attorney for the commission's Division of Corporation Finance, remarked "It looks like we have to subpoena all records in this proceeding if we're to get them." Milton S. Gould, Bellanca lawyer, then claimed the company had cooperated fully at the inquiry and accused the 28-year-old Mr. Moss of "youthful petulence." Hearing Examiner James Ewell warned both attorneys "to refrain from personalities."

Industrial Broker's Role

Mr. Moss questioned the Bellanca president closely on company transactions with Joseph Abrams, a Long Island, N. Y., industrial broker, who sought out many of the companies Bellanca acquired. Mr. Albert testified he had consented to loan Mr. Abrams 50,000 Bellanca shares during March, 1955, after the broker agreed to give Bellanca first crack at companies he uncovered for acquisition. The 50,000 shares had a market value of about $1 million at the time, Mr. Albert said, and Mr. Abrams had an option to buy them for $400,000.

One Bellanca transaction with Mr. Abrams, which the S.E.C. attorney charged was never properly reported, involved Mr. Abrams' purchase of some rubber machinery from the company for $10,000. Mr. Abrams was then to sell the machinery for $300,000 worth of stock to Automatic Washer Co., Newton, Iowa, a company Bellanca acquired in December, 1955, Mr. Moss said. He added the machinery was never delivered to Automatic Washer.

Mr. Albert discussed briefly the tax angles of Bellanca's transactions which Mr. Abrams testified last month attracted him to the company. The Bellanca president, in explaining his idea of paying stockholders tax-free dividends, said "one is always interested in acquiring assets on which taxes can be brought to the lowest common denominator in terms of capital gains." He said his idea was to "buy and liquidate companies, thereby creating profits which could be spun off to stockholders as tax free dividends."

One transaction where this plan was considered but never completed, Mr. Albert testified, involved Bellanca's acquisition of N. O. Nelson Co., St. Louis, in August, 1956, for almost $5 million. The concern is currently undergoing bankruptcy proceedings. Mr. Moss questioned the Bellanca president extensively on this transaction, one of many the S.E.C. claims was not adequately reported to the agency.

Mr. Albert described two loan agreements Bellanca negotiated to complete the Nelson purchase after Bellanca ran short of funds for the acquisition. Mr. Albert said he personally put up $250,000 to keep the Bellanca option on Nelson and offered a $500,000 guarantee on a $4 million loan from Mastan Co., New York financing house.

The Bellanca president related Mr. Abrams had sprung so quickly to a defense of the deal when Bellanca was closing the loan with Mastan that the financial house had asked Mr. Abrams to guarantee the loan. After the meeting, though, Mr. Albert said, Mr. Abrams requested Mr. Albert to back his guarantee. The loan, Mr. Albert said, was later refinanced with another company after Bellanca could not meet the $400,000 monthly instalments to Mastan. Mr. Albert declared he had been forced to ante up one of the instalments himself.

Asked by Mr. Moss if he was worried at the time the Nelson transaction might fall through and spell trouble for Bellanca, Mr. Albert replied: "Mr. Moss, there's always just as good a deal around the corner."

N. Y. Stock Exchange

Closing Bid and Asked Prices of Stocks Not Traded

	Bid	Asked
AbbottL pf	100½	101½
Abacus Fd	30⅞	31½
Addressog	175	177
Aetna Std	25¼	26
Air Red pf	201	207
Ala&Vicks	152	160
Aldens pf	70½	72½
Alleg pf	245	260
Alleg pr pf	136	140
Alleg & W	102½	108½
Allied A Pap	3⅞	3⅞
Allis Ch pf	108	113
Amal Lea pf	23½	28½
Amal Sug	27½	28
Am Bak pf	90	92
AmBkNote	26½	27
Am B&N pf	34	37
AmBPar pf	19	19⅝
Am Can pf	37	37½
Am Cry S	33¾	34½
AmCryS pf	80½	83
Am Distill	25¼	25⅞
Am Europ	46½	47½
Am Hardware	20¼	20½
Am Ice	15¼	15½
Am Ice pf	95½	97
Am Inv pf	90	94
AmMP pf	80	82
Am Met pf	87	90½
AmMPd pf	39½	29½
Am Molass	14¼	14⅝
Am Rad pf	149¼	155
Am Snuff	41¼	42
Am Snuff pf	116	119½
Am WW 6 pf	25	25⅝
Am WW 5½pf	23¼	24½
Asch HG pf	86	86½
Ander Clayt	45¼	46
Andes Cop	33	34
Arnold Con	25	29
Atl C El pf	85½	87
Atlas Cp pf	15⅞	16
Aust Nich	10	10½
Aust N pf	17⅜	17⅝
Babbitt	4	4¼
Balt G pf C	81	82
Bang & Ar	43½	44½
Beat Fds	23⅝	
BeatFP 3½pf	120	138
Beech Sh pf	82	85
Beech Crk	41¼	42
Bell&H pf	87	92
Benef Fin pf	41⅝	43
Best & Co	29½	30¼
Beth Stl pf	142⅝	145
Bigelow pf	68½	70
Bliss & L	35½	36⅛
Bon Ami A	38½	39
Bon Ami B	75½	80
Buf Forge	30½	31¼
Budd Co pf	80½	82
Burl 4 pf	65	66
Brist-M pf	81	83
Burl 3½ pf	59	64
Byers	30¾	32½
Byers pf	101¼	102
Can Dry pf	76½	78
Can Sou Ry	50	52½
Cdn Brew	25⅝	27
Cannon M	49¾	50
Carr & Gen	23⅝	23⅝
Cater T pf	87½	91
Celan pf	108½	109½
Celotex pf	17	17⅝
Cent Ga Ry pf	77	83½
Cen Ill Lt	47¼	48½
Cen Vi S	17½	18½
Chain Belt	57	57⅝
Ches & O pf	99	103
Chi & E Ill A	27½	29
Chi Y Cab	15½	17⅜
Chick Cot	11¼	11½
Chile Cop	31	31¼
Cin G&E pf	83½	84¾
City Inv pf	100½	105
City Str pf	95¾	96½
Clev CCSL	166¾	170
Clev CCSL pf	78½	82
Cluett P 7 pf	128	130
Cluett P 4 pf	95	97
Coca C Int	800	
Colo & So	42¼	46
Colo So 1 pf	54	54½
Colo So 2 pf	52½	54½
Comw Ed pf	93½	95½
Con Laund	13¾	15½
Con Pw 4.16 pf	82½	84½
Container pf	85	89
Cont Bak	29¾	30
Ct Can 2d pf	109½	110
Cont Cop pf	22⅝	23½
CopwSti pf	69	74
CopwSti 5pf	50¾	53⅞
Corn G pf	77	81
CornG pf a	84	86
Crane pf	76	78
Crescent Cp	14	14½
Cudahy Pk pf	58	59½
CunnDrug	31½	32½
CurPub 4pf	57½	57¾
Dana pf	79	83
Davega Str	3	3¾
Davega pf	12¾	13⅜
Day PL pfA	79	80
Day PL pfB	73	75½
Day PL pfC	76	78½
Deere pf	27¼	27½
Det Hillsd	60½	63
De Vilbiss	45¼	46¼
Dev&Ray A	35¾	36½
Dia Mat pf	30	30¼
Dia T Mot	23¾	23⅞
Drewrys	18⅜	18⅞
duPont 3½pf	80½	82
Duq 4.20pf	45	48
Duq 4.15pf	42	45
Duq 4.10pf	40½	42¼
Duq 4pf	41	41½
Duq 3.75pf	38¼	39½
Duq 3.10pf	45	48
East Kod pf	145	148
EdisBr pf	76	77½
EkcoPd pf	82	86
Emer El	28	28¼
Erie&Pitt	58½	60
FamF pfB	66	71
Fedd G pf	48	55½
Fenestra	25¼	25½
Fibre Pap pf	96	101
Firest pf	100½	103
Firth Cpt	9	9¼
Flintkote pf	89	90
Food F pf	84	86½
Food M3¾pf	88	90
Frank Str	11½	11⅝
Gam Sk pf	42	44
Gar Wd pf	30¼	32⅝
GAmindus pf	53¼	56
GAminv pf	92	94
G Cbl 1pf	73	77
G Cont pf	11¾	12¾
G Controls	19½	19¾
G Mills pf	102	103
Gen Out Ad	35½	36½
GenPrec 1.60pf	29½	31
G Tire 4½pf	153	160
G Tire 4¾pf	92	100
Getty Oil pf	7¾	8¼
Gimbel pf	83½	84½
Gold & S	158	165
Grant pf	74½	75½
GtWestS pf	130	131
Green B&W	71	73
GulfS U4.44pf	85½	93
GulfSU 4.40pf	83	87
GulfSU 4.20pf	80	81½
Hack Wat	39	40
Ham Wat pf	86	89
HarbWk pf	128	135
Hat Cp pf	32½	34½
Heller	17	17⅜
Herc Pdr pf	105½	107½
Hersh Choc	58	59¼
HershCh pf	46¼	48
Hey Npt pfA	60½	63
Holly S pf	27⅝	28½
HookEl pf	84	86
Houd Ind pf	37½	38
HousF 4.40pf	90	93
HouseF 4pf	84	86
HouseF 3¾pf	68	70
HowardStr	13	13¾
Hunt Fds pf	76¼	78
Ill Pw 4.70pf	46	47
Ill Pw 4.42pf	41¾	43
Ill Pw 4.26pf	40½	41½
Ill Pw 4.20pf	40	41
Ill Pw 4.08pf	40½	41¼
Ind El de Mex	7⅝	8
Ing Rand pf	147	152
Insuran Ctf	22⅝	23¼
Interch pf	85	85¼
Int Miner pf	68½	71
Int Pap pf	81	82½
Int Salt	103	106
Int Silver pf	29¼	31¼
Isl Crk C pf	113	116
Jewel T pf	77	80
KaisAl cvpf	65	65½
KCPL 4.35 pf	84½	91
KCPL 4.50 pf	82	84½
KCPL 4 pf	85	87
KCPL 3.80 pf	74½	77
KayserJ	13⅝	13½
Kerr McG pf	27½	28
King Seel	30½	31
Lac Gas pf	23	28½
LaCons pf	2⅝	23
Lees&S pf	83	85½
Leh VC 1 pf	18⅝	19⅞
LiquidC pf	90	115
LongIL pfB	92	93
LIL pfD	83½	90
LIL pfE	80	82
LIL pfG	94½	96½
Louisv GE	30½	38½
MacAnd pf	113	116
Macy pf	86	89½
Mahon C	515	535
May D St pf	70½	72
May 3.40 pf	64	66½
Maytag pf	50	51
McCrory	13¼	15⅝
McCord pf	40	41½
McCre pf	68½	69½
McLell Str	16½	16⅝
McQuay Nor	18¼	17
Mead 4¼ pf	84½	86
Melv Shoe pf	79	80½
Mercant St	22¼	22¾
Merckev pf	110	116
Merck 3.50 pf	74	80
Met Ed 4.45 pf	88	93
Met Ed 4.35 pf	86	91
Mt Ed 3.85 pf	75	77⅝
Met Ed 3.80 pf	77	80
Midl Enter	29½	33
MpisMoi	13⅝	13⅞
MpisM 1 pf	80	83
Mpls M 2 pf	18⅝	20
Minn M&M pf	86¾	90½
Mohas 3 pf	61¼	64
Monon RRB	11	11⅞
Myers Bro	45	45½
NatLead pfA	144½	145½
NatLead pfB	125½	127
Nat Sug R	34½	35
NatVulFib	11⅞	13¼
Nehi Cp	14⅝	15
Neisner	13	13⅜
NJPw&Lt pf	79	81
NY Dock	77½	79½
NY Dock pf	98½	105
NY&Harlem	270½	330
NYSEG pf	73½	75
NiaM 3½ pf	99¾	100
Nia M 4.10pf	82	83
Nia M 3.90 pf	74½	78
Nia M 3.60 pf	70¾	71½
Nia M 3.40 pf	65	69
Noeast Cap	21⅝	22
NoNGas pf	102	103
NSPw 4.16 pf	86½	87
NSPw 4.18 pf	79	80
NSPw 4.08 pf	80	86½
NS Pw 3.90 pf	69¼	71
ObEd 4.56 pf	89¾	91
Oh Ed 3.90 pf	80	81¼
Okla G&E 4.24 pf	82½	84
Olin M pf	108	113
Oliver pf	83½	83¾
Overland	16½	16⅝
Oxf Pap pf	88¾	90½
PanhEPL pf	86¼	87
Park&Til	41	42¼
PatinoM	3½	3⅝
PeninT 1 pf	22½	23½
PaGSand	55½	56¼
PeoplesDrug	33½	34
PenP 1.32 pf	23½	24
Peoria&E	65	72
Pet Milk pf	96	97
Ph El 4.30 pf	88	90
Ph El 3.8 pf	77½	78½
Philco pf	60	61
PhilMor 4 pf	71¼	78
PhilMor 3.90 pf	65½	72½
Phill Van H pf	93¾	98
PillsMills pf	90	93
PitCok cv pf	92	95
PitPt Way	135	142
PitStl pf A	73½	76
PitStl prpf	79	81
PitYng&A pf	120	128
Pittston pf	94¾	96
PSE&G 4.30 pf	85	86½
PSE&G 4.18 pf	83	89
PSE&G 4.08 pf	78¾	82
PS In 4.20 pf	102	105
PS In 4.32 pf	21	21⅝
Reading 1 pf	35	36
Reading 2 pf	33¾	34½
Real Silk	38	44
Reis pr pf	5¾	5¾
Reliab St	14⅝	15
RellanM pf	56	57½
Reyn Met pf	43¾	45
Rey Tob	63	72
ReyTob 3.60 pf	73	73½
Ritter Co	22½	23
Rohm &H pf	89	93
Ruppert	10¾	11
Safe cvpf	161	175
SaltLSanF pf	67	67½
StL Swest	251	260
StL Swest pf	200	205
StRegP pf	87	88½
SangamoEl	35¾	36
ScottPap 4 pf	86	90
ScottP 2.40 pf	75	78
Scovill pf	80	82
Seagrave	13½	14
Seiber Rub	13⅜	14¼
SoCE&G pf	46½	49
SouindG	29½	28¾
SouRy M&O	78½	81
Spear pf	47	65
SpenCh pf	82	85
Spra Rd pf	91½	92½
Std G&E	3½	3¾
StOilOh pf	84½	86
Starrett LS	63¾	68
Sweets Co	23¼	24
Telautogr	5⅞	6
TexPacRy	119	122
Textron pf	18	18½
Thatch pf	57½	59½
The Fair	24½	25½
Therm pf	43½	44½
ThompJR	13⅜	14¼
ThompPd pf	80	83
Transue&W	35½	37½
Trans Tra	22⅝	23
TruaxT pf	47	48
TwinC pf	46	49½
UnEl 4.50 pf	90¾	91½
UnEl 4 pf	79	81½
UnEl 3.70 pf	74	85
UnTwistD	30¾	31¾
UnAir 1955 pf	103	115
Un Bk Cal	86	89
Un Carr F	45½	46½
UnGasIm	35	35⅝
UnPk C Min	1⅝	1½
US Freight	31¼	31¾
US Gyps pf	146	150
US Ind pf	43⅝	45
US Lines pf	8	8⅝
USPly pfA	73	77½
USPly pfB	94	98
Un Stkyd	12½	13⅛
Unit Stz pf	79	80
Un Wallpap	8¼	8½
Un Wall B pf	16	17½
Un Whel pf	77¼	78
Univ Lf pf	138	142
Vick S&P	123	
Vick S&P pf	123	
VictCW pf	74	79
Va C Ch pf	105	110½
VaE&P 4.20 pf	100	102
VaE&P 4.12 pf	81	84
VaE&P 4.04 pf	80	81
Wab RR pf	63	65
Walgreen	29¼	29¾
Ward Bak pf	87	88
Wes O&S pf	42	43
WPenP pf	95¾	96
WPP pfB	82	86
WVaP pf	95	98
W Auto pf	93	96
WestMary 2 pf	80	83
WestgEl pf	127	
Whirl pf	54	60
White Dent	26¾	27½
WhiteSew cv pf	36	36¾
White Sew pf	24¼	24¾
Wilson pf	69	72
Wilson Jon	15	16
WisElPw pf	116	121
Wrigley	80½	81½
Young S&W	30⅜	31

Over-the-Counter Markets

Wednesday, August 21, 1957

The following bid and asked quotations are obtained from the National Association of Securities Dealers, Inc., and other sources. They do not represent actual transactions. They are intended as a guide to the range within which these securities could have been sold (indicated by the "bid") or bought (indicated by the "asked") at the time of compilation. Origin of any quotation furnished on request. The "National" list is composed of securities which have a wide national distribution; the "Eastern" list comprises securities which have a wide distribution primarily in the Eastern region.

National Market

Industrial and Utility Stocks

	Bid	Asked	Prev. Bid
AMP Inc	23½	25⅜	23
Aerovox Corp	5¼	5⅝	5¼
Air Products	33	34⅝	31½
Am Box Board	28⅜	30⅞	28⅜
Am Com'l Barge	23½	25⅝	23½
Am Express	38¼	40⅞	37½
Am Hospital Sup	37½	40⅝	37½
Am Marietta	36½	39⅝	37½
Am Pipe Constr	27⅝	29⅝	27½
Am Res & Dev	29½	32	29½
Am Window Gl	11¼	12½	11½
Anheuser Busch	19⅝	20⅝	19½
Arden Farms	12⅝	14	13
Arden Farms pf	48	49¼	45⅝
Arizona Pub Ser	23	26⅝	24½
Arkansas Mo P	16⅝	17⅝	16½
Arkansas W Gas	21⅜	23⅝	22½
Art Metal Const	33	35⅜	32½
Assoc Spring	35¼	37⅝	35
Avon Products	45	48¼	45½
Aztec Oil & Gas	16¼	17⅝	15⅝
Bareco Inv	6⅝	7⅛	6⅝
Bates Mfg	5⅝	6¼	5⅝
Bausch & Lomb	20½	22⅝	21
Baxter Lab	21	22⅞	20¾
Bayless A. J.	9⅞	10⅝	9½
Bell & Gossett	9¾	10¼	9½
Beneficial Corp	8⅞	9¼	8⅞
Berkshire H'way	8	8½	8⅛
Beryllium Corp	41	44⅝	41
Black Hills P&L	23	24⅝	22⅝
Black Sivalls & B	27	28½	26¾
Botany Mills	6¼	6⅝	6¼
Bowser Inc pf	16	17⅝	16⅝
Brown & Sharpe	24½	26¾	23⅝
Brunner Mfg	7⅝	8⅛	7⅝
Brush Beryllium	15	15¾	13⅝
Buckeye Pc Cast	34	36⅝	34
Bullocks Inc	40⅝	43⅝	41
Burndy Corp	13⅝	14⅝	13⅜
Cal Oregon Pw	29	31½	29
Cal Water Ser	39½	42½	39⅝
Cal Water & Tel	19½	20⅝	19½
Can Delhi Petr	9¼	10¼	9
Can Superior Oil	30	32½	27¼
Carlisle Corp	9¼	10¼	9¼
Carpenter Paper	36	38½	36⅛
Ceco Steel	22	23⅝	21½
Cedar P F T Cts	6¼	6¾	6¼
Cent El & Gas	14⅝	16	14⅝
Cent Ill El & G	31	33½	31½
Cent Indiana Gas	12⅝	13⅝	12⅝
Cent La Elec	34½	37¼	34½
Cent Maine Pw	21⅝	23½	21⅝
Cent Pub Util	19½	21⅛	19½
Central Soya	29½	31⅝	29½
Central Tele	18⅞	20¼	18⅝
Cent Vermont PS	16	17⅛	15½
Chattanooga Gas	4⅝	5	4⅝
Citizens Util A	14⅜	16	14½
Citizens Util B	14⅜	16	14½
Clinton Machine	5⅞	6¼	5⅝
Cnt St Gas PR	10¼	11⅛	10¼
Collins Radio A	18	19⅝	17¾
Collins Radio B	17½	18⅞	17¼
Colonial Stores	23	24⅝	22⅝
Colo Inter Gas	56½	60⅞	56½
Colo Mill & Elev	20¼	22¼	20½
Colo Oil & Gas	21⅝	23¼	21⅜
Colo O & G pf	33	35⅝	33½
Comwealth Gas	7⅜	8¼	7⅝
Commonw Oil Ref	34	36⅝	34
Conn Ry & Pw	18	19¼	17½
Cont Trans Lines	8⅜	9	8⅜
Copeland Refr	13¼	14½	13
Cross Co	33¾	36⅝	34
Cummins Engine	50½	55	50½
Cutler Labs vt	8½	9⅝	8½
Cutler Labs ltd vt	8½	9⅝	8½
Darling L A	12	13⅝	13
Delhi Taylor Oil	16¼	17¼	15⅞
Dentists Supply	16¼	17⅝	16
Detr & Can Tunl	13¼	14⅞	13¼
Detroit Harv	19	20⅝	18½
Detr Intl Bridge	18¼	20¼	18½
Diciaspbone Cp	58½	63½	59½
DiNoc Chem Arts	13⅝	14⅝	13⅜
Disney W Prod	23½	24⅝	22½
Dixilyn Dr A	4½	5⅜	4½
Doeskin Prods	2½	3	2½
Donnelley R R	24⅝	26½	25
DuMont Brdcstg	8⅝	9¼	8½
Dun & Bradst	30	33⅛	30
Dunham-Bush	10⅜	11½	10⅝
Dynam of Am pf	13¼	14⅝	13
East Texas N G	8½	9¼	8½
Eastern Ind	19½	20⅝	19⅛
East Util Assoc	32½	34⅝	32½
Electrolux Corp	9⅞	10⅝	9¾
El Paso Elec	22¼	23⅞	23
Emhart Mfg	48	51⅝	48
Empire State Oil	7⅞	8½	8
Equity Oil	30¼	32⅝

AMERICAN STOCK EXCHANGE MOST ACTIVE STOCKS

	Volume	Close	Chge.
Five Domestic Stocks:			
Roosevelt Rac Tri Cont wt	34,900	7⅝	— ⅛
Crew Coll	14,900	16⅝	— ⅛
U S Foil B	13,800	10⅞	— ⅛
Goldfield	11,300	33	— ⅛
Five Foreign Stocks:	8,500	1	+ ⅛
Pac Pet Ltd	21,400	31	+ 2⅛
Scurry R	19,300	3½	+ ⅛
Nickel Rim	14,000	2 5-16	+ 1-16
Fargo Oils	13,200	7 9-16	+ 3-16
Can So Pet	11,000	7½	+ 3-16

American Stock Exchange Transactions

Wednesday, August 21, 1957

VOLUME, 650,000 SHARES

SINCE JANUARY 1

	1957	1956	1955
Total sales	143,091,549	154,979,889	153,867,904

	Wed.	Tues.	Mon.	Fri.
Issues traded	512	539	535	477
Advances	228	163	73	178
Declines	139	186	321	130
Unchanged	192	192	141	189
New highs, 1957	3	2	1	6
New lows, 1957	18	61	41	23

A

High	Low	Stocks	Div.	Sales in 100s	Open	High	Low	Last	Net Chg.
20	23½	AcmeW 2	.40	4	7½	7½	7½	7½	+ ⅛
9¼	5¾	AdamCon	⅛d	2	8⅝	8⅝	8⅝	8⅝	— ⅛
2¼	1½	Aero Sup		2	2⅜	2⅜	2⅜	2⅜	+ ⅛
11⅝	5⅞	Ainsworth	.20g	26	10¾	10¾	10½	10½	— ⅛
1	11-16	Alas Pet		6	2	2	2	2	— ⅛
34½	27⅝	Ala Gas	1.80	2	29	29	29	29	— ⅛
31½	25	AlanWd	1.40pxd	1	28	28	28	28	— ⅛
4¼	2⅝	Alleg Airl		1	25	25	25	25	+ ⅛
6½	3¾	Alleg Cp wt		2	3⅝	3⅝	3⅝	3⅝	
6⅞	3¾	Allied Art		47	3⅝	6½	5⅞	6	
32½	19⅝	Allied Con	1a	2	41½	41½	41½	41½	+ 1⅛
17	10⅝	AlliedPap	.32h	11	16⅝	16⅝	16⅛	16⅛	+ ⅛
41½	11	Am Electron	⅛	13	18	18⅛	18	18⅛	+ ⅛
30⅝	26¼	AmLaunM	2	2	28½	28½	28½	28½	— ⅛
11⅝	8½	Am Marac	½t	22	9	9	8¾	9	+ ⅛
34½	30½	Am Meter	2	5	31½	31½	31½	31½	+ ⅛
18⅝	12⅝	Am PetrolA	½f	16	14⅝	14⅝	14⅝	14⅝	+ ⅛
39½	19¼	Am Photo	.65g	2	34½	34½	34½	34½	
17½	13¼	Am Seal	½f	2800	13⅜	13⅜	13⅛	13⅛	— ⅛
15⅝	7⅝	AMI Inc		2	12½	13	12½	13	+ ⅛
7¼	4¾	Amur Oil		13	5	5⅛	5	5⅛	+ ⅛
2½	1	Anacon Ld		38	⅞	1	⅞	1	+ ⅛
17⅛	11⅛	Ang Am Expl		10	11⅝	12¼	11⅝	11⅝	— ⅛
10⅛	7⅛	AngLauA	.80g	6	7⅝	7⅝	7⅝	7⅝	
4¾	4¾	Ang Wupp	.30	2	4⅞	4⅞	4⅞	4⅞	
101	85	AppEl	pf4½	x10	87½	87½	87½	87½	+ ⅛
41½	33	Ark F Oil	1	10	38⅛	38⅝	38⅛	38⅛	+ ⅛
28⅝	20	ArkLaGas	1.20	36	25⅝	25½	25	25	— ⅛
— 6½	4⅛	Armour wt		3	5½	5⅝	5⅝	5⅝	— ⅛
15⅛	13⅜	ArmstRub A	1	2	14⅜	14½	14⅜	14⅜	— ⅛
22⅞	17½	Aro Equip	1	1	17½	17½	17½	17½	— ⅛
11⅝	9¼	Asso Art Prod		30	9⅝	9⅝	9⅝	9⅝	— ⅛
3	2	Asso Fd Strs		2	2⅝	2⅝	2⅝	2⅝	
3⅛	3⅛	Asso Oil & Gas		6	3⅛	3⅛	3⅛	3⅛	
1	1	Atl C Fish		2	1⅛	1⅛	1⅛	1⅛	
26½	14½	Atlas C Min		33	15	15⅝	14½	14½	— ⅛
6	4½	Atlas Cp wt		36	4½	4⅝	4½	4½	— ⅛
6⅝	4⅝	Atlas Plyw		13	6⅜	6⅜	6⅜	6⅜	
21⅞	18⅝	Audio Dev	.05g	13	19⅝	19⅝	19⅝	19⅝	— ⅛
46	36	Auto Vot	.80a	1	37⅞	37⅞	37⅞	37⅞	— ⅛

B

21⅝	14⅝	Bailey Sel		24	14⅝	14⅝	14⅛	14½	— ⅛
16⅝	14⅝	Bald Rub	1a	2	15⅞	15⅞	15⅞	15⅞	— ⅛
3½	2¾	Bald Sec	.12e	11	3	3	2⅞	2⅞	— ⅛
4	3 9-16	Banff Oil		7	3	3	2⅞	3	+ ⅛
13⅛	6⅝	Barium Stl	.15d	54	6⅝	7	6⅝	6⅝	+ ⅛
18½	9⅞	BarryContB	.40	2	9⅝	9⅝	9⅝	9⅝	— ⅛
5⅝	3⅛	Basic Inc	1	2	16⅝	16⅝	16⅝	16⅝	— ⅛
4½	3½	Bearings	.05g	1	3½	3½	3½	3½	
5⅝	3⅝	Beau Drum	.40	1	5	5	5	5	
14	9	Beck Shoe		1	14¼	14¼	14¼	14¼	+ ⅛
13⅞	9	Belock Inst	⅝f	3	11⅝	11⅝	11⅝	11⅝	— ⅛
8⅞	6⅞	Bearus	.30g	7	7⅞	7⅞	7⅞	7⅞	
7	6⅞	Blumenth		5	7⅛	7⅛	7⅛	7⅛	
34½	29½	Bohack 1		1	29½	29½	29½	29½	
13⅝	8	Borne Chem		4	12⅞	13¼	12⅞	13¼	+ ⅛
12⅝	10⅛	Brad Foote	.10g	4	10⅝	10⅝	10⅝	10⅝	— ⅛
8⅝	5⅝	Bras Trac	½g	4	8⅛	8	8	8	— ⅛
3⅝	2⅝	Breeze Cp		3	3	3	3	3	— ⅛
6⅝	4⅝	Br Am Oil	1	5	6⅜	6⅜	6⅜	6⅜	+ ⅛
53¾	18⅞	Brit Pet	.25g	51	50½	51	50½	50½	
20⅛	15⅞	Brown Co	1	15	18⅛	18⅛	18⅛	18⅛	
13½	8⅝	BrownFDis	.80b	1	16⅛	16⅛	15⅞	16	
23	18⅝	Brown Rub		1	18	18	18	18	+ ⅛
3⅝	2⅞	Bruce	½	1	9	9	9	9	
2⅞	2⅝	Buckeye Cp		3	18½	18½	18⅜	18⅜	— ⅛
6⅝	5⅝	Budget Fin	.40	1	3	3	3	3	
22½	15½	BuffEclip	1.20b	1	6⅝	6⅝	6⅝	6⅝	— ⅛
19½	12	Bunk Hill	⅓g	3	15⅝	15⅝	15⅝	15⅝	— ⅛
9 16	4⅜	Burma M	.03g	1	13⅝	13⅝	13⅝	13⅝	— 1-16
3½	2¼	Burr JP	¼f	1	2⅞	2⅞	2⅞	2⅞	— 1-16
		Byrd Oil		18	1⅝	1⅝	1⅝	1⅝	— ⅛

C

38	25	C& CTelev		27	15-16	15-16	15-16	15-16	
3⅞	2½	CalAsEd	.10	4	3⅛	3⅛	3⅛	3⅛	+ ⅛
14⅝	13⅜	CalEastAv	¼f	3	2⅝	2⅝	2⅝	2⅝	+ ⅛
60	52	CalElPw	.76	4	53	53	53	53	+ ⅛
80	52	CalElP 3pf	3	x50	54½	54½	54½	54½	— 1-16
14	7½	CalElP pf	2½	x50	43	43	43	43	+ 1
8 15-16	5⅝	Campb Chib		50	8	8¼	7¾	7¾	— 3-16
10⅝	6⅞	Can So Pet		110	7 9-16	7 9-16	7 9-16	7 9-16	— 3-16
3 5-16	1⅞	Cdn Admiral		72	7⅝	7 11-16	7 11-16	7 15-16	— 7-16
4⅝	3¼	Cdn Hmstd		6	2 11-16	2 11-16	2⅝	2⅝	
37½	21⅛	Cdn Marc	.06g	2	24⅝	24⅝	23⅝	24⅛	+ ⅛
3	2 5-16	Cdn Petrof	pf	6	2 9-16	2 9-16	2 9-16	2 9-16	
7	5⅞	Cdn Will M		1	6	6	6	6	
2 13-16	1⅝	Canal Rand		13	2⅛	2⅛	2⅛	2⅛	
3 9-16	1 13-16	Canso Nat Gas		41	2⅝	2⅝	2⅝	2⅝	+ ⅛
29	27	Canso Oil Pd		34	2⅝	2 9-16	2⅝	2⅝	+ ⅛
9	7⅝	CapCityPd	1a	x100	28	28	28	28	+ ⅛
3⅝	2⅝	Carey B&K	.90	1	3	3	3	3	
32	31½	Carnation	1a	33	33	33	33	33	+ 1
23½	17⅞	Carter, JW	.40	3	17⅞	17⅞	17⅞	17⅞	+ ⅛
8⅝	6	Castle,AM	1.20b	3	7⅞	7⅞	7⅞	7⅞	+ ⅛
2½	1⅝	Catalin	.10g	9	2⅛	2⅛	2⅛	2⅛	
21½	14½	Cenco Cp	.20g	9	15⅝	15⅝	15⅝	15⅝	
3⅛	2⅜	Cen Explor		38	3 3-16	3	3 3-16	3 3-16	+ 1-16
73	63	CenIlSec		3	11	11	11	11	+ 1-16
		CenMPw	pfA	x110	63½	63½	63½	63½	+ 1½
4⅝	3¾	Charter Oil		4	3 5-16	3⅜	3 5-16	3⅜	
8	6	Chief C Mng		6	7-16	7-16	7-16	7-16	+ 1-16

D

13¼	10⅛	DaitchCD	.60	1	13⅜	13⅜	13⅜	13⅜	— ⅛
7⅞	6½	Davidson	.40	2	6⅝	6⅝	6⅝	6⅝	
2⅛	1⅝	Day Mines	.02a	4	2	2	2	2	
39½	29½	DenMfgA	1.60a	3	30	30	29½	29½	+ ⅛
2 15-16	1⅞	Det Gask		1	2	2	2	2	
46	18⅛	Diners Club	1½f	5	40½	41¼	40½	41¼	+ ⅛
15½	12⅞	Diversey	.80a	1	13⅝	13⅝	13⅝	13⅝	
23½	20¼	Dome Expl		15	11⅛	11⅝	11⅛	11⅝	+ ⅛
11	8⅝	DomStl&C		7	9⅝	9⅝	9⅝	9⅝	
13	11	DomTar	½	1	29	29	29	29	+ ⅛
15	13	DorrOil	.80	32	17½	17½	17½	17½	+ ⅛
41	34½	DorrOilv	pf 3	x250	37½	37½	37	37	
5	4⅝	Doug Oil		5	5	5	5	5	
23½	19	Draper	1.60	7	23	23	23	23	+ ⅛
30⅝	28½	Drill&Expl	½	12	29⅝	29⅝	29⅝	29⅝	+ ⅛
6	4⅞	Duke Pw	1.20	4	30½	30½	30½	30½	
38½	28	DuMont Lab		8	30½	30½	30½	30½	+ ⅛
7	5	DuvalSul	1¼	4	5¼	5¼	5¼	5¼	
		DynamAm	.40	13	5¼	5¼	5¼	5¼	

E

31⅝	16	EastSta Cp		4	16⅝	17	16⅝	17	+ 1
8⅝	7⅛	EdoCorpA	.80	2	8	8	8	8	+ ⅛
12⅝	8	ElBondS	1.40	27	30	30	29½	30	
17	12	Electronics		1	27½	27½	27½	27½	
17	12	El-Tron		6	14	14	14	14	
43⅜	38½	EmeryAir	.40b	13	41	41½	41	41½	+ ⅛
14	10⅝	EmpMillw	¼f	1	14	14	14	14	
		EquityCp	.15g	14	3½	3⅝	3½	3⅝	
		EquityCp	pf 2	x100	40	40	40	40	
14	10⅝	ErieFor	.30d	16	8	8	8	8	
7⅝	6½	EriePw	6 pf	.60	1	11	11	11	
1¼	7-16	EroMfg	⅛a	1	7	7	7	7	
		Eureka Cp		137	7-16	½	7-16	7	— ⅛

F

12⅝	7½	Factor	.60a	2	11⅝	11⅞	11⅝	11⅞	+1
27⅜	16	Fairch Cam		5	25½	25½	25	25½	— ⅛
3½	1½	Faraday Uir		46	2½	2⅝	2½	2⅝	
10⅛	5¼	Fargo Oils		132	7⅜	7⅝	7⅜	7⅝	+ ⅛
43	38⅝	FireAs	2.20	x130	40	40	40	40½	+1
7⅝	3⅞	Firth Ster		29	14½	14⅝	14½	14½	+ ⅛
10⅛	7⅝	FlyTiger	⅛f	5	8⅛	8⅛	8⅛	8⅛	
3⅞	2⅝	FordL	.07g	6	4½	4½	4½	4½	
2¾	1⅝	Fox Head		11	3⅝	3⅝	3⅝	3⅝	
9¾	6⅞	Fresnillo	.40g	1	6⅝	6⅝	6⅝	6⅝	

G

1⅝	11-16	GalkenoMin		24	⅝	⅝	9-16	9-16	— ⅛
36	39½	GFirep	1.80g	1	49	49	49	49	
19	16	G Indust	½f	2	16⅝	17	16⅝	17	+ ⅛
17	5½	Gen Plyw		23	14½	14⅝	14½	14⅝	
18		G Ptg	pf cdl	x100	44½	44½	44½	44½	
	1¾	qGen Strs		1	1⅝	1⅝	1⅝	1⅝	
30	8⅝	GenTransist		3	11⅝	11⅝	11⅝	11⅝	
85	3⅞	GaPw	pf4.60	x25	88½	88½	88½	88½	
21⅝	10	GiantY	.15g	31	11	11	10⅞	11	+ ⅛
11½	9¾	Glad McB		1	19	19	19	19	
20	13	GlenAld	.30g	26	10⅝	10⅝	10⅝	10⅝	— ⅛
28½	21	GlenDiaM	⅛g	1	23	23½	23	23	+ ⅛
		GlobeWI	1.30b	2	13	13	13	13	
		qGobel		4	3½	3½	3½	3½	
	11-16	Goldfield		85	⅞	1	⅞	1	+ ⅛
26½		GoodMf	new	4	27½	27½	26⅞	26⅞	— ⅛
25	23	Gorh Mf	2	9	25½	25½	25½	25½	+ ⅛
7	4	Gray Mfg		1	5½	5½	5½	5½	
23	19	GtAlnd	.05g	2	20	20	20	20	
191½	143	GtAAP	6	273	168½	168½	168½	168½	— 1½
1⅝		GtLak	O&G	4	1⅝	1⅝	1⅝	1⅝	+ ⅛
12⅞	8	Grid Freeh		31	8	8½	8	8	
4⅝	3½	Guild Films		11	3⅞	3⅞	3⅞	3⅞	

H

8½	3¼	Hall Lamp		1	7½	7½	7½	7½	+ ⅛
14	10½	HarbPly	.40	2	10⅞	10⅞	10⅞	10⅞	
43⅜	36	Harnischf	.80	2	38	38	38	38	— ⅛
31	27½	Harvard Inv		21	31½	31½	31½	31½	+ ⅛
		Hastings	.15g	1	3⅛	3⅛	3⅛	3⅛	+ ⅛

I

6 1-16	5	ImpChem	.60g	13	5⅛	5⅛	5⅛	5⅛	+ 1-16
63	50½	Imp Oil	1.20a	13	51⅝	52	51⅝	52	+ 1-16
6⅛	4 13-16	Imp Tb Br	.15g	13	5⅛	5⅛	5⅛	5⅛	+ ⅛
94½	78½	InpiaP&L	pf 4	x40	80⅝	80⅝	80⅝	80⅝	
24	13½	Indust Est	⅙f	3	20½	20½	20½	20½	+ ⅛
2½	1	Ind Hard		1	2	2	2	2	
100	90	InsNAm	2½	x150	90½	90½	90½	90½	
11⅝	8½	Int Brew	.80	4	10⅝	10⅝	10⅝	10⅝	
60½	43½	Int Petrol	1.05g	29	49⅝	50½	49⅝	50½	+ ⅛
3	2¼	IntResist	.25c	6	3	3	3	3	
14½	10⅝	InvesRoy	.10a	10	13⅝	13⅝	13⅝	13⅝	
3	2½	IronFirem	.15g	1	11½	11½	11½	11½	+ ⅛
3	2½	IrvingAir	Ch	10	10	10	10	10	
3	2½	Israel Am	Oil	1	10	10	10	10	
3½	9-16	Israel M	Pet	33	11-16	11-16	11-16	11-16	

4 1-16 1 11-16 Jupiter Oils 88 3¼ 3 3-16 3 1-16 3 3-16 + 1-16

J

K

17⅜	12⅝	Kaiser Ind		13	13⅝	14	13⅝	13⅝	+ ⅛
18⅛	13½	Kawneer	.40	2	14	14	14	14	
21⅞	16½	Kidde	1	2	17½	17⅝	17½	17⅝	+ ⅛
6½	4¾	Kingsford	2½f	17	5⅜	5⅜	5⅜	5⅜	
7⅞	4⅞	Kingst	Pd	36	5⅛	5⅛	5⅛	5⅛	
7⅞	4⅞	Kin Ark	Oil	1	5⅛	5⅛	5⅛	5⅛	
4⅞	3⅝	Kirby	VenSyn	1	3⅝	3⅝	3⅝	3⅝	
7⅝	4⅝	Kirk	Minerals	1	5⅛	5⅛	5⅛	5⅛	
13⅝	12½	Klein D	Strs	1	12⅝	12⅝	12⅝	12⅝	+ ⅛
24½	21⅛	Knott	Hotels	1b	21⅝	21⅝	21⅝	21⅝	— ⅛
3⅝	3⅜	Kropp F	.15g	8	3⅝	3⅝	3⅝	3⅝	

L

5⅝	5¼	L'Aiglon	.40	1	5⅜	5⅜	5⅜	5⅜	— ⅛
4	4	Lake Sh	M	8	5⅞	5⅞	5⅞	5⅞	— ⅛
9	7	Lakey Fd	.20g	9	7	7	7	7	
15⅝	13⅜	LamsonCp	1ad	3	13⅞	14	13⅞	14	+ ⅛
6	5	Lear	.30	34	5¼	5⅝	5¼	5⅝	+ ⅛
3½	2⅝	Lefc Steal	4f	4	3	3	3	3	
14	12	LeonardR	½g	1	13⅝	13⅝	13⅝	13⅝	
38		Le Tourn	1	x20	39⅝	39⅝	39⅝	39⅝	
3½	3¼	Liber Pet		7	3⅜	3⅜	3⅜	3⅜	
8	3⅜	Lib Fab		1	7⅞	7⅞	7⅞	7⅞	
3½	2⅝	Lodge & S		1	3	3	3	3	
60½	44⅜	La Land	1.30a	13	47½	47½	47½	47½	
12⅞	9⅝	LynchCp	.60	15	11½	11½	11½	11½	+ ⅛

M

12	7⅝	Macfad Pub	.80	8	11⅛	11⅛	11⅛	11¼	+ ⅛
19½	9½	MackTrk	wt	x275	12⅝	12⅝	12⅝	12⅝	
17⅝	13½	Magna	Oil	2	16⅛	16⅛	16⅛	16⅛	
15½	11	MalnaiSv	1.08	6	12⅝	12⅝	12⅝	12⅝	
13½	8	ManatT&R	1.20	6	14⅛	15	14⅛	15	+ ⅛
15	11	MasseyH	.40	17	14½	15	14½	15	+ ⅛
26⅛	20	Mays, J W	1	1	24½	24½	24½	24½	
30⅜	24½	McDonAire	½b	37	27⅝	28⅛	27⅝	27⅝	+ ⅛
37	33¼	McKee	2	39	39	39	39	39	+ ⅛
13½	8	MeadJohn	1.20	4	31	31	30½	30½	
13½	8	Menasco	30g	20	8¼	8¼	8¼	8¼	
25⅞	17⅝	Merrii Pet		84	18⅝	19	18⅝	19	+ ⅛
57⅞	34	Mesaai Iron		12	37	39½	37	39½	+ ⅛
19½	12	Met&Thaw	1.20	3	23⅝	24½	23⅝	24½	+ ⅛
5	3	Mich Chem		10	34½	34½	34½	34½	
4⅛	3⅛	Mich Plating		1	4½	4½	4½	4½	
11⅛	8	Mich Sugar		1	8	8	8	8	
8	6	Mid St Pet		11	8½	8½	8½	8½	
8	6	Mid-WAb	.60b	1	7½	7½	7½	7½	
14	10⅝	MidwPip	1¼	4	13½	13½	13½	13½	
23⅝	16½	MillWohl	.40	4	22½	22½	22½	22½	
13⅝	10⅝	MoPbSv	.72b	5	13	13	13	13	+ ⅛
1		Moly Cas		26	15-16	15-16	15-16	15-16	
23½	20⅜	Molybd	.60	11	22⅝	23	22⅝	23	+ ⅛
139		MontWdA	7	x200	143½	143½	143	143	+ ⅛
44	41¼	Moodyln	pf3	x100	42	42	42	42	
17½	13⅝	MtVerM	1½	x100	16⅜	16⅜	16⅜	16⅜	+ ⅛
22½	17⅞	Murphy Cp		3	34	34½	34	34	+ ⅛
29	23⅝	MuskPR	.80	56	24	24	24	24	
		Muskog	2a	1	29¾	29¾	29¾	29¾	— ⅛
4½	3½	Muter Co		1	3⅞	3⅞	3⅞	3⅞	

N

3	2	Namm Loes		6	3½	3½	3½	3½	
11⅝	8½	Nat Alf	Deh	3	9	9	9	9	+ ⅛
5½	3⅝	NBellR	¼a	2	3⅝	3⅝	3⅝	3⅝	+ ⅛
5½	4	Nat Pet		62	4 1-16	4¼	4 1-16	4 3-16	+ 3-16
26⅝	9⅝	NPresId	.60	2	9⅝	9⅝	9⅝	9⅝	
17½	12⅝	NatResearch		5	15¼	19½	18½	19½	+ ⅛
22	20	NatRub	1.40a	1	20	20	20	20	
34⅝	22	NatStarch	1b	2	29	29½	29	29½	+ ⅛

O

5	80⅝	80⅝	80⅝	— ⅛
4	95½	95	95½	— ⅝

P

31	99½	99¾	99½	
7	79½	79¾	79½	— 3½
10	85	85	85	— ⅛
13	85	84	85	+ ⅛
5	79½	79½	79½	+ ⅝
9	77	77	77	
4	78	78	78	— 6
4	77	77	77	— ⅛
2	82	82	82	
2	100⅝	100	100⅝	+ ⅝
1	100	100	100	
11	98⅝	98½	98⅝	+ ⅛
3	96½	96½	96½	
12	83½	83½	83½	— ⅛
2	82½	82½	82½	— ⅛
9	79½	78½	79¼	+ 1⅛
1	105	105	105	
137	104⅜	104	104⅜	+ ⅛
6	92⅝	92⅝	92⅝	— ⅛
3	86	86	86	
1	96⅝	96⅝	96⅝	+ ⅝
10	97½	97½	97½	+ ⅝
3	99¼	99¼	99¼	

Q

R

16	13½	Rapid Elect	5d	1	14	14	14	14	
63⅜	39⅞	Raym Conc	3	2	54½	54⅝	54½	54⅝	+ ⅛
16½	9⅝	Rayo Tube	½b	2	12	12	12	12	
9-16	9-16	Reis & Co		2					— ⅛
3	2	Reitar Prod		8	2½	2½	2½	2½	— 1-16
11	11	RemArms	.20g	13	11	11	11	11	
4⅝	4⅛	Repub Indust		1	5⅝	5⅝	5⅝	5⅝	
2⅝	2⅛	Richwell Pet		12	2⅜	2⅜	2⅜	2⅜	
87	72	RioGr VG	.10g	3	78	78	78	78	— 1-16
8⅝	6⅝	Roch GptF	4	x30	73	74	73	74	+ 1
2	2	RooseveltF		2	8	8	8	8	
21	20¼	RooseveltRac		349	77⅞	78	77⅞	78	+ ⅛
31	24½	RossEngin	1.20	2	28	28	28

Wednesday's Volume, 1,720,000 Shares

	1957	1956	1955
Volume since Jan. 1	343,946,991	377,500,407	440,133,602
Total sales			

MOST ACTIVE STOCKS

	Open	High	Low	Close	Chg.	Volume
Sunshine Mng	14⅝	14⅝	12¼	12⅝	– 3	34,800
Gen Motors	43⅝	43⅝	43⅛	43⅜	– ⅛	19,900
Std Oil NJ	61⅝	63¼	61⅝	62¾	+ ⅜	19,100
Transamerica	35	37⅝	35	37⅛	+ 3	18,800
Beth Steel	43½	45⅝	43	45⅛	+ 1⅝	18,000
Phillips Pet	43½	44⅝	43¼	44⅜	+ 1⅛	17,100
Sterling Drug	32⅝	33⅝	32⅝	33⅛	+ ⅝	16,400
Am Export L	25⅝	25⅝	25⅛	25⅛	– ⅛	15,400
Anaconda Co	55⅝	56⅝	53¾	55½	+ 1	13,300
Am Tel & Tel	173	174	173	173⅝	+ ⅛	13,800

Average closing price of most active stocks: 53.43.

New York Stock Exchange Transactions

Wednesday, August 21, 1957

A

– 1957 – High	Low	Stocks Div.	Sales in 100s	Open	High	Low	Last	Net Chg.
51½	37¼	Abbott L 1.80	22	44⅛	44⅝	44⅛	44½	+ ⅛
17½	11¼	ABC Vend .80	8	15	15⅛	14⅝	15	
64⅞	57½	ACF Ind 4	58	58⅛	58⅛	58⅛	58⅛	
16½	13⅜	AC F Wrig .40b	4	13⅞	13⅞	13⅝	13⅝	
38⅝	30	Acme Stl 2	10	30¼	30⅝	30⅛	30⅜	+ ⅛
27½	23⅝	Adams Ex .80g	11	25½	26	25⅝	26	+ ⅛
27¼	24	Ad Millis 2	1	26½	26½	26½	26½	+ ⅛
9	9	Admiral	16	9¼	9¼	9⅛	9⅛	
21⅞	20¼	Aeroquip .40b	9	27	27	27	27	
65⅝	46⅛	Air Reduc 2½	26	34⅝	34⅝	34⅛	34⅛	+ ⅛
3⅝	2½	Alaska Jun	4	3¼	3¼	3¼	3¼	
19⅝	15¼	Alco Prod 1	11	15½	15⅝	15⅜	15⅜	
114	107	Alco Pd pf7	x30	113½	113½	113	113	
18⅝	15¾	Aldens 1.30	2	16⅛	16⅛	16⅛	16⅛	+ ⅛
9⅛	5⅝	Alleg Cp	56	8½	8⅝	8⅝	8⅝	+ ⅛
65⅝	47	Alleg Lud 2	28	48⅝	49⅛	48⅝	48⅝	– ⅛
16	13	Allen Ind 1	4	15¼	15¼	15¼	15¼	– ⅛
98⅜	82½	Allied Ch 3b	30	85¼	85½	85	85	
23½	21¼	Allied Kid 1.60a	1	22½	22⅝	22½	22½	+ ⅛
58¼	54⅝	Allied Lab 1a	10	56½	57⅝	56⅝	57¼	+ 1⅛
29⅝	27½	Allied Mills 2	3	27⅞	28	27⅝	28	+ ⅛
20⅝	19⅛	Allied Prod 1.60	9	22⅞	23	22⅝	23	+ ⅛
24½	19⅛	Allied Strs 2	12	43⅝	44	43⅝	44	+ ⅛
47⅞	40¾	Allied St pf 4	x60	76¼	76¼	76	76	
82	75	Allis Chal 2	33	33¾	34	33½	33⅝	+ ⅛
36⅛	32	Alpha PC 1½	3	34⅞	35	34⅝	35	+ ⅛
39	34⅝	Alpha Pf 1.50	1	42⅝	42⅝	42⅝	42⅝	
53¼	40⅝	Alum Ltd .90	43	83⅞	83⅞	83⅜	83⅜	+ ⅛
202	80	Alcoa 1.20	1	43⅞	43⅞	43⅞	43⅞	+ 1
53¼	41	Amerace ¼d	24	120⅝	121½	119⅞	119⅞	– ⅜
347½	104½	Amerada 2	4	68½	69	68½	68½	+ ⅛
70⅝	60¼	Am Ag Ch 3a	34	67⅝	68	67⅛	67⅛	– ⅛
24¼	17½	Am Airlin 1	1	91	91	91	91	
113	89	Am Airl pf 3½	3	36½	36½	36½	36½	
37¼	31⅝	Am Baker 2.40	3	36⅛	36⅝	20⅝	20⅝	+ ⅛
57	19¼	Am Bosch 1b	55	19½	20	50⅝	50⅝	+ ⅛
57½	41⅝	AmBrkSh 2.40a	27	51⅛	51⅛	50⅝	126	+ 2⅝
140	104⅝	AmBrkSh pf 4	7	127	127	126	18½	+ ⅛
24⅞	18	Am Bd Par 1a	18	18¼	18½	18⅛	5⅛	
6⅝	4⅝	Am Cbl&R .30g	4	5¼	5¼	42⅝	42⅝	+ ⅛
45⅛	39⅞	Am Can 2	54	42¾	43¼	42⅝	42⅝	+ ⅛
64¼	48⅝	Am Chain 2½	3	58½	59⅛	58½	59½	+ ⅝
60	33⅛	Am Chicle 3	3	59½	59½	59½	59½	+ ⅝
31⅞	27	Am Colorty 1	13	43¼	43¼	43¼	43¼	
48⅛	41¼	Am Cyan 1½	77	42⅞	43⅛	42⅝	42⅝	– ⅛
16⅝	11⅞	AmEncaus .60b	3	15½	15⅝	15⅝	15⅝	– ⅛
27⅞	19	Am Enka .85p	4	19⅝	19⅝	19¼	19¼	– ⅛
31¼	28	Am Export 2	134	25⅝	25⅝	24⅝	24⅝	– 1⅛
17⅝	14¼	Am&FP 1	11	14⅞	14⅞	14⅝	14⅝	– ⅛
39⅝	34	Am G&E 1.44	17	34⅝	34⅞	34⅝	34⅞	+ ⅛
135	97	Am Haw 5$	3	96	97	160	159	– 1
178½	118½	AmHome 4.20a	2	160	162	159	159	– 1
16⅝	14⅛	Am Intl .65g	4	16⅛	16⅜	16⅛	16⅛	– ⅛
16⅝	15¼	Am Inv 1	38	38⅛	38⅞	38⅜	38⅜	+ ⅛
43⅞	31⅝	Am MFdy 1.20b	18	32⅜	32⅝	32⅛	32⅛	+ ⅛
58¾	41	AmMchM 2.40a	2	52½	52½	23	22¾	
28⅞	21⅝	AmMetal 1.20a	30	22½	23	36⅝	36⅝	+ ⅛
29	21½	AmMetalPd 1½	4	26¼	27	27	27	
	31½	Am Motors	20	7	7	54⅛	54⅛	+ 1
8½	5¼	Am N Gas 2.60	13	54⅛	55	54⅛	54⅛	– ⅛
64½	53	Am News 1.60	3	28	28½	28⅛	28⅛	
33½	27½	Am Optical 2	1	34⅝	34⅝	34⅝	34⅝	
68⅞	33	Am Potash 1b	28	50¼	50¼	50¼	50¼	+ ⅛
18	14	AmRad .85gxd	49	14	14	13⅞	13⅞	
34½	26	AmSeating 1.20a	26	26¼	26½	26⅛	26⅛	
97½	62	AmShipBd 2g	x260	67½	70	67½	70	+ 1½
63⅝	50	Am Smelt 2½g	20	51½	52	51½	51½	+ ⅛
155½	136	AmSmelt pf7	x340	139	140	139	139	– ⅛
47⅜	37¼	AmStlFd 2.40a	7	39¼	39¾	39⅜	39⅜	
54½	45¼	Am Stores 2b	6	53	53	53	53	
40	29⅝	Am Sugar 1½	9	30	30	30	30	+ ⅛
34⅝	30¼	Am Sug pf1⅛	x650	32	32	32½	32	+ ⅛
12	10¾	Am Sum Tob	4	9¼	9¼	9¼	9¼	
179½	170½	Am Tel&Tel 9	138	173	174	173	173⅝	+ 1
78½	70	Am Tob 4a	x290	112¼	113	112½	113⅛	+ ⅛
131½	111⅝	AmTob pf6	2	33¼	33⅝	33⅝	34⅝	+ ⅛
44½	30⅞	Am Viscose 2	5	10⅝	10⅝	10⅝	10⅝	+ ⅛
11¼	9⅛	AmWWks .60	12	14⅛	14⅜	14	14	– ⅛
19½	14	Am Zinc 1	12	29⅞	30⅛	29⅝	29⅝	
33⅞	25⅝	AmphenEl 1.20	152	35⅝	36	35½	35⅝	+ ⅛
72⅞	53	Anaconda 2g	x160	66	66	65⅝	66	+ ⅛
81	65½	AnacWC 1½g	5	37⅝	38⅜	37⅝	37⅝	
41⅝	31½	Anch HG 1.80	3	33⅛	33⅞	33⅛	33⅛	
43⅞	30⅝	AndPriO 1.20	3	33½	33½	33⅛	33⅛	
39⅝	33	Arch Dan 2	1	29⅝	29⅝	29⅝	29⅝	
36	28⅝	Argo Oil 1b	14	54⅛	54½	54⅛	54⅛	
65⅞	51½	Armco Stl 3	22	48⅝	49⅛	48⅝	48⅝	– ⅛
16⅝	13½	Armour 1⅔f	31	25⅝	25⅝	25⅝	25⅝	– 1⅛
92	81	ArmstCk 1.20a	21	81⅝	81⅝	81	81	– 1⅛
6⅝	4⅝	ArmCk pf3½	2	47½	47½	47½	47½	
40⅝	28⅛	Artloom 1¼	2	35⅝	35⅝	35⅝	35⅝	+ ⅛
19⅝	16⅛	Arvin Ind 2	19	17⅞	18	17⅞	17⅞	+ ⅛
34	27⅝	AshOil pf1¼	2	94	94	94	94	
7⅞	6¼	ASR Prod .40	3	30¼	30⅝	30¼	30¼	
34	28½	Assn DG 2	x160	94	94	72½	72½	+ 1½
103	89	AsDG pf3½	1	24¼	24½	24¼	24¼	+ ⅛
28	22½	Asroc Inv 2.60	6	72½	73	72½	73	+ ⅛
27	22½	Atchison 1.20	36	23¼	23½	23⅛	23⅛	+ ⅛
19⅝	17	Atchis pf 5	2	30¼	30½	30¼	30¼	+ ⅛
30½	27	AtlCityEl 1.30	3	42⅞	43	42⅝	42⅝	
50½	39½	AtlCstLine 2	25	47	47	47	47	
87⅝	41½	Atl Refin 2	82	82	82	81¾	81¾	– ⅛
94	79¼	AtlRef pf3½	x210	14	14	71½	71½	– ⅜
11⅝	9	Atlas Cp .60	2	72	72	72	72	
79½	67	Atlas Pdr 2.40	2	36	36	36	36	+ ⅛
38	30⅞	AutoCant 1.80b	2	36	36½			
7⅝	4⅞	Avco Mfg	85	6¾	43	42½	43	+ ⅛
48½	42¼	AvcoM pf2¼	7	43½				

B

46⅞	35⅝	Babcock&W 1b	35	36⅝	38	36⅝	37⅝	+ 1⅝
19	13¼	Bald Lima .40	28	13⅞	14	13⅝	34	+ ⅛
38⅝	33½	Balt G&E 1.80	x100	93	93½	93	93½	+ ⅛
102	90½	BaltG pfB4½	38	53⅝	54⅛	53½	53½	+ ⅛
58⅛	47	Balt&Oh 2xd	1	56⅝	56⅝	56⅝	56⅝	+ ⅜
63	57	Balt&O pf4xd	2	81	81	81	81	+ 1
89	71½	Barber Oil 2½	2	41⅛	41⅛	41⅛	41⅛	
44	39	Barker pf2½	x30	41½	41½	16⅞	16⅞	
19	15⅝	BasicProd 1.10a	10	16⅞	16⅞	54½	54½	+ 1
71⅝	50½	BathIrWk 2.60a	6	56⅝	57⅛	56⅞	57⅛	+ ⅛
94	79⅝	Bayuk Cig 1	26	94	94	94	94	– 1⅛
168	155½	BeatFd pf4½	x40	94	96	96	96	
102	89½	Beauunit 2	7	158½	159½	157½	157½	
24¾	15¼	Beckman 1¼	21	37½	38½	37½	37½	
47¼	35½	Beechcr 1.20b	8	37⅛	37⅛	37⅛	37⅛	
31½	20⅝	BeechLSav 1½	2	31½	31½	31½	31½	
15⅝	12⅝	Bell Aero 1½g	20	13	13⅛	12⅝	12⅝	
13½	10⅝	Bell Airc ½g	17	17	17	17	17	
51⅜	36⅞	Bell&How 1	4	45½	45½	44⅝	44⅝	
50½	36⅞	Bendix Av 2.40	31	52¼	53⅛	52⅝	53	+ 1
66⅝	51	Benef Fin 1b	16	18½	18½	18⅛	18⅛	
21½	17½	Benguet	1	45⅛	45⅛	45⅛	45⅛	+ ⅛
47	43	Best Fds 2a	4	45½	45½	48	48½	+ ⅛
54½	39	Bestwall 1½f	33	48	49⅝	45	45½	
120	111⅝	BethSteel 1.80b	180	43½	44	12	12	
11⅞	8⅝	Bigelow S 1	12	32	32	32	32	
47¾	46⅛	Black&Dec 1.40b	6	34⅞	35	34⅞	34⅞	
43⅞	34	BlawKnox 1.20b	7	34⅞	35	35⅛	35⅛	+ ⅛
29⅝	25	BlisEW 2	1	26⅜	26⅜	26⅛	26⅛	
61⅛	36⅝	BoeingAir 1b	126	39⅝	40½	39⅝	40	+ ⅛
25	17	BohnAlum 1g	16	18⅛	18⅝	18⅛	18⅛	+ ⅛
16¼	14¼	BonAmiB	x1300	13½	13⅝	16⅞	16⅞	+ ⅛
17⅛	14¼	Bond Strs 1a	1	10⅝	10⅝	10⅝	10⅝	+ ⅛
11	9½	Book Mon .80	1	60½	60½	60½	60½	+ ⅛
51	42⅝	Borden 1.80g	4	49⅝	50	49⅝	49⅝	
46	38¼	BorgWarn 2.40	20	38⅝	38⅝	47	46⅞	+ ⅛
19½	15	BosEdis 2.80	13	47	47	15⅝	15⅝	+ ⅛
15⅝	11⅝	Boston&Me	5	15⅛	15⅜	41⅛	41⅛	+ ⅛
81	65½	BoaMe pf 5	1	41½	41½	8	8	+ ⅛
41⅝	31⅛	Anch HG 1.80	5	37⅝	38⅛	37⅝	37⅝	
43⅞	30⅝	AndPriO 1.20	3	33½	33⅝	33⅛	33⅛	
39⅝	33	Arch Dan 2	1	29⅝	29⅝	29⅝	29⅝	
36	28⅝	Argo Oil 1b	14	54⅛	54½	54⅛	54⅛	
65⅞	51½	Armco Stl 3	22	48⅝	49⅛	48⅝	48⅝	– ⅛
16⅝	13½	Armour 1⅔f	31	25⅝	25⅝	25⅝	25⅝	– 1⅛
92	81	ArmstCk 1.20a	21	81⅝	81⅝	81	81	– 1⅛
6⅝	4⅝	ArmCk pf3½	2	47½	47½	47½	47½	
40⅝	28⅛	Artloom 1¼	2	35⅝	35⅝	35⅝	35⅝	+ ⅛
19⅝	16⅛	Arvin Ind 2	19	17⅞	18	17⅞	17⅞	+ ⅛
34	27⅝	AshOil pf1¼	2	94	94	94	94	
7⅞	6¼	ASR Prod .40	3	30¼	30⅝	30¼	30¼	
34	28½	Assn DG 2	x160	94	94	72½	72½	+ 1½
103	89	AsDG pf3½	1	24¼	24½	24¼	24¼	+ ⅛
28	22½	Asroc Inv 2.60	6	72½	73	72½	73	+ ⅛
27	22½	Atchison 1.20	36	23¼	23½	23⅛	23⅛	+ ⅛
19⅝	17	Atchis pf 5	2	30¼	30½	30¼	30¼	+ ⅛
30½	27	AtlCityEl 1.30	3	42⅞	43	42⅝	42⅝	
50½	39½	AtlCstLine 2	25	47	47	47	47	
87⅝	41½	Atl Refin 2	82	82	82	81¾	81¾	– ⅛
94	79¼	AtlRef pf3½	x210	14	14	71½	71½	– ⅜
11⅝	9	Atlas Cp .60	2	72	72	72	72	
79½	67	Atlas Pdr 2.40	2	36	36½	36	36	+ ⅛
38	30⅞	AutoCant 1.80b	2	36	36½			
7⅝	4⅞	Avco Mfg	85	6¾	43	42½	43	+ ⅛
48½	42¼	AvcoM pf2¼	7	43½				

C

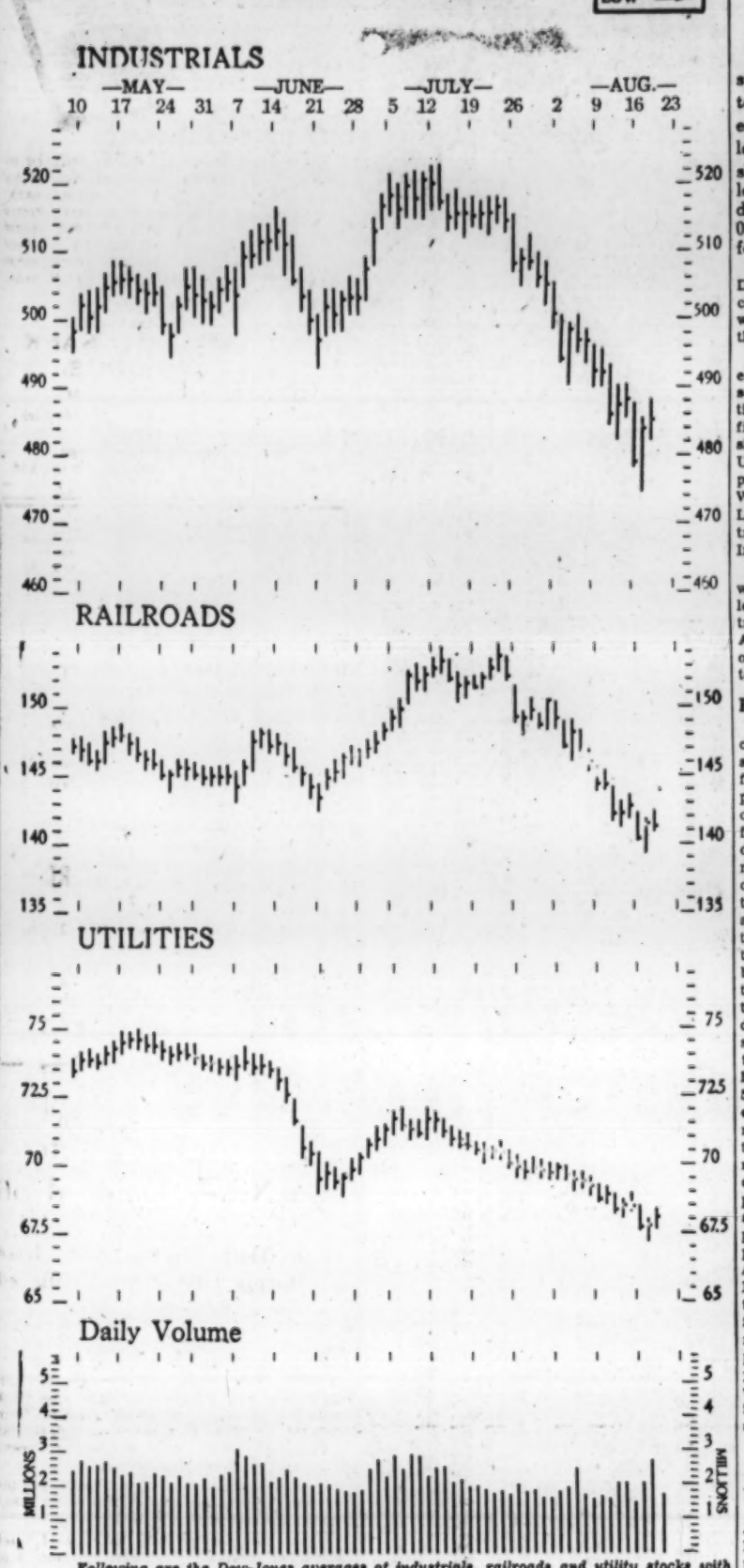
44⅛	38	Cal Pack 2.20b	5	40½	40½	40½	40½	
7⅛	4⅝	CallahanZinc	2	4⅞	4⅞	4⅞	4⅞	
13½	11⅛	Calum&Hi .80	6	13⅜	13⅜	13⅜	13⅜	– ⅛
6⅝	5⅛	CampRLk .25g	7	5½	5½	5½	5½	
37⅝	32½	CampSoup 1⅔	13	34⅝	34⅝	34⅛	34⅛	+ ⅛
16½	13½	CanDry 1	11	15⅝	15⅝	32	32½	+ ⅛
30⅝	29¼	CdnPac 1⅓a	23	32	32½	18¼	18¼	+ ⅛
20⅝	17⅝	CapitalAirl	19	17⅜	18¼	17⅝	17⅝	
51⅝	38⅝	Carborun 1.60	5	24½	25	24⅝	24⅝	+ ⅛
31	22	CareyPhil 1.60	x10	95	95	95	95	
105	94	CaroPL 1.20	9	23½	24	24	24	+ ⅛
25⅝	22½	CarpenSt 2a	7	64½	65½	64½	65½	+ 1
74⅝	50½	Carrier 2.40	15	47⅛	47⅝	47⅛	47⅝	+ ⅛
47	37	Carrier pf 2¼	x30	39	39	39	39	– 1
47	37	Case J1	1	45½	45½	45½	45½	+ ⅛
18⅜	14	Case 7 pf7	x150	102½	102½	102	102	– ⅞
110⅜	101	Case 2d pf 4½	23	51	51	65	65	– ½
57	53	CaterTrac 2.40	40	85⅝	85⅝	14⅝	14⅝	
99½	82½	Celanese 1	27	14½	15	66¼	66¼	+ ⅛
17⅝	14⅝	Celan cvpf 4½	1	66¼	66¼	31⅝	31⅝	+ ⅛
70	64⅝	Celotex 2.40	37	31⅝	32	31⅝	31⅝	
38½	31	CenAguir 1.40	3	19⅞	20	19⅞	20	+ ⅛
23	19½	CenFdy .60a	8	10⅝	10⅝	10⅛	10⅛	+ ⅛
54	37½	CenGa Ry	5	15⅛	15⅛	15⅛	15⅛	
16⅝	13	CenHudG .80	5	50¼	50¼	50¼	50¼	+ ⅛
100½	88½	CenIllLt pf 4½	x40	92	92	91	91	
31⅜	27½	CenIlPS 1.60	1	28	28	28	28	
37	34¼	CenRR NJ	29	36½	38½	37⅛	38	+ ⅛
36	34⅝	Cen&SW 1.60	1	37½	38	37½	37½	+ ⅛
9½	7	CentInd 40	1	7⅞	8	7⅞	7⅞	
59½	36⅜	CerdePas 1.60b	15	37⅝	38	37½	37½	+ ⅛
11⅝	8½	Cert-teed .55g	12	8½	8⅝	8½	8½	
43⅞	29½	CessnaAir 1.40b	7	29¼	30½	29¼	30⅛	+ ⅛
3⅝	2⅛	Chad Goth	12	2	2⅛	2	2	
38	32½	ChampPap 2.20	30	91	91	90	90	+ ½
98½	88½	Champ pf 4½	x20	91	91	24⅝	25	+ ⅛
31½	24½	Champlin 1b	16	24⅝	25	24⅜	33	+ 1⅛
49½	29½	ChanVgt 1.60	36	32	34½	8	8	+ ⅛
10⅝	8	Chemwy.10g	1	8	8½	8	8	
31½	25½	ChesVa 1.20	17	25⅝	25⅝	25⅝	25⅝	
69⅞	59¼	Ches&Oh 4	8	19¼	20	19¼	20	+ ⅛
23⅝	19½	Chi&E Ill 1a	2	38	39	38	39	+ ⅛
42	35	ChiGtW .85g	2	35⅝	35⅝	35⅝	35⅝	+ ⅛
40	35	ChiGW pf2½	15	18⅝	19	18⅝	18⅝	+ ⅛
20⅝	16	ChMSPP 1⅔	2	58⅝	59	58⅝	59	+ ⅛
61½	56	ChMSPP pf5	4	29¼	29½	29¼	29¼	
34⅝	22½	Chi & NW	3	37½	37½	37½	37½	+ ⅛
43½	30	ChiNW pf						

– 1957 – High	Low	Stocks Div.	Sales in 100s	Open	High	Low	Last	Net Chg.
47⅝	40⅝	Gt No Ry 3	16	44⅛	44⅝	43⅝	43⅝	– ⅜
20	17⅝	GtWestS 1.20a	3	20⅛	20⅞	20⅝	20⅝	– ⅛
26⅝	20	Green HL 2a	10	26⅛	26⅝	26⅜	26⅜	+ ⅛
18	16	Greenf TD 1.20a	1	18⅝	18⅝	18⅛	18⅛	+ ⅛
21⅝	16⅛	Greyhound 1	17	15⅝	16⅛	15⅝	16	+ ⅛
80	79	Greyh pf 4½	x20	94⅛	94⅛	94⅛	94⅛	
27	21⅝	Grum Aire 2	10	22⅝	23½	22½	23	+ ⅛
9	9	Grumn Sug .30e	2	9¼	9¼	9¼	9¼	
37	27	Gulf Mob&O 2a	8	28½	30¼	28½	30¼	+ 1⅝
35⅛	27	GulfM&O pf5	3	71½	73	71½	73	+ 1⅝
80⅝	71½	Gulf Oil 2½b	52	132½	135	132½	133	+ 2½
152	107½	Gulf SU 1.60	31	35¼	35⅞	35¼	35¼	
41½	34⅝							

H

24	20½	Hall Print 1.40	1	21⅝	21⅝	21⅝	21⅝	+ ⅛
89⅝	69	Hallibur 2.40	13	70	71	69⅝	70⅝	+ ⅝
30	20	Hamil Wat 1.40	1	30½	30½	30½	30½	
28⅛	20	Ham Pap 1½b	9	30⅝	31⅝	30⅝	31⅝	+ 1⅝
45⅛	31½	HmdOrg 1.40axd	3	30¼	31	30½	31	
39	33	Harb Walk 1.80	2	36¼	36⅝	36¼	36⅝	+ 1⅛
40½	33⅓	Harris Int 2	3	46⅛	46⅛	46⅛	46⅛	
39⅛	37	Harsco Cp 2b	5	46⅞	46⅞	25	25	+ ⅛
51⅛	24	Harshaw Ch 1	2	25	25	25	26⅝	+ ⅛
30⅝	28½	Hart S&M 1.80	3	36⅝	36⅝	36⅝	36⅝	+ ⅛
6⅝	4⅝	Hat Corp	2	5	5	4⅞	4⅞	– ⅛
81	23½	Haveg Ind 1⅛e	10	69	72	69	72	+ 3
18⅛	14⅝	Hayes Ind 1.20	1	16½	16½	23⅝	23⅝	+ ⅛
28⅝	22	Hecht Co 1.80a	2	25⅛	25⅛	72	72	
76⅛	72	Hecht pf3½	x10	72	72	48	48	
34	48¼	Heinz 2.20	2	48	48	91	91	
91	86½	Heinz pf 3.65	x40	91	91	23⅝	23⅝	+ ⅛
24½	23¼	Helme 1.60	2	23⅝	23⅝	32	32	+ 1
23⅛	14⅝	Helme pf1¾	x10	32	32	16⅝	16⅝	+ ⅛
17¾	11	Hercul Mot .80	30	16	16⅝	40⅛	40⅛	
35	27¼	Herc Pdr .40g	32	40½	40½	36⅝	37⅜	+ ⅛
42⅛	34⅝	Heritz 1b	12	36	36⅝	34⅝	34⅝	
47⅝	39⅝	Hew Robins 2	2	34⅝	34⅝	14⅛	14⅛	
17¾	80⅞	HeydenNpt .80	19	14½	14⅝	84	84	– 1
227⅝	19⅜	Hilton Hot 1.20	29	20½	21	20½	20½	+ ⅛
9⅝	9⅛	Hires CE .60	1	22½	22½	22½	22½	+ ⅛
35⅞	17⅝	Hoff Elect 1	6	13	13	13	13	
13⅝	9¼	Holland F .60	2	18⅞	18⅞	18⅞	18⅞	
22⅝	19	Holly Sug 1.20	8	36	36	36	36	+ 1
33⅝	25⅝	Homestk 1.60a	2	56½	56⅝	56⅝	56⅝	+ 1⅛
40½	30	Honolu Oil 1½g	2	30	30	29	30	+ 1⅛
71½	55	Hooker El 1	18	29	30	29	29	
39⅝	28½	Hotel Cp Am	5	4½	4½	4½	4½	
6¼	4¼	Hotel Cp pf	1	22	22	23	23	– ⅛
28⅝	16⅛	Houd Ind 1b	1	20⅝	20⅝	20⅝	20⅝	+ ⅛
26⅛	23	HousehF 1.20b	18	23½	24	23½	23⅝	+ ⅛
48½	36	Houst L&P 1.60	16	33	33½	33	33⅛	+ ⅛
15⅝	13	Howe Snd .40	10	8⅝	9¼	8⅝	9	+ ⅛
11⅝	9	qHud & Man	1	8	8	8	8	
53	44⅛	qHudBay&M 5a	11	15	15	15	15	
13⅝	11⅝	Hunt Fds ⅓b	19	4½	4½	4½	4½	
30	23⅝	Hupp Cp ½f	4	30½	30½	30½	30½	+ ⅛
6	5	Hupp

The Dow-Jones Averages



Following are the Dow-Jones averages of industrials, railroads and utility stocks with the total sales of each group for the period indicated:

Date	Open	11	12	1	2	Close	Change	%	High	Low	Shares Sold
30 INDUSTRIALS:											
Aug. 21	483.80	484.56	486.13	486.31	486.63	485.14	+ 1.28	+ 0.26	488.23	482.10	184,700
Aug. 20	477.84	477.41	478.60	478.72	483.16	483.86	+ 4.91	+ 1.03	485.49	474.53	337,600
Aug. 19	487.43	484.32	483.04	481.84	481.75	478.95	- 9.25	- 1.89	487.68	478.16	238,920
Aug. 16	488.82	488.12	487.65	487.95	488.47	488.20	+ 0.90	+ 0.18	490.42	485.37	193,400
Aug. 15	488.50	486.59	484.85	484.12	485.34	487.30	+ 1.37	+ 0.28	490.38	482.10	291,800
20 RAILROADS:											
Aug. 21	141.38	141.49	141.86	141.87	141.89	141.36	- 0.21	- 0.15	142.43	140.84	79,500
Aug. 20	140.15	140.04	140.13	139.99	140.53	141.47	+ 1.13	+ 0.80	141.83	139.38	94,700
Aug. 19	143.23	141.80	141.13	141.04	140.93	140.35	- 2.39	- 1.67	143.29	140.17	66,700
Aug. 16	143.54	143.27	142.51	142.58	143.92	142.74	+ 0.54	+ 0.38	143.59	141.78	61,100
Aug. 15	143.43	143.50	141.84	143.11	143.11	142.20	+ 0.02	+ 0.01	143.16	141.20	73,900
15 UTILITIES:											
Aug. 21	67.90	68.11	68.14	68.06	68.08	68.08	+ 0.31	+ 0.46	68.40	67.64	39,100
Aug. 20	67.53	67.49	67.55	67.54	67.62	67.77	+ 0.06	+ 0.09	68.03	67.18	36,700
Aug. 19	68.40	68.40	68.17	68.08	68.11	67.71	- 0.76	- 1.11	68.53	67.54	35,200
Aug. 16	68.68	68.61	68.75	68.61	68.53	68.47	+ 0.03	+ 0.04	68.97	68.27	25,200
Aug. 15	68.49	68.44	68.43	68.40	68.31	68.50	+ 0.16	+ 0.23	68.74	68.06	28,700
65 STOCKS COMPOSITE AVERAGE:											
Aug. 21	167.55	167.82	168.29	168.28	168.40	167.87	+ 0.34	+ 0.20	168.97	166.94	303,300
Aug. 20	165.82	165.68	165.98	165.96	166.84	167.53	+ 1.35	+ 0.81	168.08	164.75	472,000
Aug. 19	168.74	167.97	167.43	167.12	167.09	166.18	- 2.90	- 1.71	168.84	165.91	338,420
Aug. 16	169.32	168.99	169.02	169.03	169.20	169.08	+ 0.33	+ 0.19	169.98	168.14	383,000
Aug. 15	169.00	168.54	168.11	168.02	168.24	168.75	+ 0.35	+ 0.31	169.73	167.23	394,400

Averages are computed by dividing prices by the following: Industrials 4.383; Rails 5.601; Utilities 8.53; 65 stocks 20.55.

TOTAL STOCK TRANSACTIONS

	Wednesday	Tuesday	Monday
10:00 to 11:00	360,000	530,000	360,000
11:00 to 12:00	410,000	820,000	450,000
12:00 to 1:00	250,000	330,000	310,000
1:00 to 2:00	290,000	400,000	260,000
2:00 to 3:00	210,000	330,000	270,000
3:00 to 3:30	290,000	300,000	390,000
Total	1,720,000	2,700,000	2,040,000

Volume by Groups

	Wednesday	Tuesday	Monday
Industrials	1,460,000	2,340,000	1,730,000
Railroads	90,000	140,000	110,000
Utilities	170,000	220,000	200,000

New 1957 Highs and Lows On N. Y. Stock Exchange

Wednesday, August 21, 1957

New Highs

Floren Stv — Nwst Air pf

New Lows

Am Export	Hammond Org	Pac Lig
Am Haw $5	Holly Sug	Peab Coal pf
Am Rad	Hotel Cp pf	Pen T 1.30 pf
Balt&Oh pf	Ideal Cem	Rep Pict pf
Bigelow 5	Indust Ray	Scovill Mf
Bran Airw	Interch	Simonds S
Butte Cop	Iowa Ill G	Stud Pack
Chad Goth	Lone SG pf	Swift&Co
Chi&E Ill	Miner&Ch	Textron
Cleve&Pitt	Mont D Ut	US Hoff pf
Col Carb	Moore Mc	US Lines
Congol	Murphy	Virg Ry pf new
Evans Pd	Nat US Rad	Wash Wat
Fibre Pap	Natomas	W Ky Coal
Gulf Mob&O	NS Pd 4.11 pf	Windsor Ind
Gulf M&O pf	Pac Cst pf	

Canadian Dollar Drops Slightly From Tuesday's High

NEW YORK—In a generally quieter foreign exchange market here yesterday, the Canadian dollar slipped a little below its record high of Tuesday. The British pound showed little change from the previous day in spot price but was stronger in quotations for future delivery.

The Canadian dollar was offered in limited amounts early yesterday at $1.0514, U. S. money, and by the end of the day had risen to $1.0594. Tuesday it had gone a fraction over $1.06, passing that mark for the first time.

On British pounds, the spot quotation most of the day ranged between $2.78⅛ and $2.78 7-16, and at one time hit $2.78 15-32. The closing price Tuesday had been $2.78⅛.

Dealers said, however, the spread between the spot price and the price on pounds offered at a discount for future deli... narrowed.

Foreign Exchange

Wednesday, August 21, 1957

	In Dollars—Wednesday	In Dollars—Prev. Day
Canada (Free Dollar)	1.05 15-16	1.06 11-64
England (Pound)	2.78 7-16	2.78 19-33
30-day Futures	2.76 13-16	2.76 11-16
90-day Futures	2.74 13-16	2.74 13-16
Transferable	2.7560	2.7550
Switch (or Security)	2.67	2.67½
Australia (Pound)	2.22½	2.22½
New Zealand (Pound)	2.77 7-16	2.77½
South Africa (Pound)	2.78 13-16	2.79
Belgium (Franc)	.01981 9-16	.01981/4
Holland (Guilder)	.26115	.2611
Switzerland (Franc)	.2334	.2334
West Ger. DM (Freely Convert.)	.2384	.2384
DM (Liber. Cap.)	.2431	.2436
DM (Lim. Convert.)	.2361	.2360
LATIN AMERICA:		
Argentina ("Free" Peso)	.0233	.0233
Brazil ("Free" Cruzeiro)	.0136	.0136
Chile ("Free" Peso)	.0016	.0016
Colombia ("Free" Peso)	.1725	.1725
Mexico (Peso)	.08023	.08023
Peru (Sol)	.0528	.0528
Uruguay ("Free" Peso)	.2460	.2460
Venezuela (Bolivar)	.3000	.3000
NEAR EAST:		
Iraq (Dinar)	2.79 7-16	2.79½
Lebanon (Pound)	.3175	.3175
FAR EAST:		
India (Rupee)	.20885	.2090
Pakistan (Rupee)	.2092	.20935
Hong Kong (H. K. Dollar)	.1735	.1735

These buying prices were quoted at 4 p.m. by the First National City Bank of New York for foreign banknotes (official rates in parenthesis where officially-sanctioned fluctuations are too small to warrant daily comparison):

England (Pound)	2.80	2.80
France (Franc) (.0024)	.00215	.00210
Holland (Guilder)	.2350	.2400
Italy (Lira) (.00181)	.00158	.00158
Spain (Peseta) (.0236)	.0185	.0185
Germany (DM)	.2325	.2325
Argentina (Peso)	.0230	.0230
Brazil (Cruzeiro)	.0125	.0125
Chile (Peso)	.00125	.00125
Colombia (Peso)	.1500	.1500
Uruguay (Peso)	.2350	.2350
Egypt (Pound) ($2.81)	1.70	1.70
Turkey (Lira) (.3575)	.0700	.0700
India (Rupee)	.1800	.1800
Pakistan (Rupee)	.1300	.1300
Hong Kong (H. K. Dollar)	.1500	.1500
Japan (Yen) (.0028)	.00240	.00240
Philippines (Peso) (.4992)	.2800	.2800

Inactive currencies: Cuba (1.001); Denmark (.1452); Iran (.0135); Norway (.1403); Portugal (.0350); Sweden (.1937).

London Exchange Rates

LONDON — The following exchange rates have been quoted: New York; 2.78½-2.78 9-16. Canada was 2.62 5-16-2.62 7-16.

Odd-Lot Trading

NEW YORK—Carlisle & Jacquelin and De Coppet & Doremus reported handling the following odd-lot transactions on the New York Stock Exchange August 20:

	Customer Purchases	Short Sales	Other Sales	Total Sales
Number of shares	934,639	4,834	233,271	237,905

Abreast of the Market

EDITED BY OLIVER J. GINGOLD

Stock prices rallied for the second straight day on the Stock Exchange yesterday. Final prices, however, while generally firm, were well below the best levels of the day. Volume of 1,720,000 shares was nearly a million shares below Tuesday's total. The Dow-Jones industrial average, gaining 1.28 points or 0.26%, lost about half its greatest gain for the day.

Oils with the notable exception of Royal Dutch took over leadership from steels, aircrafts and coppers. The latter group lost headway established Tuesday and were little better than steady.

The railroad average faltered although the entire loss was accounted for by components selling ex-dividend. New Haven was an exception. Houston Lighting was a standout in a firm utility division. Special strength was shown by Westinghouse Electric, Sterling Drug, United Fruit, A. O. Smith, American Telephone and Bath Iron Works among others. Weaker issues included American Export Lines, sinking to a new low in fairly active trading for this stock, Sunshine Mining and Ingersoll Rand.

On the American Exchange, Canadian oils were especially strong, led by Pacific Petroleums, up more than two points; Merrill Petroleum, up a point or more, and Canadian Atlantic, up a large fraction to near 8. Thiokol, on the other hand, dropped nearly two points to 60.

MARKET DIARY

	Wed.	Tues.	Mon.	Fri.	Thur.	Wed.
Issues traded	1,124	1,184	1,162	1,006	1,139	1,132
Advances	591	498	136	463	388	147
Declines	291	445	845	359	465	821
Unchanged	242	241	181	274	286	184
New highs, 1957	3	3	4	4	5	3
New lows, 1957	47	205	169	57	134	141

DOW-JONES CLOSING AVERAGES

WEDNESDAY

	1957	Changes		1956	Changes	
Industrials	485.14	+1.28	+0.26%	502.34	-3.09	-0.61%
Railroads	141.36	-0.21	-0.15%	161.28	-0.36	-0.23%
Utilities	68.08	+0.31	+0.46%	68.99	-0.43	-0.69%

Ex-dividends of du Pont de Nemours and Co. $1.50 and National Steel Corp. $1.00 lowered the Industrial Average by 0.58.

Ex-dividends of Baltimore and Ohio Railroad Co. 50 cents and Southern Pacific Co. 75 cents lowered the Rail Average by 0.22.

Heard on the Street

Sales of **Helene Curtis Industries** (over the counter) for the six months to June 30 amounted to $25,879,000, up more than 30% from the $18,885,000 for the like period of the previous year, according to Gerald Gidwitz, chairman, who announced that a change to a fiscal year ending February 28 from a calendar year is now in effect. Mr. Gidwitz said the management expects net earnings for both the calendar and the new fiscal year will cover the usual 80-cent annual dividend by "a very ample margin." However, he indicated no further cash dividend would be considered before the end of the fiscal year next February 28 because of the need of greater working capital to finance the rapid sales expansion. Earlier this week the firm declared a 2½% stock dividend on the Class A common. The company's sales are expected to exceed $50 million for the current calendar year, he said. . . . As the Dow-Jones industrial average declined below 500, **Delaware Fund** (over the counter), open-end investment fund, moved to invest in common stocks from reserve funds held in short-term government bonds, says D. Moreau Barringer, chairman. He added that "in most cases, the stocks we bought were additions to previous holdings, and the few new securities added to the list cannot be called completed positions as yet and therefore can't be reported." . . . Increased sales and earnings for **Aro Equipment** (American) are forecast by M. J. Anderson, president, who says sales for the year ending November 30 should exceed $20 million, up from sales of slightly under $20 million reported in fiscal 1956, when the company earned $2.18 a common share. Early this year Aro began to decentralize its operation, which is expected to reduce overhead and improve production methods, Mr. Anderson said. . . . **Keystone Growth Fund** (K-2) in the half-year ended June 30 added 4,000 **Amerada Petroleum**, 6,500 **Ampex**, (over the counter), 10,000 **Bendix Aviation**, 11,700 **Clevite**, 2,500 **Connecticut General Life Insurance**, (over the counter), 9,200 **Emhart Manufacturing**, (over the counter), 15,000 **General Cable**, 5,500 **KLM Royal Dutch Airlines**, 10,000 **McDonnell Aircraft**, (American), 21,000 **Merck & Co.**, 10,000 **Royal Dutch Petroleum** and 7,000 **Smith (A. O) Corp.** Sold from the portfolio during the half year were 6,250 **American Tractor** 5% convertible preferred, (over the counter), 5,000 **Anaconda**, 10,300 **Beckman Instruments**, 15,000 **Borg-Warner**, 13,500 **Cochran Foil**, (over the counter), 2,500 **Continental Casualty**, (over the counter), 6,960 **Dobeckmun**, 11,000 **Eastern Air Lines**, 4,000 **Ford Motor Co. of Canada**, "A", (American), 5,000 **Grace (W. R.)**, 10,100 **Industrial Acceptance**, (Montreal), 2,500 **Kennecott Copper**, 10,000 **Phillips Petroleum**, 5,000 **St. Regis Paper**, 7,750 **Tidewater Oil**, 9,000 **Trane Co.**, 6,000 **Union-Bag-Camp Paper** and 2,000 **Union Carbide**. Said John B. Tew, investment research director of Keystone, the K-2 fund now has 46 issues in its portfolio against 52 on January 1, "an indication of the selectivity being exercised."

Market Views—

OPINION: "The best policy would seem to be to take profits on the advance and conserve reserves for a better buying opportunity," said Paine, Webber, Jackson & Curtis. . . . "The evident initial eagerness to reinstate commitments suggests" to Harris, Upham & Co. "at least a temporary over-sold condition, plus the existence of considerable employable funds waiting on the sidelines for an advantageous opportunity to reinvest. This does not preclude a further testing of the underlying structure of the market, however." . . . Said Charles T. Jawetz of Daniel Reeves & Co., Beverly Hills: "If the merger between **Bestwall Gypsum** and **Johns Manville** is ratified as expected, the newly created company should attract considerable investor interest. The building industry ultimately will revive and Johns Manville-Bestwall, embracing the more important phases of it, should be an outstanding beneficiary." . . . A. J. Cortese, of A. J. Cortese & Co.: "We had on Tuesday a classical bottom and it should be followed by a rise lasting a minimum of a few weeks."

ANALYSIS: Reynolds & Co. has a review of **Lockheed** with emphasis on the 3.75% subordinated convertible debentures. . . . A. M. Kidder & Co. has discussed life insurance stocks. . . . Book Stocks—Good Values with Growth is the title of a discussion by Hemphill, Noyes & Co. that includes tabulated comparative data on eight industry representatives.

* * *

Milwaukee Road Sees Rise in '57 Earnings

Despite "disappointing" results for May and June, earnings of the Chicago, Milwaukee, St. Paul & Pacific Railroad this year should climb to "at least $3 a share—maybe even better," Leo T. Crowley, chairman, said in an interview. Last year the road earned $2.78 a share, before sinking funds.

Carloadings so far in August are up from a year ago, Mr. Crowley said, and he predicted the carrier's earnings would make a "very good" showing this month. This would be in contrast to July when net income was "down a little bit." It would also represent a sharp change from May and June when the Milwaukee suffered a total deficit of $1,604,907, in contrast to earnings of $951,784 in the year-earlier period.

Mr. Crowley credited the improved outlook mainly to the recent freight rate increase. He said the hike, after hold-downs, would average about 4.8% and "will bring in about $4,025,000 in additional revenues over the last four months of the year." To cover rising out-of-pocket operating costs, including the wage raise for rail workers coming November 1, Mr. Crowley declared the Milwaukee "should have had at least a 5.7% freight rate increase."

Mr. Crowley figures "the railroads will have to ask for an additional freight increase later this year to help absorb the rising labor costs." It will have to be "at least 1% for us just to break even," he commented, "and we need something over that to cover rising construction and maintenance costs." A combination of high construction costs and a dip in carloadings was responsible for the earnings deficit in May and June, Mr. Crowley commented. "We went ahead with a big construction program, especially with outside maintenance work, in spite of a decrease in carloadings," he said, in order to beat rising material and labor costs. Carloadings were held down by the nation-wide cement strike which cut cement shipments and by a slump in lumber loadings from the Northwest, he explained. This was particularly true in June when loadings fell over 9% from the 1956 month, he said. However, grain loadings held up over much of the first half and with increases expected in lumber and cement, Mr. Crowley estimated that loadings for the last half would top the second six months of last year.

* * *

Western Pacific Expects Sharp Gain in '57 Profit

Western Pacific Railroad Co. expects 1957 net income to be "somewhat in the nature of $5,900,000" or better than $10 a share, F. B. Whitman, president, told The Wall Street Journal. These results would be up sharply from 1956 earnings of $3,639,254, or $6.29 a share before sinking funds. Mr. Whitman attributed the anticipated improvement to rate increases authorized in December, 1956 and this year by the Interstate Commerce Commission "and then we have also had some rather drastic reduction in expenses." He estimated that the recent 7% rate hike granted to western carriers "will not be effective until virtually September 1" and would probably produce about $770,000 in additional gross revenues. With hold-downs, it will average 4% for Western Pacific. Mr. Whitman forecast gross revenues for the full year at about $58 million, up from $53,589,652 in 1956.

Preliminary earnings figures for July showed a net income of $328,000, up from $74,363 in the like 1956 month. Much of this increase, Mr. Whitman stated, can be attributed to the effect of last year's steel strike. As an example of costs which have been curtailed, Mr. Whitman said maintenance of way expenses are down 15% from last year. Part of this reduction was achieved by extending the length of track sections which maintenance crews work. This alone produced annual savings of $125,000, he said. Total maintenance of way expenses are estimated at $8,430,000, off from $9,555,000 in 1956, while maintenance of equipment expenses are forecast at $7,560,000, down from $7,750,000 last year.

Mr. Whitman said freight car loadings on line and received from connections through August 10 were down about 1½% from last year. "The margin has been narrowing; it was down as much as 4% early in the year," he commented, and said that comparisons with 1956 traffic volume were difficult at this point because "July is always sort of a doldrums month. It isn't until you get to the middle of September that you get a very good feel of it." In addition, last year's steel strike is a complicating factor, he said. However, Mr. Whitman insisted that "I'm still optimistic" that traffic volume some time in the second half will equal last year's level.

* * *

McLean Trucking Says Net Rose in June 30 Year

McLean Trucking Co. (over the counter), eastern seaboard motor freight carrier which is branching into the Midwest, expects to report net income of about $1,620,000 for the year ended June 30, equal to $1.62 a share on the 1,000,000 shares outstanding then, M. C. Benton, Jr., vice president and treasurer, told this newspaper. This would be up from $1,233,288, or $1.22 a share, earned in fiscal 1956. Since the end of the fiscal year McLean has declared a 25% stock dividend and the company plans to file next month for listing on the New York Stock Exchange.

Gross revenues for the 1957 year will total about $29 million, up from nearly $25 million in fiscal 1956. The 1957 total includes about $1.8 million from operation of Service, Inc., which McLean is operating pending approval of its acquisition of the company by the Interstate Commerce Commission. Regarding future operations, Mr. Benton said, "Our outlook for 1957-58 is good. We expect revenues to be up about 10% and profit to be up by about the same percentage." He said that the company still has a loss on Service, Inc.'s operations which will be carried forward into 1957-58 for tax purposes. "Service wasn't operating on a profitable basis until the last six months," Mr. Benton said.

McLean Trucking received I.C.C. approval in late June to merge Carolina Motor Express Lines, Inc., a wholly-owned subsidiary, into the parent organization. Carolina Motor routes provide McLean with a link between the Southeast and the Midwest, including Chicago. Service provides McLean with routes into West Virginia and Kentucky.

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NEW YORK, CHICAGO & ST. LOUIS RAILROAD reports:

	Jun30,'57	June30,'56
Cash	$7,578,026	$6,595,680
Temporary cash investment	22,256,569	27,114,360
Current assets	53,857,501	57,601,038
Current liabilities	29,682,470	30,019,276
a-Investment in stocks, etc.	2,612,728	2,615,987
Fund debt due in 6 months	4,347,520	4,347,520
a-Other than those of affiliated companies.		

Chicago Great Western

CHICAGO GREAT WESTERN RAILWAY reports:

	June30,'57	June30,'56
Cash	$5,888,763	$7,701,770
Temporary cash investment	3,000,000	
Current assets	13,556,216	11,846,433
Current liabilities	8,213,713	7,214,317
a-Investment in stocks, etc	2	2
Fund debt due in 6 months	2,175,459	1,800,068
a-Other than those of affiliated companies.		

Louisville & Nashville

LOUISVILLE & NASHVILLE RAILROAD reports:

	June30,'57	June30,'56
Cash	$29,969,340	$29,516,821
Temporary cash investment	11,521,563	11,432,341
Current assets	83,352,032	81,276,551
Current liabilities	30,022,225	30,653,492
a-Investment in stocks, etc.	31,301,534	45,901,455
Fund debt due in 6 months	9,004,180	10,171,300
a-Other than those of affiliated companies.		

Navy to Trim Spending $90 Million In Fiscal '58 by Order Stretch-Out

Move Affects 4 Planes, 3 Firms Building Them; Missile Program Unchanged

A WALL STREET JOURNAL *News Roundup*

WASHINGTON—The Navy estimated it will eliminate about $90 million of spending this fiscal year as a result of a stretch-outs in the procurement of four of its newest planes.

The estimate was given by Navy officials as the service officially announced the stretch-outs, which affect three aircraft companies Douglas Aircraft Co., Chance-Vought Aircraft Co. and McDonnell Aircraft Co.

Douglas and McDonnell have said the move should not lead to any lay-offs at the affected plants; Chance-Vought has said the move isn't expected to affect future earnings of the company.

Last week it was learned the Navy in July, without announcement, had ordered a slowdown in the production buildup of the Chance-Vought F8U-1 Crusader, the Douglas A4D-2 Skyhawk and the McDonnell F3H-2D Demon. Yesterday's official announcement indicated that a second Douglas plane, the F4D-1 Skyray, is also affected by the stretch-out.

Missile Program Unaffected

The Navy disclosed no curtailments or stretch-outs of its various guided missile programs.

In the case of the A4D-2 Douglas Skyhawk, a midget bomber capable of delivering an atomic bomb, there has been a reduction in the number of planes on order rather than simply a stretch-out in delivery schedules, the Navy said.

The Chance-Vought F8U-1 will also be affected by a "small reduction" in the number of planes on order as well as a slowdown in the present production buildup, the announcement said. However, it's expected that any curtailment in this 1,000-m.p.h. fighter may be offset by future orders for an advance version known as the F8U-3.

No reductions are planned in the number of Douglas F4D-1 Skyrays or McDonnell F3H-2N Demons on order, the Navy said. Production of these planes will be stretched out over a longer period. In the case of the McDonnell plane the stretch-out was termed "minor."

Previous Cancellation

A report of the curtailment of planned production on the A4D-2 follows the Navy's already-announced cancellation of development work on an advanced version known as the A4D-3. Officials refused to comment on whether these related actions reflect increased emphasis on guided missiles and other manned aircraft.

With its announcement of a stretch-out in plane deliveries of aircraft already on order, the Navy disclosed it will place orders for 195 fewer airplanes this fiscal year than the originally-planned 1,220, mainly because of a $95 million cut by Congress in new spending authority requests totaling $1,932,000,000 for aircraft procurement. The Navy had previously figured on a cut of 135 planes.

The Navy has already announced curtailments and stretch-outs of some aircraft, in addition to the cancellation of work on the Douglas A4D-3. These were the cancellation of a long-range radar warning plane under development by Lockheed Aircraft Co., reduction in the procurement of Lockheeds' T2V1 Seastar trainer and a reduction to 24 from 30 in the number of jet-powered P6M-2 Seamaster seaplanes on order from Martin Co.

Aside from these previously-disclosed cancellations and stretch-outs and the announcements yesterday the Navy said no other contract changes are expected at present. Principal aircraft not affected in any way are the Douglas A3D Sky Warrior, the F11F-1 Tiger Fighter produced by Grumman Aircraft Engineering Corp. and the T2J-1 trainer produced by North American Aviation, Inc.

Grumann Jet Order

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON—Grumman Aircraft Engineering Corp. announced its F-9F-8T Cougar jet trainer would be ordered by the Navy to fulfill fleet requirements for that type aircraft. No dollar figure or number of planes was made public, but a Grumman spokesman said the order would probably be a substantial one.

A small initial production order for a new version of Grumman's F-2F Tracker anti-submarine plane also is planned by the Navy, according to the company.

Grumman also said there is no change in the current production contract for the F-11F-1 jet fighter, and the company also continues to produce the TF-1 Trader cargo plane, the WF-2 Tracer early-warning aircraft and the F-9F-8P photo reconnaissance plane.

Union Economist Says Inflationary Pressures Haven't Stopped in Steel

Brubaker Asserts "Too-High" Steel Prices Can Undercut Tight Credit Policies

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON—A United Steelworkers Union economist told Congress restrictive credit policies have failed to stem inflationary pressures in the steel industry.

Otis Brubaker, the union's research director, asserted steel companies could dip more deeply into retained earnings brought about by what he called "too-high prices" to undercut the aims of such credit policies.

"All the drying up of credit," he told a Senate Judiciary subcommittee, "is not going to stop steel expansion or an increase in steel prices. The steel industry in the main has been able to expand capacity enormously in recent years out of retained earnings and too high prices, with little recourse to credit markets."

In fact, he declared, if steel profits in the second half of this year continue at the rate of the first six months "that would leave $300 million for expansion in increased retained earnings."

Expects Strong Second Half

Mr. Brubaker told the lawmakers he expects steel profits will continue running as high as in the first half of the year, despite a lower average rate of operation. "If they don't do it out of the operating rate," he said, "then they'll do it out of the steel price increase."

The subcommittee headed by Sen. Kefauver (D., Tenn.) is studying the recent $6 a ton steel price boost and pricing patterns in steel and other industries. On the stand for the second day, Mr. Brubaker generally argued the recent steel price increase, as many before it, were not justified. U. S. Steel Corp. witnesses who preceded Mr. Brubaker blamed price boosts on wage demands that outran productive efficiency boosts.

Mr. Brubaker will return for further questioning today Bethlehem Steel Co. officials were originally scheduled to appear, but now will come on at a later date.

But Mr. Brubaker contended wage increases over the years have fallen short of boosts in productivity—that is, the number of man hours it takes to turn out a ton of steel. Since 1939, he said, real wages for steel workers have increased 52.7% while productivity has climbed by 71.2%.

A Proportionate Share

"We have never contended that labor should reap all the fruits of increased productivity," the Steelworkers economist said, "but we should share in them proportionately." That meant, he told the subcommittee, a percentage boost in wages equal to the percentage increase in productivity.

A given percent of increase in productivity, he explained, would yield steel concerns far more dollars than a like percentage boost in wages since wage costs comprise, according to Mr. Brubaker, about 35% of total steel-making expense.

Massey-Harris Expects Fiscal 1957 Sales Will Rise to $400 Million

By a WALL STREET JOURNAL *Staff Reporter*

TORONTO—Sales of Massey-Harris-Ferguson, Ltd., will reach about $400 million for the fiscal year ending October 31, up from $372,128,979 for the like period a year ago, W. E. Phillips, chairman, said at a special stockholders meeting.

Mr. Phillips did not estimate earnings for fiscal 1957, but commented: "We are confident that we have now reached rock bottom in North America, and from the beginning of 1958 we will show reasonable earnings."

In Europe and elsewhere, Mr. Phillips said earnings were "good" and "there is every sign that they will so continue through 1958."

In the fiscal year ended last October, Massey-Harris had earnings of $3,159,331, down sharply from $12,168,555 the year before.

At the special meeting, stockholders approved an increase in the common shares to 20,000,000, a rise of 7,500,000 from the 12,500,000 authorized. Massey-Harris presently has 9,519,'55 shares outstanding.

The increase is designed to carry out an offer by Massey-Harris to shareholders of Standard Motors Co., Ltd., to exchange one share of Massey-Harris common plus the equivalent of $1.68 in U.S. money for each eight shares of Standard Motors.

Order Given to North American Aviation for Air-to-Surface Missile

Air Force Also Cancels Contract With Republic Aviation for XF-103 Jet Fighter

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON—The Air Force awarded North American Aviation, Inc., Los Angeles, a contract to develop on a high-priority basis a new air-to-surface missile to be launched from long-range bombers.

In a separate action, the Air Force canceled the development of the XF-103 experimental fighter currently under contract with Republic Aviation Corp., Farmingdale, N. Y. This plane was never put into quantity production, although the Air Force had invested $100 million in it. Recently, the air arm curtailed the planned buildup of production on the Republic F-105 Thunderchief fighter pending the development of a more advanced model.

Cancellation of the XF-103 has ended any further requirement, in either aircraft or missiles, of a new type propulsion system produced by Curtiss-Wright Corp., the Air Force said. This system reportedly combines the features of a conventional turbo-jet engine and the more-advanced ram-jet motor.

The plane was cancelled, the Air Force said, largely for economy reasons. Since it was experimental, knowledge gained from work on it can be used on other planes, it added.

The new missile, presumably carrying an atomic warhead, would represent an improvement over the Air Force's present air-to-surface weapon of this type, the "Rascal," produced by Bell Aircraft Corp., Buffalo, N. Y.

Twelve Companies Sought Pact

The contract for the quick development of the new missile was given to North American, the Air Force said, after six weeks of intense study of proposals submitted by 12 different competing companies.

The new contract should take up some of the slack which resulted at the California plant of North American when the Air Force recently cancelled the company's Navaho intercontinental ram-jet missile. Until recently, the air arm had been spending approximately $15 million a month of the now-junked Navaho and cancellation has caused the lay-off of thousands of workers.

No Dollar Figure Given

No dollar figure on the size of the development contract was immediately available, but officials said it would undoubtedly be in the millions. Figures on development contracts are often misleading since they are awarded piece-meal as the project progresses. Officials said the rush development of a new "flying bomb" necessarily means the Air Force will cancel current production contracts for the Rascal.

Recently an Air Force official said the Rascal had, in fact, been scheduled for regular operational use by the Air Force. The Rascal has been under development for several years and has had many test firings.

Republic Aviation Corp., following the Air Force announcement, said only two prototypes of the XF-103 were involved and that the termination of the contract would leave the company's employment plans, which earlier called for laying off 4,000 people, "well within" the 4,000 limit.

Republic said that its F-105 Thunderchief program is in no way affected by the XF-103 move, earlier stretch-outs having been announced for the F-105 project.

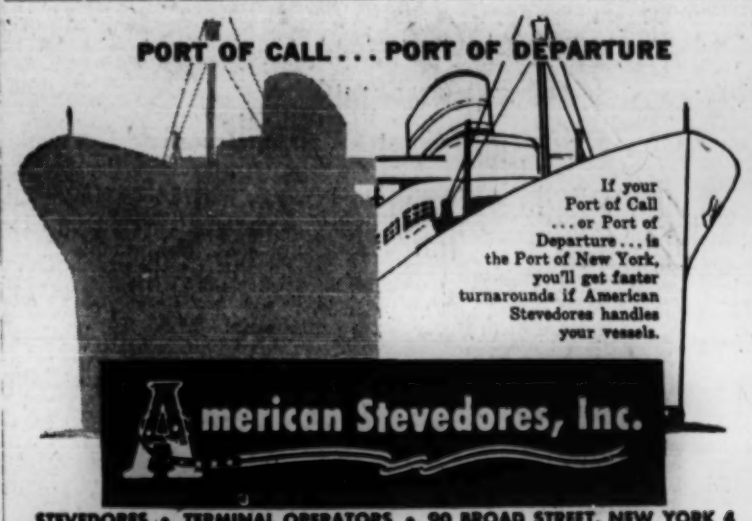
Spending on Navaho

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON—The Air Force disclosed it has spent a total of $690 million on the recently-cancelled Navaho intercontinental missile, on which North American Aviation, Inc., was prime contractor.

The air-breathing missile, under development since shortly after World War II, was cancelled in July, mainly for economy reasons. Recently Defense Secretary Wilson disclosed the Air Force, until the cancellation, had been spending about $15 million a month on the ram-jet missile.

In answering questions on the over-all cost of the program, the Air Force insisted the Navaho is not a total loss. Development of the missile's rocket booster engines has advanced the development of similar engines used in ballistic missiles, the Air Force contended, adding that work on the missile's guidance system will also benefit the ballistic missile programs, now being pushed under top priority.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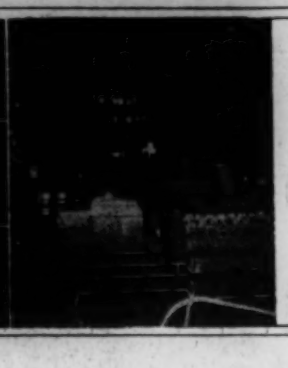

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